

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 070 are listed below

| SIN # | SIN Title | Total Sales in \$ |
|--------------|---|--------------------------|
| 132 3 | Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING | \$25,793,253 |
| 132 4 | Daily/Short Term Rental - SUBJECT TO COOPERATIVE PURCHASING | \$1,169,069 |
| 132 8 | Purchase Of New Equipment - SUBJECT TO COOPERATIVE PURCHASING | \$1,311,924,336 |
| 132 9 | Purchase of Used or Refurbished Equipment - SUBJECT TO COOPERATIVE PURCHASING | \$10,293,342 |
| 132 12 | Equipment Maintenance - SUBJECT TO COOPERATIVE PURCHASING | \$279,073,150 |
| 132 32 | Term Software License - SUBJECT TO COOPERATIVE PURCHASING | \$492,888,644 |
| 132 33 | Perpetual Software License - SUBJECT TO COOPERATIVE PURCHASING | \$2,729,218,041 |
| 132 34 | Maintenance of Software as a Service - SUBJECT TO COOPERATIVE PURCHASING | \$907,747,477 |
| 132 40 | Cloud Computing Services - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 50 | Training Courses - SUBJECT TO COOPERATIVE PURCHASING | \$71,006,176 |
| 132 51 | Information Technology Professional Services - SUBJECT TO COOPERATIVE PURCHASING | \$6,813,530,538 |
| 132 52 | Electronic Commerce and Subscription Services SUBJECT TO COOPERATIVE PURCHASING | \$274,446,736 |
| 132 53 | Wireless Services - SUBJECT TO COOPERATIVE PURCHASING | \$490,054,646 |
| 132 54 | Commercial Satellite Communications (COMSATCOM) Transponded Capacity -- SUBJECT TO COOPERATIVE PURCHASING | \$292,138,316 |
| 132 55 | Commercial Satellite Communications (COMSATCOM) Subscription Services -- SUBJECT TO COOPERATIVE PURCHASING | \$97,717,175 |
| 132 56 | Health Information Technology Services - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 60A | Electronic Credentials, Not Identity Proofed (Assurance Level 1 - OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING | \$358,908 |
| 132 60B | Electronic Credentials, Identity Proofed (Assurance Level 2 OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING | \$0 |
| 132 60C | Digital Certificates, including ACES (Assurance Level 3 and 4 OMB M-04-04) - SUBJECT TO COOPERATIVE PURCHASING | \$183,600 |

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| 132 60D | E-authentication Hardware Tokens - SUBJECT TO COOPERATIVE PURCHASING | \$39,232 |
| 132 60E | Remote Identity and Access Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING | \$326,424 |
| 132 60F | Identity and Access Management Professional Services - SUBJECT TO COOPERATIVE PURCHASING | \$12,077,500 |
| 132 61 | Public Key Infrastructure (PKI) Shared Service Providers (PKI SSP) Program | \$4,587,606 |
| 132 62 | Products and services for agencies to implement the requirements of HSPD-12, FIP S-201 and associated NIST special publications. The HSPD-12 implementation components specified under this SIN are: | \$55,940,259 |
| 132 99 | Introduction of New Information Technology Services and/or Products -SUBJECT TO COOPERATIVE PURCHASING | \$2,052,518 |
| 132 100 | Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING | \$30,474,017 |