

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 070 are listed below

| SIN # | SIN Title | Total Sales in \$ |
|--------------|--|--------------------------|
| 70 500 | Order-Level Materials (OLMs) - SUBJECT TO COOPERATIVE PURCHASING | \$6,118,952 |
| 132 3 | Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING | \$4,761,229 |
| 132 4 | Daily/Short Term Rental - SUBJECT TO COOPERATIVE PURCHASING | \$743,444 |
| 132 8 | Purchase Of New Equipment - SUBJECT TO COOPERATIVE PURCHASING | \$495,293,373 |
| 132 9 | Purchase of Used or Refurbished Equipment - SUBJECT TO COOPERATIVE PURCHASING | \$11,872,946 |
| 132 12 | Equipment Maintenance - SUBJECT TO COOPERATIVE PURCHASING | \$100,066,596 |
| 132 20 | Automated Contact Center Solutions (ACCS) - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 32 | Term Software License - SUBJECT TO COOPERATIVE PURCHASING | \$189,113,712 |
| 132 33 | Perpetual Software License - SUBJECT TO COOPERATIVE PURCHASING | \$1,572,729,553 |
| 132 34 | Maintenance of Software as a Service - SUBJECT TO COOPERATIVE PURCHASING | \$153,824,412 |
| 132 40 | Cloud And Cloud Related IT Professional Services - SUBJECT TO COOPERATIVE PURCHASING | \$189,561,438 |
| 132 41 | Earth Observation Solutions - SUBJECT TO COOPERATIVE PURCHASING | \$1,858,729 |
| 132 44 | Continuous Diagnostics and Mitigation Tools - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 45A | Penetration Testing - SUBJECT TO COOPERATIVE PURCHASING | \$4,383,532 |
| 132 45B | Incident Response -- SUBJECT TO COOPERATIVE PURCHASING | \$1,481,483 |
| 132 45C | Cyber Hunt -- SUBJECT TO COOPERATIVE PURCHASING | \$2,094,070 |
| 132 45D | Risk and Vulnerability Assessments (RVA) -- SUBJECT TO COOPERATIVE PURCHASING | \$7,575,983 |
| 132 50 | Training Courses - SUBJECT TO COOPERATIVE PURCHASING | \$56,427,913 |
| 132 51 | Information Technology Professional Services -- SUBJECT TO COOPERATIVE PURCHASING | \$6,535,194,639 |
| 132 52 | Electronic Commerce and Subscription Services SUBJECT TO COOPERATIVE PURCHASING | \$128,535,065 |
| 132 53 | Wireless Mobility Solutions - SUBJECT TO COOPERATIVE PURCHASING | \$432,013,666 |
| 132 54 | Commercial Satellite Communications (COMSATCOM) | \$178,116,956 |

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| | Transponded Capacity -- SUBJECT TO COOPERATIVE PURCHASING | |
| 132 55 | Commercial Satellite Communications (COMSATCOM) Subscription Services -- SUBJECT TO COOPERATIVE PURCHASING | \$68,239,158 |
| 132 56 | Health Information Technology Services - SUBJECT TO COOPERATIVE PURCHASING | \$31,416,124 |
| 132 60A | Electronic Credentials, Not Identity Proofed (Assurance Level 1 - OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 60B | Electronic Credentials, Identity Proofed (Assurance Level 2 OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 60C | Digital Certificates, including ACES (Assurance Level 3 and 4 OMB M-04-04) - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 60D | E-authentication Hardware Tokens - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 60E | Remote Identity and Access Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING | \$208,421 |
| 132 60F | Identity and Access Management Professional Services - SUBJECT TO COOPERATIVE PURCHASING | \$4,224,519 |
| 132 61 | Public Key Infrastructure (PKI) Shared Service Providers (PKI SSP) Program - SUBJECT TO COOPERATIVE PURCHASING | \$7,002,103 |
| 132 62 | Products and services for agencies to implement the requirements of HSPD-12, FIP S-201 and associated NIST special publications. The HSPD-12 implementation components specified under this SIN are: | \$32,286,858 |
| 132 99 | Introduction of New Information Technology Services and/or Products -SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 100 | Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING | \$16,813,423 |