

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
100 01	Introduction of New Services -	\$0
100 03	Ancillary Supplies and/or Services -	\$6,891,951
382 1	TRANSLATION SERVICES -	\$44,121,290
382 2	INTERPRETATION SERVICES -	\$34,809,924
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$11,172,655
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$13,650,695
382 5	Services for the Visual and Hearing Impaired -	\$15,210,027
520 1	Program Financial Advisor -	\$42,979,502
520 2	Transaction Specialist -	\$34,133,481
520 3	Due Diligence & Support Services -	\$3,526,022
520 4	Debt Collection -	\$746,634,262
520 5	Loan Servicing & Asset Management -	\$55,004,108
520 6	Professional Legal Services -	\$735,679
520 7	Financial & Performance Audits -	\$274,493,080
520 8	Complementary Audit Services -	\$29,689,787
520 9	Recovery Audits -	\$26,455,357
520 10	Transportation Audits -	\$2,287,496
520 11	Accounting -	\$227,106,087
520 12	Budgeting -	\$21,107,084
520 13	Complementary Financial Management Services -	\$273,054,787
520 14	Audit & Financial Training Services	\$1,296,576
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$25,713,138
520 16	Business Information Services -	\$34,963,768
520 17	Risk Assessment and Mitigation Services -	\$14,521,476
520 18	Independent Risk Analysis -	\$0
520 19	Data Breach Analysis -	\$3,038,830
520 20	Comprehensive Protection Solutions -	\$64,716
520 21	Program Management Services -	\$16,684,292
520 22	Grants Management Support Services -	\$6,475,757
541 1	Advertising Services -	\$38,023,488
541 2	Public Relations Services -	\$21,359,556
541 3	Web Based Marketing Services -	\$9,131,274
541 4A	Market Research and Analysis -	\$17,614,833
541 4B	Video / Film Production -	\$12,505,221
541 4C	Exhibit Design and Implementation Services -	\$3,189,414
541 4D	Conference, Events and Tradeshow Planning Services -	\$17,070,758
541 4E	Commercial Photography Services -	\$669,583
541 4F	Commercial Art and Graphic Design Services -	\$5,639,968
541 4G	Challenges and Competitions Services -	\$1,096,053
541 5	Integrated Marketing Services -	\$135,062,881
541 1000	Other Direct Costs (ODCs) are expenses other than labor	\$79,009,512

	hours -	
871 1	Strategic Planning for Technology Programs/Activities -	\$374,290,163
871 2	Concept Development and Requirements Analysis -	\$156,407,176
871 3	System Design, Engineering and Integration -	\$711,006,901
871 4	Test and Evaluation -	\$192,168,538
871 5	Integrated Logistics Support -	\$93,690,701
871 6	Acquisition and Life Cycle Management -	\$316,597,015
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$117,142,963
874 1	Integrated Consulting Services -	\$2,888,575,200
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$382,408,286
874 6	Acquisition Management Support -	\$149,669,470
874 7	Integrated Business Program Support Services -	\$711,792,573
874 8	Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification (FAC) Training for Acquisition Workforce Personnel:	\$4,072,151
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$75,400,987
874 501	Supply and Value Chain Management -	\$228,121,388
874 503	Distribution and Transportation Logistics Services -	\$16,111,414
874 504	Deployment Logistics -	\$31,946,524
874 505	Logistics Training Services -	\$2,793,270
874 507	Operations & Maintenance Logistics Management and Support Services -	\$63,660,475
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$232,311,689
899 3	Environmental Training Services -	\$12,778,363
899 5	Materials and Waste Recycling and Disposal Services -	\$8,590,854
899 7	Geographic Information Systems (GIS) Services -	\$20,302,384
899 8	Remediation and Reclamation Services -	\$38,494,869
C132 51	Information Technology Professional Services	\$97,386,613
C595 21	Agency Human Capital Strategy, Policy, and Operational Planning -	\$1,212,794
C871 202	Energy Management Planning and Strategies -	\$293,523
C871 207	Energy Audit Services -	\$19,243
C871 208	Resource Efficiency Management (REM) -	\$1,637,538
C871 211	Energy Consulting Services -	\$566,245