

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
100 01	Introduction of New Services -	\$0
100 03	Ancillary Supplies and/or Services -	\$0
382 1	TRANSLATION SERVICES -	\$42,484,208
382 2	INTERPRETATION SERVICES -	\$38,657,021
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$8,933,526
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$13,181,899
382 5	Services for the Visual and Hearing Impaired -	\$11,633,058
520 1	Program Financial Advisor -	\$38,503,079
520 2	Transaction Specialist -	\$39,265,119
520 3	Due Diligence & Support Services -	\$6,157,802
520 4	Debt Collection -	\$1,015,268,193
520 5	Loan Servicing & Asset Management -	\$81,730,030
520 6	Professional Legal Services -	\$1,739,407
520 7	Financial & Performance Audits -	\$334,269,392
520 8	Complementary Audit Services -	\$29,049,364
520 9	Recovery Audits -	\$33,709,585
520 10	Transportation Audits -	\$2,932,429
520 11	Accounting -	\$172,361,679
520 12	Budgeting -	\$14,398,104
520 13	Complementary Financial Management Services -	\$223,869,863
520 14	Audit & Financial Training Services	\$868,631
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$25,455,576
520 16	Business Information Services -	\$27,508,651
520 17	Risk Assessment and Mitigation Services -	\$9,814,712
520 18	Independent Risk Analysis -	\$0
520 19	Data Breach Analysis -	\$4,674,289
520 20	Comprehensive Protection Solutions -	\$334,789
520 21	Program Management Services -	\$9,614,614
520 22	Grants Management Support Services -	\$5,398,235
541 1	Advertising Services -	\$43,686,998
541 2	Public Relations Services -	\$28,007,392
541 3	Web Based Marketing Services -	\$9,277,603
541 4A	Market Research and Analysis -	\$13,706,829
541 4B	Video / Film Production -	\$10,425,485
541 4C	Exhibit Design and Implementation Services -	\$1,859,409
541 4D	Conference, Events and Tradeshow Planning Services -	\$15,152,800
541 4E	Commercial Photography Services -	\$551,811
541 4F	Commercial Art and Graphic Design Services -	\$7,054,347
541 4G	Challenges and Competitions Services -	\$644,902
541 5	Integrated Marketing Services -	\$122,116,632
541 1000	Other Direct Costs (ODCs) are expenses other than labor	\$82,217,095

	hours -	
871 1	Strategic Planning for Technology Programs/Activities -	\$326,288,968
871 2	Concept Development and Requirements Analysis -	\$193,465,565
871 3	System Design, Engineering and Integration -	\$644,163,543
871 4	Test and Evaluation -	\$161,023,565
871 5	Integrated Logistics Support -	\$125,737,445
871 6	Acquisition and Life Cycle Management -	\$888,403,010
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$82,522,248
874 1	Integrated Consulting Services -	\$2,849,405,499
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$392,706,013
874 6	Acquisition Management Support -	\$161,970,010
874 7	Integrated Business Program Support Services -	\$714,004,130
874 8	DAU and FAI Certified DAWIA and FAC Acquisition Workforce Training for GS-1102 and non-1102 Personnel Training for Acquisition Workforce (GS-1102 and non-GS-1102) -	\$3,923,589
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$107,772,571
874 501	Supply and Value Chain Management -	\$189,189,322
874 503	Distribution and Transportation Logistics Services -	\$28,606,776
874 504	Deployment Logistics -	\$29,130,806
874 505	Logistics Training Services -	\$4,176,237
874 507	Operations & Maintenance Logistics Management and Support Services -	\$112,732,036
874 597	Ancillary Repair and Alterations -	\$0
899 1	Environmental Consulting Services -	\$247,815,667
899 3	Environmental Training Services -	\$10,258,268
899 5	Materials and Waste Recycling and Disposal Services -	\$7,008,749
899 7	Geographic Information Systems (GIS) Services -	\$29,087,726
899 8	Remediation and Reclamation Services -	\$33,939,513
C132 51	Information Technology Professional Services SUBJECT TO COOPERATIVE PURCHASING	\$104,570,977
C595 21	HUMAN RESOURCE SERVICES (Excluding EEO Services) -	\$3,745,400
C871 202	Energy Management Planning and Strategies -	\$402,025
C871 207	Energy Audit Services -	\$220,248
C871 208	Resource Efficiency Management (REM) -	\$1,735,457
C871 211	Energy Consulting Services -	\$0