

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 070 are listed below

SIN #	SIN Title	Total Sales in \$
132 3	Leasing of Products - SUBJECT TO COOPERATIVE PURCHASING	\$25,793,253
132 4	Daily/Short Term Rental - SUBJECT TO COOPERATIVE PURCHASING	\$1,169,069
132 8	Purchase Of New Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$1,310,651,019
132 9	Purchase of Used or Refurbished Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$10,108,933
132 12	Equipment Maintenance - SUBJECT TO COOPERATIVE PURCHASING	\$278,849,514
132 32	Term Software License - SUBJECT TO COOPERATIVE PURCHASING	\$493,108,932
132 33	Perpetual Software License - SUBJECT TO COOPERATIVE PURCHASING	\$2,723,178,010
132 34	Maintenance of Software as a Service - SUBJECT TO COOPERATIVE PURCHASING	\$904,906,743
132 40	Cloud Computing Services - SUBJECT TO COOPERATIVE PURCHASING	\$0
132 50	Training Courses - SUBJECT TO COOPERATIVE PURCHASING	\$70,888,380
132 51	Information Technology Professional Services - SUBJECT TO COOPERATIVE PURCHASING	\$6,793,499,585
132 52	Electronic Commerce and Subscription Services SUBJECT TO COOPERATIVE PURCHASING	\$274,392,003
132 53	Wireless Services - SUBJECT TO COOPERATIVE PURCHASING	\$490,028,943
132 54	Commercial Satellite Communications (COMSATCOM) Transponded Capacity -- SUBJECT TO COOPERATIVE PURCHASING	\$291,996,755
132 55	Commercial Satellite Communications (COMSATCOM) Subscription Services -- SUBJECT TO COOPERATIVE PURCHASING	\$97,417,026
132 60A	Electronic Credentials, Not Identity Proofed (Assurance Level 1 - OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING	\$358,908
132 60B	Electronic Credentials, Identity Proofed (Assurance Level 2 OMB M-04-04) Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING	\$0
132 60C	Digital Certificates, including ACES (Assurance Level 3 and 4 OMB M-04-04) - SUBJECT TO COOPERATIVE PURCHASING	\$183,600
132 60D	E-authentication Hardware Tokens - SUBJECT TO COOPERATIVE PURCHASING	\$39,232

132 60E	Remote Identity and Access Managed Service Offering - SUBJECT TO COOPERATIVE PURCHASING	\$326,424
132 60F	Identity and Access Management Professional Services - SUBJECT TO COOPERATIVE PURCHASING	\$12,199,417
132 61	Public Key Infrastructure (PKI) Shared Service Providers (PKI SSP) Program	\$4,587,606
132 62	Products and services for agencies to implement the requirements of HSPD-12, FIP S-201 and associated NIST special publications. The HSPD-12 implementation components specified under this SIN are:	\$55,849,212
132 99	Introduction of New Information Technology Services and/or Products -SUBJECT TO COOPERATIVE PURCHASING	\$2,052,518
132 100	Ancillary Supplies and/or Services - SUBJECT TO COOPERATIVE PURCHASING	\$30,460,045