

### **B-FSS-96 ESTIMATED SALES (NOV 1997)**

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 048 are listed below

<b>SIN #</b>	<b>SIN Title</b>	<b>Total Sales in \$</b>
411 1	Ground Transportation Services	\$31,729,000
411 2	RENTAL SUPPLEMENTAL VEHICLE PROGRAM (RSVP):	\$44,904,830
411 3	Transportation Consulting Services	\$1,403,130
411 4	Transportation Service Providers - Motor Freight	\$0
411 5	Transportation Service Providers - Water Freight	\$0
411 6	Transportation Service Providers - Rail Freight	\$0
411 7	Transportation Service Providers - Air Cargo / Freight	\$0
451 1	EXPRESS SMALL PACKAGE AND EXPRESS HEAVYWEIGHT DELIVERY SERVICES	\$9,107,131
451 2	GROUND SMALL PACKAGE DELIVERY SERVICES	\$195,095
451 3	LOCAL COURIER DELIVERY SERVICES	\$7,286,774
451 99	NEW SERVICES	\$3,590,945
653 1	Relocation Service Package	\$69,041,404
653 3	Relocation Software and Technology Tools	\$985,505
653 4	Additional Services	\$3,073,113
653 5	Agency Customization Services	\$10,390,042
653 7	Move Management Services	\$17,172,584
653 9	Long Term Lodging	\$23,908,240