

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
100 01	Introduction of New Services -	\$0
100 03	Ancillary Supplies and/or Services -	\$10,428,539
382 1	TRANSLATION SERVICES -	\$36,057,058
382 2	INTERPRETATION SERVICES -	\$36,355,216
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$10,435,424
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$14,141,430
382 5	Services for the Visual and Hearing Impaired -	\$15,264,056
520 1	Program Financial Advisor -	\$43,998,180
520 2	Transaction Specialist -	\$5,608,775
520 3	Due Diligence & Support Services -	\$1,615,212
520 4	Debt Collection -	\$580,389,831
520 5	Loan Servicing & Asset Management -	\$4,457,767
520 6	Professional Legal Services -	\$365,903
520 7	Financial & Performance Audits -	\$297,604,518
520 8	Complementary Audit Services -	\$31,343,835
520 9	Recovery Audits -	\$9,263,776
520 10	Transportation Audits -	\$3,507,963
520 11	Accounting -	\$234,989,149
520 12	Budgeting -	\$20,488,117
520 13	Complementary Financial Management Services -	\$304,771,284
520 14	Audit & Financial Training Services	\$1,640,405
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$22,354,956
520 16	Business Information Services (BIS) -	\$20,137,100
520 17	Risk Assessment and Mitigation Services -	\$11,429,433
520 20	Data Breach Response and Identity Protection Services (IPS) -	\$76,092
520 21	Program Management Services -	\$38,444,421
520 22	Grants Management Support Services -	\$3,871,171
541 1	Advertising Services -	\$84,251,495
541 2	Public Relations Services -	\$20,994,764
541 3	Web Based Marketing Services -	\$8,935,622
541 4A	Market Research and Analysis -	\$15,178,619
541 4B	Video / Film Production -	\$16,272,779
541 4C	Exhibit Design and Implementation Services -	\$2,317,649
541 4D	Conference, Events and Tradeshow Planning Services -	\$24,122,541
541 4E	Commercial Photography Services -	\$675,594
541 4F	Commercial Art and Graphic Design Services -	\$6,802,590
541 4G	Challenges and Competitions Services -	\$840,966
541 5	Integrated Marketing Services -	\$154,216,840
541 1000	Other Direct Costs (ODCs) are expenses other than labor hours -	\$111,833,791

871 1	Strategic Planning for Technology Programs/Activities -	\$449,900,556
871 2	Concept Development and Requirements Analysis -	\$146,999,518
871 3	System Design, Engineering and Integration -	\$611,097,463
871 4	Test and Evaluation -	\$180,363,355
871 5	Integrated Logistics Support -	\$52,352,161
871 6	Acquisition and Life Cycle Management -	\$463,595,949
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$121,490,795
874 1	Integrated Consulting Services -	\$2,948,952,822
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$377,299,972
874 6	Acquisition Management Support -	\$150,386,268
874 7	Integrated Business Program Support Services -	\$709,186,391
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel -	\$4,622,799
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$48,003,401
874 501	Supply and Value Chain Management -	\$199,257,999
874 503	Distribution and Transportation Logistics Services -	\$10,182,658
874 504	Deployment Logistics -	\$38,471,384
874 505	Logistics Training Services -	\$8,290,581
874 507	Operations & Maintenance Logistics Management and Support Services -	\$63,060,669
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$249,315,908
899 3	Environmental Training Services -	\$12,918,952
899 5	Materials and Waste Recycling and Disposal Services -	\$7,825,915
899 7	Geographic Information Systems (GIS) Services -	\$19,349,874
899 8	Remediation and Reclamation Services -	\$39,710,369
C132 51	Information Technology Professional Services	\$53,615,075
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$1,286,125
C871 202	Energy Management Planning and Strategies -	\$276,335
C871 207	Energy Audit Services -	\$17,059
C871 208	Resource Efficiency Management (REM) -	\$1,221,943
C871 211	Energy Consulting Services -	\$867,077