

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
100 01	Introduction of New Services -	\$0
100 03	Ancillary Supplies and/or Services -	\$10,428,539
382 1	TRANSLATION SERVICES -	\$36,057,058
382 2	INTERPRETATION SERVICES -	\$36,355,216
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$10,435,424
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$14,141,430
382 5	Services for the Visual and Hearing Impaired -	\$15,264,056
520 1	Program Financial Advisor -	\$43,998,180
520 2	Transaction Specialist -	\$5,608,775
520 3	Due Diligence & Support Services -	\$1,615,212
520 4	Debt Collection -	\$580,389,831
520 5	Loan Servicing & Asset Management -	\$4,457,767
520 6	Professional Legal Services -	\$365,903
520 7	Financial & Performance Audits -	\$297,604,518
520 8	Complementary Audit Services -	\$31,343,835
520 9	Recovery Audits -	\$9,263,776
520 10	Transportation Audits -	\$3,507,963
520 11	Accounting -	\$234,989,149
520 12	Budgeting -	\$20,488,117
520 13	Complementary Financial Management Services -	\$304,771,284
520 14	Audit & Financial Training Services	\$1,640,405
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$22,354,956
520 16	Business Information Services (BIS) -	\$20,137,100
520 17	Risk Assessment and Mitigation Services -	\$11,429,433
520 20	Data Breach Response and Identity Protection Services (IPS) -	\$76,092
520 21	Program Management Services -	\$38,444,421
520 22	Grants Management Support Services -	\$3,871,171
541 1	Advertising Services -	\$84,251,495
541 2	Public Relations Services -	\$20,994,764
541 3	Web Based Marketing Services -	\$8,935,622
541 4A	Market Research and Analysis -	\$15,178,619
541 4B	Video / Film Production -	\$16,272,779
541 4C	Exhibit Design and Implementation Services -	\$2,317,649
541 4D	Conference, Events and Tradeshow Planning Services -	\$24,122,541
541 4E	Commercial Photography Services -	\$675,594
541 4F	Commercial Art and Graphic Design Services -	\$6,802,590
541 4G	Challenges and Competitions Services -	\$840,966
541 5	Integrated Marketing Services -	\$154,216,840
541 1000	Other Direct Costs (ODCs) are expenses other than labor hours -	\$111,833,791

871 1	Strategic Planning for Technology Programs/Activities -	\$449,900,556
871 2	Concept Development and Requirements Analysis -	\$146,999,518
871 3	System Design, Engineering and Integration -	\$611,097,463
871 4	Test and Evaluation -	\$180,363,355
871 5	Integrated Logistics Support -	\$52,352,161
871 6	Acquisition and Life Cycle Management -	\$463,595,949
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$121,490,795
874 1	Integrated Consulting Services -	\$2,948,952,822
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$377,299,972
874 6	Acquisition Management Support -	\$150,386,268
874 7	Integrated Business Program Support Services -	\$709,186,391
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel -	\$4,622,799
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$48,003,401
874 501	Supply and Value Chain Management -	\$199,257,999
874 503	Distribution and Transportation Logistics Services -	\$10,182,658
874 504	Deployment Logistics -	\$38,471,384
874 505	Logistics Training Services -	\$8,290,581
874 507	Operations & Maintenance Logistics Management and Support Services -	\$63,060,669
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$249,315,908
899 3	Environmental Training Services -	\$12,918,952
899 5	Materials and Waste Recycling and Disposal Services -	\$7,825,915
899 7	Geographic Information Systems (GIS) Services -	\$19,349,874
899 8	Remediation and Reclamation Services -	\$39,710,369
C132 51	Information Technology Professional Services	\$53,615,075
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$1,286,125
C871 202	Energy Management Planning and Strategies -	\$276,335
C871 207	Energy Audit Services -	\$17,059
C871 208	Resource Efficiency Management (REM) -	\$1,221,943
C871 211	Energy Consulting Services -	\$867,077