B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05105 are listed below

051 99 Introduction of New Products and Services: \$5,948,849 051 200 Accessories: \$1,457,114 051 300 Inventory Bin Management, Technical Support and Training: \$0 051 400 Ancillary Supplies and/or Services \$792,943 105 001 Hardware Store, Home Improvement Center, or MRO - S85,933,710 \$85,933,710 105 002 Hardware Store, Home Improvement Center, or MRO - S62,666,082 \$375,552,692 Catalog Lawn and Garden Equipment, Machinery, Implements, and Products \$15,547,613 341 100 Lawn and Garden Equipment, Machinery, Implements, and Products \$12,88,071 341 800 Lawn and Garden Tools: \$72,457 515 001 Leasing: \$30,040,40 550 001 Tools, Powered: \$4,016,922 577 001 Woodworking Machinery Equipment and Related Services \$4,862 577 002 Maintenance Industrial Machinery and Related Services \$4,862 577 005 Metalworking Machinery and Equipment, and Related \$33,340,191 5ervices \$0 \$4,049,425 613 001 Tool Kits: \$2,106,474 <	SIN#	SIN Title	Total Sales in \$
051 300 Inventory Bin Management, Technical Support and Training: \$0 051 400 Ancillary Supplies and/or Services \$792,943 105 001 Hardware Store, Home Improvement Center, or MRO - Store Front \$375,552,692 105 002 Hardware Store, Home Improvement Center, or MRO - Catalog \$62,666,082 105 003 Hardware Store, Home Improvement Center, or MRO - Services \$62,666,082 341 100 Lawn and Garden Equipment, Machinery, Implements, and Products \$15,547,613 341 500 Animal Deterrents: \$288,071 341 800 Lawn and Garden Tools: \$72,457 515 001 Leasing: \$0 515 002 Rental \$19,040,406 550 001 Tools, Powered: \$4,016,922 577 001 Woodworking Machinery Equipment and Related Services \$2,594,815 577 002 Maintenance Industrial Machinery and Related Services \$4,862 577 005 Metalworking Machinery and Equipment, and Related \$33,340,191 5ervices \$2,106,477 613 001 Tool Boxes, Tool Chests and Tool Holders: \$2,449,942 612 209 To	051 99	Introduction of New Products and Services:	\$5,948,849
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051 400 Ancillary Supplies and/or Services \$792,943 105 001 Hardware Store, Home Improvement Center, or MRO - Store Front \$85,933,710 105 002 Hardware Store, Home Improvement Center, or MRO - Catalog \$375,552,692 105 003 Hardware Store, Home Improvement Center, or MRO - Services \$62,666,082 341 100 Lawn and Garden Equipment, Machinery, Implements, and Products \$15,547,613 341 800 Animal Deterrents: \$288,071 341 800 Leasing: \$0 515 001 Leasing: \$0 515 002 Rental \$19,040,406 550 001 Tools, Powered: \$4,016,922 577 001 Woodworking Machinery Equipment and Related Services \$2,594,815 577 002 Maintenance Industrial Machinery and Related Services \$4,862 577 005 Metalworking Machinery and Equipment, and Related \$33,340,191 Services \$2,449,942 612 209 Tool Kits: \$2,106,477 613 001 Tools, Nonpowered: \$8,044,393 639 002 Export Appliances \$39,824,963	051 300	Inventory Bin Management, Technical Support and	\$0
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577 002 Maintenance Industrial Machinery and Related Services \$4,862 577 005 Metalworking Machinery and Equipment, and Related \$33,340,191 Services \$2,449,942 600 001 Tool Boxes, Tool Chests and Tool Holders: \$2,449,942 612 209 Tool Kits: \$2,106,477 613 001 Tools, Nonpowered: \$8,044,393 639 001 Domestic Appliances - \$39,824,963 639 002 Export Appliances \$3,663,493 834 100 Commercial Coatings, Adhesives, Sealants and Related \$13,538,710 Services 834 500 Stains, Varnishes, Sealers, Shellacs and Lacquers and \$2,217,052 Related Services 834 600 Commercial Coatings Removers and Related Services \$404,475 834 700 Commercial Coatings Applicators \$1,228,790	550 001	Tools, Powered:	\$4,016,922
577 005 Metalworking Machinery and Equipment, and Related \$33,340,191 Services \$2,449,942 600 001 Tool Boxes, Tool Chests and Tool Holders: \$2,449,942 612 209 Tool Kits: \$2,106,477 613 001 Tools, Nonpowered: \$8,044,393 639 001 Domestic Appliances - \$39,824,963 639 002 Export Appliances \$3,663,493 834 100 Commercial Coatings, Adhesives, Sealants and Related \$13,538,710 Services 834 500 Stains, Varnishes, Sealers, Shellacs and Lacquers and Related Services \$2,217,052 Related Services \$404,475 834 700 Commercial Coatings Applicators \$1,228,790	577 001	Woodworking Machinery Equipment and Related Services	\$2,594,815
Services 600 001 Tool Boxes, Tool Chests and Tool Holders: \$2,449,942 612 209 Tool Kits: \$2,106,477 613 001 Tools, Nonpowered: \$8,044,393 639 001 Domestic Appliances - \$39,824,963 639 002 Export Appliances \$3,663,493 834 100 Commercial Coatings, Adhesives, Sealants and Related \$13,538,710 Services 834 500 Stains, Varnishes, Sealers, Shellacs and Lacquers and \$2,217,052 Related Services 834 600 Commercial Coatings Removers and Related Services \$404,475 834 700 Commercial Coatings Applicators \$1,228,790	577 002	Maintenance Industrial Machinery and Related Services	\$4,862
600 001 Tool Boxes, Tool Chests and Tool Holders: \$2,449,942 612 209 Tool Kits: \$2,106,477 613 001 Tools, Nonpowered: \$8,044,393 639 001 Domestic Appliances - \$39,824,963 639 002 Export Appliances \$3,663,493 834 100 Commercial Coatings, Adhesives, Sealants and Related \$13,538,710 Services 834 500 Stains, Varnishes, Sealers, Shellacs and Lacquers and \$2,217,052 Related Services 834 600 Commercial Coatings Removers and Related Services \$404,475 834 700 Commercial Coatings Applicators \$1,228,790	577 005	Metalworking Machinery and Equipment, and Related	\$33,340,191
612 209 Tool Kits: \$2,106,477 613 001 Tools, Nonpowered: \$8,044,393 639 001 Domestic Appliances - \$39,824,963 639 002 Export Appliances \$3,663,493 834 100 Commercial Coatings, Adhesives, Sealants and Related \$13,538,710 Services 834 500 Stains, Varnishes, Sealers, Shellacs and Lacquers and Related Services \$2,217,052 Related Services \$404,475 834 700 Commercial Coatings Applicators \$1,228,790		Services	
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834 600 Commercial Coatings Removers and Related Services \$404,475 834 700 Commercial Coatings Applicators \$1,228,790	834 500	Stains, Varnishes, Sealers, Shellacs and Lacquers and	\$2,217,052
834 700 Commercial Coatings Applicators \$1,228,790		Related Services	
5 II	834 600	Commercial Coatings Removers and Related Services	\$404,475
834 900 Lubricants, Petroleum and Waxes: \$997,600	834 700	Commercial Coatings Applicators	\$1,228,790
	834 900	Lubricants, Petroleum and Waxes:	\$997,600