

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05105 are listed below

SIN #	SIN Title	Total Sales in \$
051 99	Introduction of New Products and Services:	\$138
051 300	Inventory Bin Management, Technical Support and Training:	\$0
051 400	Ancillary Supplies and/or Services	\$62,145
105 001	Hardware Store, Home Improvement Center, or MRO - Store Front	\$20,967,311
105 002	Hardware Store, Home Improvement Center, or MRO - Catalog	\$240,086,079
105 003	HARDWARE STORE, HOME IMPROVEMENT CENTER, OR MRO - SERVICES	\$73,001,581
341 100	LAWN AND GARDEN EQUIPMENT, MACHINERY, IMPLEMENTS, TOOLS , PRODUCTS AND ACCESSORIES	\$8,260,429
341 500	PEST AND ANIMAL DETERRENTS AND ACCESSORIES	\$387,967
515 001	Leasing:	\$0
515 002	Rental	\$19,690,550
577 001	INDUSTRIAL MACHINERY AND EQUIPMENT (INCLUDING WOODWORKING, AND METALWORKING MACHINERY), MAINTENANCE, ACCESSORIES AND RELATED SERVICES	\$1,887,850
613 001	TOOLS (POWERED AND NON-POWERED), TOOL KITS , TOOL BOXES AND ACCESSORIES	\$7,866,251
639 001	Domestic Appliances -	\$7,867,931
639 002	Export Appliances	\$4,619
834 100	COMMERCIAL COATINGS, REMOVERS, ADHESIVES, SEALANTS, STAINS, VARNISHES, SHELLACS, LACQUERS, APPLICATORS, ACCESSORIES AND RELATED SERVICES	\$7,857,443
834 900	Lubricants, Petroleum and Waxes:	\$1,246,783