

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05105 are listed below

SIN #	SIN Title	Total Sales in \$
051 99	Introduction of New Products and Services:	\$973,487
051 200	Accessories:	\$1,313,876
051 300	Inventory Bin Management, Technical Support and Training:	\$0
051 400	Ancillary Supplies and/or Services	\$329,466
105 001	Hardware Store, Home Improvement Center, or MRO - Store Front	\$56,720,041
105 002	Hardware Store, Home Improvement Center, or MRO - Catalog	\$286,234,188
105 003	Hardware Store, Home Improvement Center, or MRO - Services	\$99,291,374
341 100	Lawn and Garden Equipment, Machinery, Implements, and Products	\$14,906,189
341 500	Animal Deterrents:	\$337,385
341 800	Lawn and Garden Tools:	\$576
515 001	Leasing:	\$0
515 002	Rental	\$16,944,821
550 001	Tools, Powered:	\$1,636,703
577 001	Woodworking Machinery Equipment and Related Services	\$2,614,251
577 002	Maintenance Industrial Machinery and Related Services	\$57,029
577 005	Metalworking Machinery and Equipment, and Related Services	\$21,403,763
600 001	Tool Boxes, Tool Chests and Tool Holders:	\$705,366
612 209	Tool Kits:	\$6,680,988
613 001	Tools, Nonpowered:	\$12,373,778
639 001	Domestic Appliances -	\$21,669,709
639 002	Export Appliances	\$1,036,487
834 100	Commercial Coatings, Adhesives, Sealants and Related Services	\$13,431,610
834 500	Stains, Varnishes, Sealers, Shellacs and Lacquers and Related Services	\$285,226
834 600	Commercial Coatings Removers and Related Services	\$24,912
834 700	Commercial Coatings Applicators	\$787,521
834 900	Lubricants, Petroleum and Waxes:	\$1,921,071