

## B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
00CORP 500	Order-Level Materials (OLMs)	\$35,135,219
100 01	Introduction of New Services -	\$109,193
100 03	Ancillary Supplies and/or Services -	\$21,906,291
382 1	TRANSLATION SERVICES -	\$59,691,547
382 2	INTERPRETATION SERVICES -	\$60,301,791
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$10,709,373
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$14,432,178
382 5	Services for the Visual and Hearing Impaired -	\$21,404,356
520 1	Program Financial Advisor -	\$56,622,831
520 2	Transaction Specialist -	\$7,302,480
520 3	Due Diligence & Support Services -	\$992,578
520 4	Debt Collection -	\$469,825,846
520 5	Loan Servicing & Asset Management -	\$5,856,287
520 6	Professional Legal Services -	\$223,654
520 7	Financial & Performance Audits -	\$392,665,097
520 8	Complementary Audit Services -	\$41,428,905
520 9	Recovery Audits -	\$18,802,191
520 10	Transportation Audits -	\$2,622,349
520 11	Accounting -	\$254,570,536
520 12	Budgeting -	\$18,232,881
520 13	Complementary Financial Management Services -	\$237,571,341
520 14	Audit & Financial Training Services	\$1,283,897
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$17,450,212
520 16	Business Information Services (BIS) -	\$24,048,482
520 17	Risk Assessment and Mitigation Services -	\$11,574,172
520 20	Data Breach Response and Identity Protection Services (IPS) -	\$896,092
520 21	Program Management Services -	\$66,029,990
520 22	Grants Management Support Services -	\$5,474,238
541 1	Advertising Services -	\$73,907,897
541 2	Public Relations Services -	\$23,850,718
541 3	Web Based Marketing Services -	\$8,894,210
541 4A	Market Research and Analysis -	\$11,501,452
541 4B	Video / Film Production -	\$15,660,587
541 4C	Exhibit Design and Implementation Services -	\$1,089,539
541 4D	Conference, Events and Tradeshow Planning Services -	\$23,716,169
541 4E	Commercial Photography Services -	\$1,703,477
541 4F	Commercial Art and Graphic Design Services -	\$8,275,565
541 4G	Challenges and Competitions Services -	\$264,043
541 5	Integrated Marketing Services -	\$148,372,641
541 1000	Other Direct Costs (ODCs) are expenses other than labor	\$154,455,434

	hours -	
871 1	Strategic Planning for Technology Programs/Activities -	\$289,492,816
871 2	Concept Development and Requirements Analysis -	\$37,358,949
871 3	System Design, Engineering and Integration -	\$189,354,732
871 4	Test and Evaluation -	\$78,780,700
871 5	Integrated Logistics Support -	\$23,974,772
871 6	Acquisition and Life Cycle Management -	\$369,266,340
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$52,440,018
874 1	Integrated Consulting Services -	\$2,757,130,368
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$246,868,160
874 6	Acquisition Management Support -	\$143,775,021
874 7	Integrated Business Program Support Services -	\$672,979,068
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel -	\$4,809,772
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$73,418,784
874 501	Supply and Value Chain Management -	\$160,050,328
874 503	Distribution and Transportation Logistics Services -	\$11,283,007
874 504	Deployment Logistics -	\$10,122,308
874 505	Logistics Training Services -	\$11,633,429
874 507	Operations & Maintenance Logistics Management and Support Services -	\$48,618,878
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$218,173,246
899 3	Environmental Training Services -	\$7,447,570
899 5	Materials and Waste Recycling and Disposal Services -	\$6,641,707
899 7	Geographic Information Systems (GIS) Services -	\$23,251,930
899 8	Remediation and Reclamation Services -	\$32,915,777
C132 51	Information Technology Professional Services	\$39,293,472
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$3,744,784
C871 202	Energy Management Planning and Strategies -	\$255,405
C871 207	Energy Audit Services -	\$0
C871 208	Resource Efficiency Management (REM) -	\$0
C871 211	Energy Consulting Services -	\$404,948