

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05105 are listed below

SIN #	SIN Title	Total Sales in \$
051 99	Introduction of New Products and Services:	\$0
051 300	Inventory Bin Management, Technical Support and Training:	\$0
051 400	Ancillary Supplies and/or Services	\$0
105 001	Hardware Store, Home Improvement Center, Industrial or General Supply Store, or Industrial Maintenance Repair and Operations (MRO) Distributor - Store Front	\$24,911,105
105 002	Hardware Store, Home Improvement Center, or MRO - Catalog	\$197,221,219
105 003	HARDWARE STORE, HOME IMPROVEMENT CENTER, OR MRO - SERVICES	\$12,434,113
341 100	LAWN AND GARDEN EQUIPMENT, MACHINERY, IMPLEMENTS, TOOLS , PRODUCTS AND ACCESSORIES	\$8,117,366
341 500	PEST AND ANIMAL DETERRENTS AND ACCESSORIES	\$150,501
515 001	Leasing:	\$0
515 002	Rental	\$23,377,692
577 001	INDUSTRIAL MACHINERY AND EQUIPMENT (INCLUDING WOODWORKING, AND METALWORKING MACHINERY), MAINTENANCE, ACCESSORIES AND RELATED SERVICES	\$6,527,130
613 001	TOOLS (POWERED AND NON-POWERED), TOOL KITS , TOOL BOXES AND ACCESSORIES	\$8,109,312
639 001	Domestic Appliances -	\$6,682,968
639 002	Export Appliances	\$0
834 100	COMMERCIAL COATINGS, REMOVERS, ADHESIVES, SEALANTS, STAINS, VARNISHES, SHELLACS, LACQUERS, APPLICATORS, ACCESSORIES AND RELATED SERVICES	\$1,963,167
834 900	Lubricants, Petroleum and Waxes:	\$1,604,391