

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
100 01	Introduction of New Services -	\$0
100 03	Ancillary Supplies and/or Services -	\$6,891,951
382 1	TRANSLATION SERVICES -	\$44,126,218
382 2	INTERPRETATION SERVICES -	\$34,809,924
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$11,172,655
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$13,650,695
382 5	Services for the Visual and Hearing Impaired -	\$15,210,027
520 1	Program Financial Advisor -	\$42,979,502
520 2	Transaction Specialist -	\$34,133,481
520 3	Due Diligence & Support Services -	\$3,526,022
520 4	Debt Collection -	\$746,634,262
520 5	Loan Servicing & Asset Management -	\$55,004,108
520 6	Professional Legal Services -	\$735,679
520 7	Financial & Performance Audits -	\$274,493,080
520 8	Complementary Audit Services -	\$29,689,787
520 9	Recovery Audits -	\$26,455,357
520 10	Transportation Audits -	\$2,287,496
520 11	Accounting -	\$227,106,087
520 12	Budgeting -	\$21,107,084
520 13	Complementary Financial Management Services -	\$273,054,787
520 14	Audit & Financial Training Services	\$1,296,576
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$25,713,138
520 16	Business Information Services -	\$34,963,768
520 17	Risk Assessment and Mitigation Services -	\$14,521,476
520 18	Independent Risk Analysis -	\$0
520 19	Data Breach Analysis -	\$3,038,830
520 20	Comprehensive Protection Solutions -	\$64,716
520 21	Program Management Services -	\$16,684,292
520 22	Grants Management Support Services -	\$6,475,757
541 1	Advertising Services -	\$38,023,488
541 2	Public Relations Services -	\$21,359,556
541 3	Web Based Marketing Services -	\$9,131,274
541 4A	Market Research and Analysis -	\$17,614,833
541 4B	Video / Film Production -	\$12,505,221
541 4C	Exhibit Design and Implementation Services -	\$3,189,414
541 4D	Conference, Events and Tradeshow Planning Services -	\$17,070,758
541 4E	Commercial Photography Services -	\$669,583
541 4F	Commercial Art and Graphic Design Services -	\$5,647,800
541 4G	Challenges and Competitions Services -	\$1,096,053
541 5	Integrated Marketing Services -	\$135,062,881
541 1000	Other Direct Costs (ODCs) are expenses other than labor	\$79,009,512

	hours -	
871 1	Strategic Planning for Technology Programs/Activities -	\$374,290,163
871 2	Concept Development and Requirements Analysis -	\$156,407,176
871 3	System Design, Engineering and Integration -	\$711,006,901
871 4	Test and Evaluation -	\$192,098,535
871 5	Integrated Logistics Support -	\$93,690,701
871 6	Acquisition and Life Cycle Management -	\$316,597,015
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$117,148,308
874 1	Integrated Consulting Services -	\$2,888,658,789
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$382,408,286
874 6	Acquisition Management Support -	\$149,669,470
874 7	Integrated Business Program Support Services -	\$711,792,573
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification (FAC) Training for Acquisition Workforce Personnel:	\$4,072,151
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$75,410,930
874 501	Supply and Value Chain Management -	\$228,697,043
874 503	Distribution and Transportation Logistics Services -	\$16,111,414
874 504	Deployment Logistics -	\$31,946,524
874 505	Logistics Training Services -	\$2,793,270
874 507	Operations & Maintenance Logistics Management and Support Services -	\$63,660,475
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$232,868,165
899 3	Environmental Training Services -	\$12,778,363
899 5	Materials and Waste Recycling and Disposal Services -	\$8,590,854
899 7	Geographic Information Systems (GIS) Services -	\$20,302,384
899 8	Remediation and Reclamation Services -	\$38,559,386
C132 51	Information Technology Professional Services	\$97,386,613
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$1,212,794
C871 202	Energy Management Planning and Strategies -	\$293,523
C871 207	Energy Audit Services -	\$19,243
C871 208	Resource Efficiency Management (REM) -	\$1,637,538
C871 211	Energy Consulting Services -	\$566,245