

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05105 are listed below

SIN #	SIN Title	Total Sales in \$
051 99	Introduction of New Products and Services:	\$973,487
051 200	Accessories:	\$1,313,876
051 300	Inventory Bin Management, Technical Support and Training:	\$0
051 400	Ancillary Supplies and/or Services	\$329,466
105 001	Hardware Store, Home Improvement Center, or MRO - Store Front	\$56,720,041
105 002	Hardware Store, Home Improvement Center, or MRO - Catalog	\$286,234,188
105 003	Hardware Store, Home Improvement Center, or MRO - Services	\$99,291,374
341 100	Lawn and Garden Equipment, Machinery, Implements, and Products	\$14,906,189
341 500	Animal Deterrents:	\$337,385
341 800	Lawn and Garden Tools:	\$576
515 001	Leasing:	\$0
515 002	Rental	\$16,944,821
550 001	Tools, Powered:	\$1,636,703
577 001	Woodworking Machinery Equipment and Related Services	\$2,614,251
577 002	Maintenance Industrial Machinery and Related Services	\$57,029
577 005	Metalworking Machinery and Equipment, and Related Services	\$21,403,763
600 001	Tool Boxes, Tool Chests and Tool Holders:	\$705,366
612 209	Tool Kits:	\$6,680,988
613 001	Tools, Nonpowered:	\$12,373,778
639 001	Domestic Appliances -	\$21,669,709
639 002	Export Appliances	\$1,036,487
834 100	Commercial Coatings, Adhesives, Sealants and Related Services	\$13,431,610
834 500	Stains, Varnishes, Sealers, Shellacs and Lacquers and Related Services	\$285,226
834 600	Commercial Coatings Removers and Related Services	\$24,912
834 700	Commercial Coatings Applicators	\$787,521
834 900	Lubricants, Petroleum and Waxes:	\$1,921,071