

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 070 are listed below

SIN #	SIN Title	Total Sales in \$
132 3	Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	\$46,994,492
132 4	Daily/Short Term Rental - SUBJECT TO COOPERATIVE PURCHASING	\$778,675
132 8	Purchase Of New Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$892,773,541
132 9	Purchase of Used or Refurbished Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$13,865,100
132 12	Equipment Maintenance - SUBJECT TO COOPERATIVE PURCHASING	\$156,913,090
132 32	Term Software License - SUBJECT TO COOPERATIVE PURCHASING	\$638,225,817
132 33	Perpetual Software License - SUBJECT TO COOPERATIVE PURCHASING	\$2,821,595,265
132 34	Maintenance of Software as a Service - SUBJECT TO COOPERATIVE PURCHASING	\$727,501,216
132 40	Cloud Computing Services - SUBJECT TO COOPERATIVE PURCHASING	\$37,824,542
132 41	Earth Observation Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$6,128,394
132 44	Continuous Diagnostics and Mitigation Tools - SUBJECT TO COOPERATIVE PURCHASING	\$0
132 45A	Penetration Testing - SUBJECT TO COOPERATIVE PURCHASING	\$987,416
132 45B	Incident Response -- SUBJECT TO COOPERATIVE PURCHASING	\$1,591,069
132 45C	Cyber Hunt -- SUBJECT TO COOPERATIVE PURCHASING	\$0
132 45D	Risk and Vulnerability Assessments (RVA) -- SUBJECT TO COOPERATIVE PURCHASING	\$1,750,718
132 50	Training Courses - SUBJECT TO COOPERATIVE PURCHASING	\$65,183,660
132 51	Information Technology Professional Services -- SUBJECT TO COOPERATIVE PURCHASING	\$7,175,460,648
132 52	Electronic Commerce and Subscription Services SUBJECT TO COOPERATIVE PURCHASING	\$197,618,612
132 53	Wireless Services - SUBJECT TO COOPERATIVE PURCHASING	\$439,646,929
132 54	Commercial Satellite Communications (COMSATCOM) Transponded Capacity -- SUBJECT TO COOPERATIVE PURCHASING	\$219,207,716
132 55	Commercial Satellite Communications (COMSATCOM) Subscription Services -- SUBJECT TO COOPERATIVE	\$107,480,131

	PURCHASING	
132 56	Health Information Technology Services - SUBJECT TO COOPERATIVE PURCHASING	\$5,586,672
132 60A	Electronic Credentials, Not Identity Proofed (Assurance Level 1 - OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING	\$0
132 60B	Electronic Credentials, Identity Proofed (Assurance Level 2 OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING	\$0
132 60C	Digital Certificates, including ACES (Assurance Level 3 and 4 OMB M-04-04) - SUBJECT TO COOPERATIVE PURCHASING	\$255,176
132 60D	E-authentication Hardware Tokens - SUBJECT TO COOPERATIVE PURCHASING	\$0
132 60E	Remote Identity and Access Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING	\$270,272
132 60F	Identity and Access Management Professional Services - SUBJECT TO COOPERATIVE PURCHASING	\$6,419,898
132 61	Public Key Infrastructure (PKI) Shared Service Providers (PKI SSP) Program	\$7,165,701
132 62	Products and services for agencies to implement the requirements of HSPD-12, FIP S-201 and associated NIST special publications. The HSPD-12 implementation components specified under this SIN are:	\$50,873,012
132 99	Introduction of New Information Technology Services and/or Products -SUBJECT TO COOPERATIVE PURCHASING	\$798,105
132 100	Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING	\$29,439,165