

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 00CORP are listed below

SIN #	SIN Title	Total Sales in \$
382 1	TRANSLATION SERVICES -	\$43,079,561
382 2	INTERPRETATION SERVICES -	\$46,027,622
382 3	TRAINING AND EDUCATIONAL MATERIALS -	\$14,205,465
382 4	COMPREHENSIVE LINGUISTIC ANALYTICAL SUPPORT SERVICES (CLASS)	\$12,736,877
382 5	Services for the Visual and Hearing Impaired -	\$8,108,377
382 6	Ancillary Supplies and/or Services -	\$0
382 99	Introduction of New Services -	\$391,702
520 1	Program Financial Advisor -	\$62,935,585
520 2	Transaction Specialist -	\$62,413,351
520 3	Due Diligence & Support Services -	\$9,036,129
520 4	Debt Collection -	\$1,097,964,702
520 5	Loan Servicing & Asset Management -	\$113,715,663
520 6	Professional Legal Services -	\$1,550,917
520 7	Financial & Performance Audits -	\$363,480,867
520 8	Complementary Audit Services -	\$28,113,259
520 9	Recovery Audits -	\$26,571,955
520 10	Transportation Audits -	\$2,498,487
520 11	Accounting -	\$91,722,280
520 12	Budgeting -	\$16,091,919
520 13	Complementary Financial Management Services -	\$194,129,428
520 14	Audit & Financial Training Services	\$1,078,767
520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$26,549,532
520 16	Business Information Services -	\$44,899,057
520 17	Risk Assessment and Mitigation Services -	\$7,346,878
520 18	Independent Risk Analysis -	\$0
520 19	Data Breach Analysis -	\$3,541,307
520 20	Comprehensive Protection Solutions -	\$99,068
520 21	Program Management Services -	\$7,047,591
520 22	Grants Management Support Services -	\$5,434,678
541 1	Advertising Services -	\$26,451,865
541 2	Public Relations Services -	\$23,983,486
541 3	Web Based Marketing Services -	\$11,886,105
541 4A	Market Research and Analysis -	\$18,307,968
541 4B	Video / Film Production -	\$11,557,359
541 4C	Exhibit Design and Implementation Services -	\$1,341,596
541 4D	Conference, Events and Tradeshow Planning Services -	\$11,191,379
541 4E	Commercial Photography Services -	\$422,464
541 4F	Commercial Art and Graphic Design Services -	\$6,713,493
541 4G	Challenges and Competitions Services -	\$817,982
541 5	Integrated Marketing Services -	\$117,163,388
541 99	Introduction of New Services -	\$0

541 1000	Other Direct Costs (ODCs) are expenses other than labor hours -	\$85,500,508
871 1	Strategic Planning for Technology Programs/Activities -	\$411,528,164
871 2	Concept Development and Requirements Analysis -	\$200,573,602
871 3	System Design, Engineering and Integration -	\$658,403,494
871 4	Test and Evaluation -	\$232,532,548
871 5	Integrated Logistics Support -	\$155,857,514
871 6	Acquisition and Life Cycle Management -	\$825,628,706
871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$81,164,152
871 8	Ancillary Supplies and/or Services -	\$0
874 1	Integrated Consulting Services -	\$2,693,234,230
874 4	Training Services:Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$434,408,825
874 5	Ancillary Supplies and/or Services -	\$23,136,442
874 6	Acquisition Management Support -	\$117,876,631
874 7	Integrated Business Program Support Services -	\$622,979,584
874 8	DAU and FAI Certified DAWIA and FAC Acquisition Workforce Training for GS-1102 and non-1102 Personnel Training for Acquisition Workforce (GS-1102 and non-GS-1102) -	\$4,205,730
874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices	\$90,676,790
874 99	Introduction of New Services -	\$1,145,986
874 501	Supply and Value Chain Management -	\$265,589,165
874 503	Distribution and Transportation Logistics Services -	\$31,671,056
874 504	Deployment Logistics -	\$52,019,138
874 505	Logistics Training Services -	\$12,956,138
874 506	Ancillary Supplies and/or Services -	\$311,971
874 507	Operations & Maintenance Logistics Management and Support Services -	\$148,503,393
874 597	Ancillary Repair and Alterations -	\$0
874 599	Introduction of New Service -	\$0
899 1	Environmental Consulting Services -	\$287,093,949
899 3	Environmental Training Services -	\$8,626,780
899 5	Materials and Waste Recycling and Disposal Services -	\$4,766,525
899 7	Geographic Information Systems (GIS) Services -	\$20,013,024
899 8	Remediation and Reclamation Services -	\$23,912,110
899 10	Ancillary Supplies and/or Services -	\$135,257
899 99	Introduction of New Services -	\$0
C100 01	Introduction of New Services -	\$10,580
C100 03	Ancillary Supplies and/or Services -	\$59,118
C132 51	Information Technology Professional Services SUBJECT TO COOPERATIVE PURCHASING	\$106,321,511
C382 1	TRANSLATION SERVICES -	\$0
C382 2	Intpretation Services -	\$0
C382 3	Training and Educational Materials -	\$0
C382 4	Comprehensive Linguistic Analytical Support Services -	\$0
C382 5	Services for the Visual and Hearing Impaired -	\$0

C520 1	Program Financial Advisor -	\$7,249,755
C520 2	Transaction Specialist -	\$0
C520 3	Due Diligence and Support Services -	\$20,523
C520 4	Debt Collection -	\$0
C520 5	Loan Servicing & Asset Management	\$0
C520 6	Professional Legal Services -	\$0
C520 7	Financial & Performance Audits	\$1,047,620
C520 8	Complementary Audit Services -	\$0
C520 9	Recovery Audits	\$0
C520 10	Transportation Audits -	\$0
C520 11	Accounting -	\$6,372,433
C520 12	Budgeting -	\$1,490,631
C520 13	Complementary Financial Management Services -	\$11,577,809
C520 14	Audit & Financial Training Services -	\$0
C520 15	Outsourcing Recurring Commercial Activities for Financial Management Services -	\$2,079,187
C520 16	Business Information Services -	\$0
C520 17	Risk Assessment and Mitigation Services -	\$0
C520 18	Independent Risk Analysis -	\$0
C520 19	Data Breach Analysis -	\$0
C520 20	Comprehensive Protection Solutions -	\$0
C520 21	Program Management Services -	\$5,789,358
C520 22	Grants Management Support Services -	\$0
C541 1	Advertising Services -	\$530,796
C541 2	Public Relations Services -	\$844,355
C541 3	Web Based Marketing Services -	\$689,379
C541 4A	Market Research and Analysis -	\$1,298,581
C541 4B	Video/Film Production -	\$898,500
C541 4C	Exhibit Design and Implementation Services -	\$12,287
C541 4D	Conference, Events and Tradeshow Planning Services -	\$1,157,768
C541 4E	Commercial Photography Services -	\$9,243
C541 4F	Commercial Art and Graphic Design Services -	\$22,455
C541 4G	Challenges and Competition Services -	\$0
C541 5	Integrated Marketing Services -	\$2,218,943
C541 1000	Other Direct Costs (ODCs) are expenses other than labor hours -	\$425,824
C595 21	HUMAN RESOURCE SERVICES (Excluding EEO Services) -	\$2,430,435
C871 1	Strategic Planning for Technology Programs/Activities -	\$25,908,048
C871 2	Concept Development and Requirements Analysis -	\$4,897,366
C871 3	System Design, Engineering and Integration -	\$19,191,859
C871 4	Test and Evaluation Services -	\$21,113,764
C871 5	Integrated Logistics Support Services -	\$4,448,978
C871 6	Acquisition and Life Cycle Management Services -	\$39,240,255
C871 7	Construction Management and Engineering Consulting Services Related to Real Property -	\$13,377,590
C871 202	Energy Management Planning and Strategies -	\$274,912
C871 207	Energy Audit Services -	\$543,597
C871 208	Resource Efficiency Management (REM) -	\$1,753,062
C871 211	Energy Consulting Services -	\$466,895
C874 1	Integrated Consulting Services -	\$213,446,497

C874 4	Training Services: Instructor Led Training, Web Based Training Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships -	\$5,889,569
C874 6	Acquisition Management Support -	\$25,448,282
C874 7	Integrated Business Program Support Services -	\$77,160,673
C874 8	DAU and FAI Certified DAWIA and FAC Acquisition Workforce Training for GS-1102 and non-1102 Personnel Training for Acquisition Workforce (GS-1102 and non-GS-1102) -	\$0
C874 9	Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices -	\$852,154
C874 501	Supply and Value Chain Management -	\$71,182,167
C874 503	Distribution and Transportation Logistics Services -	\$718,696
C874 504	Deployment Logistics Services -	\$4,013,839
C874 505	Logistics Training Services -	\$1,382,926
C874 507	Operations & Maintenance Logistics Management and Support Services -	\$2,733,594
C874 597	Ancillary Repair and Alterations -	\$0
C899 1	Environmental Consulting Services -	\$31,820,468
C899 3	Environmental Training Services -	\$1,211,330
C899 5	Materials and Waste Recycling and Disposal Services -	\$723,421
C899 7	Geographic Information Systems (GIS) Services -	\$3,290,774
C899 8	Remediation and Reclamation Services -	\$8,766,725