

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
00CORP 500	Order-Level Materials (OLMs)	\$35,105,219
100 01	Introduction of New Services -	\$109,193
100 03	Ancillary Supplies and/or Services -	\$21,906,291
382 1	TRANSLATION SERVICES -	\$59,691,547
382 2	INTERPRETATION SERVICES -	\$60,301,791
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$10,709,373
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$14,432,178
382 5	Services for the Visual and Hearing Impaired -	\$21,404,356
520 1	Program Financial Advisor -	\$56,622,831
520 2	Transaction Specialist -	\$7,302,480
520 3	Due Diligence & Support Services -	\$992,578
520 4	Debt Collection -	\$469,825,846
520 5	Loan Servicing & Asset Management -	\$5,856,287
520 6	Professional Legal Services -	\$195,204
520 7	Financial & Performance Audits -	\$387,364,329
520 8	Complementary Audit Services -	\$41,428,905
520 9	Recovery Audits -	\$18,802,191
520 10	Transportation Audits -	\$2,622,349
520 11	Accounting -	\$253,741,441
520 12	Budgeting -	\$18,232,881
520 13	Complementary Financial Management Services -	\$236,152,702
520 14	Audit & Financial Training Services	\$1,283,897
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$17,450,212
520 16	Business Information Services (BIS) -	\$24,048,482
520 17	Risk Assessment and Mitigation Services -	\$11,574,172
520 20	Data Breach Response and Identity Protection Services (IPS) -	\$896,092
520 21	Program Management Services -	\$66,029,990
520 22	Grants Management Support Services -	\$5,474,238
541 1	Advertising Services -	\$73,884,803
541 2	Public Relations Services -	\$23,475,843
541 3	Web Based Marketing Services -	\$8,159,478
541 4A	Market Research and Analysis -	\$11,501,452
541 4B	Video / Film Production -	\$15,637,206
541 4C	Exhibit Design and Implementation Services -	\$1,089,539
541 4D	Conference, Events and Tradeshow Planning Services -	\$23,586,264
541 4E	Commercial Photography Services -	\$1,703,477
541 4F	Commercial Art and Graphic Design Services -	\$8,275,565
541 4G	Challenges and Competitions Services -	\$264,043
541 5	Integrated Marketing Services -	\$148,035,465
541 1000	Other Direct Costs (ODCs) are expenses other than labor	\$153,922,199

	hours -	
871 1	Strategic Planning for Technology Programs/Activities -	\$289,396,560
871 2	Concept Development and Requirements Analysis -	\$37,323,788
871 3	System Design, Engineering and Integration -	\$188,481,284
871 4	Test and Evaluation -	\$73,956,310
871 5	Integrated Logistics Support -	\$23,974,772
871 6	Acquisition and Life Cycle Management -	\$369,266,340
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$51,928,138
874 1	Integrated Consulting Services -	\$2,747,971,478
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$246,746,152
874 6	Acquisition Management Support -	\$143,775,021
874 7	Integrated Business Program Support Services -	\$672,672,541
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel -	\$4,809,772
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$73,418,784
874 501	Supply and Value Chain Management -	\$159,649,342
874 503	Distribution and Transportation Logistics Services -	\$11,283,007
874 504	Deployment Logistics -	\$10,122,308
874 505	Logistics Training Services -	\$11,633,429
874 507	Operations & Maintenance Logistics Management and Support Services -	\$48,618,878
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$218,226,094
899 3	Environmental Training Services -	\$7,447,570
899 5	Materials and Waste Recycling and Disposal Services -	\$6,641,707
899 7	Geographic Information Systems (GIS) Services -	\$23,199,843
899 8	Remediation and Reclamation Services -	\$32,915,777
C132 51	Information Technology Professional Services	\$39,293,472
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$3,744,784
C871 202	Energy Management Planning and Strategies -	\$255,405
C871 207	Energy Audit Services -	\$0
C871 208	Resource Efficiency Management (REM) -	\$0
C871 211	Energy Consulting Services -	\$404,948