

**SCP-FSS-006 SPECIAL PROPOSAL INSTRUCTIONS FOR
PRODUCTS AND SERVICES FOR SCHEDULE 23V (FEB 2016)**

- (a) Read the entire solicitation document prior to preparation of an offer.
- (b) The Offeror must comply with the instructions outlined in either SCP-FSS-001-N *Instructions Applicable to New Offerors* or SCP-FSS-001-S *Instructions Applicable to Successful FSS Program Contractors*, as applicable, and SCP-FSS-003 *Specific Proposal Instructions for Products*, as found elsewhere in this solicitation.
- (c) Offerors submitting an offer or requesting to add items to a current contract under Schedule 23V must also comply with the following:
- (1) *Section I Administrative/Contract Data*
- (i) No additional requirements
- (2) *Section II Technical Proposal*
- (i) The Offeror must address an additional technical factor for supplies and services and provide additional information as described below.
- (ii) Factor Five – Technical Capability –
- (A) The offeror shall clearly identify each Special Item Number (SIN) with the corresponding technical information for each product proposed. The offeror shall provide the following:
- (1) The offeror shall identify the applicable SIN that the product(s) and/or service(s) should be evaluated against.
- (2) The offeror shall provide a complete commercial description of each of the individual product(s) and/or service(s) offered.
- (3) The offeror shall provide, when available, detailed drawings of the actual product(s) offered.
- (a) For vehicles, the offeror shall provide, when available, photo(s) of the actual vehicle(s) offered.
- (b) For parts, components, and accessories, the offeror shall provide, when available, photo(s), and published catalog data of the actual item(s) offered.
- (c) Product(s) offered with (an) option(s) shall have the option(s) listed separately for each corresponding product.
- (B) For SIN 190-01, the offeror shall furnish proof the vehicles offered are fully NFPA or FAA compliant as applicable.
- (C) For SIN 023-LSV, the offeror shall furnish proof the vehicles offered are fully FMVSS 500 tested and compliant.
- (D) For SIN 025-101 – the offeror shall furnish test results from the US EPA Aftermarket Retrofit Device Evaluation Program (511 Program), or EPA’s Environmental Technology Verification Program, as applicable, for evaluation of aftermarket devices that manufacturers claim will improve fuel economy and/or reduce exhaust emissions.

The tests shall be performed at the US EPA, National Vehicle and Fuel Emissions Laboratory (NVFEL). The data and test results shall be statistically significant as determined by the NVFEL. Additional technical requirements include but are not limited to a final GSA determination of “statistically significant.” The following

definition shall be used: For fuel savings and or emissions reducing devices, the fuel savings and/or emissions reductions shall be of such magnitude or significance that the technology used is considered break-through in the automotive and science industry. A device that shows minor improvement shall be considered technically unacceptable. Final technical acceptance shall be determined by the GSA.

Devices that are not covered under the EPA's programs shall be considered technically unacceptable and not applicable under GSA's Schedule 23V.

Oil, fuel, or fuel additives are not applicable under Schedule 23V. All listed MAS 23V devices are required to have the following verbiage posted in the description used for each device. "GSA does not endorse, certify, or approve fuel saving or emission reducing products."

(E) For SIN 618-02, the offeror shall certify Mobile Waste, Recyclable Materials Collection, Transportation, and Compaction Equipment are ANSI Z245.1 compliant.

(F) For SIN 125-02, the offeror shall certify that Vehicle-Mounted Elevating and Rotating Aerial Devices are ANSI A92.2 compliant.

(3) *Section III Price Proposal* - The Pricing Spreadsheet attachment entitled "Price List Spreadsheet.FFAH-C2-990235-B.xls" shall be used to submit pricing. If your proposed prices are not provided via the Price Proposal Template, your offer will not be considered for award.

(i) All columns in the spreadsheet must be completed for each product or service offered.

(ii) Spreadsheet must be submitted in Excel format.

(iii) There are formulas in the pricing spreadsheet that shall not be altered.

(iv) The offeror is required to include a 0.75% Industrial Funding Fee (IFF) in the prices submitted with its offer (See contract clause GSAM 552.238-74, Industrial Funding Fee and Sales Reporting). This fee will be included in the awarded prices and reflected in the total amount charged to ordering activities, but will be retained by GSA in payment of the contractor's invoice.

(v) FOB terms vary by SIN. Ensure that the correct FOB term is applied to each proposed product and that the delivery cost (for FOB Destination) is included in the total price of the product.