

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
00CORP 500	Order-Level Materials (OLMs)	\$0
100 01	Introduction of New Services -	\$0
100 03	Ancillary Supplies and/or Services -	\$10,565,449
382 1	TRANSLATION SERVICES -	\$36,057,058
382 2	INTERPRETATION SERVICES -	\$38,200,578
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$10,458,846
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$14,141,430
382 5	Services for the Visual and Hearing Impaired -	\$15,267,056
520 1	Program Financial Advisor -	\$44,325,887
520 2	Transaction Specialist -	\$5,608,775
520 3	Due Diligence & Support Services -	\$1,615,212
520 4	Debt Collection -	\$580,389,831
520 5	Loan Servicing & Asset Management -	\$4,785,474
520 6	Professional Legal Services -	\$365,903
520 7	Financial & Performance Audits -	\$297,502,035
520 8	Complementary Audit Services -	\$31,343,835
520 9	Recovery Audits -	\$9,263,776
520 10	Transportation Audits -	\$3,507,963
520 11	Accounting -	\$235,466,095
520 12	Budgeting -	\$20,488,117
520 13	Complementary Financial Management Services -	\$304,466,730
520 14	Audit & Financial Training Services	\$1,640,405
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$22,354,956
520 16	Business Information Services (BIS) -	\$20,137,100
520 17	Risk Assessment and Mitigation Services -	\$11,429,433
520 20	Data Breach Response and Identity Protection Services (IPS) -	\$76,092
520 21	Program Management Services -	\$38,497,947
520 22	Grants Management Support Services -	\$3,871,171
541 1	Advertising Services -	\$85,106,615
541 2	Public Relations Services -	\$21,579,803
541 3	Web Based Marketing Services -	\$8,928,812
541 4A	Market Research and Analysis -	\$15,220,177
541 4B	Video / Film Production -	\$15,515,373
541 4C	Exhibit Design and Implementation Services -	\$2,318,396
541 4D	Conference, Events and Tradeshow Planning Services -	\$24,223,455
541 4E	Commercial Photography Services -	\$675,594
541 4F	Commercial Art and Graphic Design Services -	\$6,781,668
541 4G	Challenges and Competitions Services -	\$936,550
541 5	Integrated Marketing Services -	\$154,446,969
541 1000	Other Direct Costs (ODCs) are expenses other than labor	\$113,382,536

	hours -	
871 1	Strategic Planning for Technology Programs/Activities -	\$395,765,293
871 2	Concept Development and Requirements Analysis -	\$118,762,918
871 3	System Design, Engineering and Integration -	\$489,332,998
871 4	Test and Evaluation -	\$154,619,628
871 5	Integrated Logistics Support -	\$43,606,066
871 6	Acquisition and Life Cycle Management -	\$414,808,298
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$103,642,302
874 1	Integrated Consulting Services -	\$2,914,366,182
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$357,438,491
874 6	Acquisition Management Support -	\$148,589,982
874 7	Integrated Business Program Support Services -	\$702,496,078
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel -	\$4,622,799
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$52,070,476
874 501	Supply and Value Chain Management -	\$182,381,381
874 503	Distribution and Transportation Logistics Services -	\$9,663,451
874 504	Deployment Logistics -	\$38,309,648
874 505	Logistics Training Services -	\$8,148,763
874 507	Operations & Maintenance Logistics Management and Support Services -	\$58,965,860
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$238,385,797
899 3	Environmental Training Services -	\$12,942,696
899 5	Materials and Waste Recycling and Disposal Services -	\$7,945,462
899 7	Geographic Information Systems (GIS) Services -	\$19,277,576
899 8	Remediation and Reclamation Services -	\$39,635,088
C132 51	Information Technology Professional Services	\$50,089,238
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$1,286,125
C871 202	Energy Management Planning and Strategies -	\$276,335
C871 207	Energy Audit Services -	\$8,153
C871 208	Resource Efficiency Management (REM) -	\$1,221,943
C871 211	Energy Consulting Services -	\$867,077