

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 03FAC are listed below

SIN #	SIN Title	Total Sales in \$
003 01	Smart Buildings Systems Integrator	\$2,117,828
003 97	Ancillary Repair and Alterations	\$1,855,872
003 100	Ancillary Supplies and/or Services -	\$9,047,896
03FAC 500	Order-Level Materials (OLMs)	\$94,645
371 001	Grounds and/or Cemetery Maintenance	\$4,008,708
371 002	Tree Planting/Trimming/Removal	\$1,283,111
371 003	Pest Control	\$2,698,745
541 001	Independent Elevator Inspection Services	\$519,693
541 099	Introduction of New Services	\$1,462,190
561 001	Fire Alarm System Preventative Maintenance and Repair Services	\$7,982,029
561 002	Water Based Fire Suppression System Preventative Maintenance and Repair Services	\$4,652,107
801 001	Surface Preparation and/or Application of Chemical Compounds	\$655,357
801 099	Introduction of New Services	\$0
811 001	Elevator and Escalator Preventative Maintenance	\$13,479,515
811 002	Complete Facilities Maintenance	\$208,011,002
811 003	Complete Facilities Management	\$8,530,853
811 004	Maintenance of Utility Systems	\$5,481,851
811 005	Refrigeration, Heating, Ventilation, Air Conditioner, Boiler and Chiller HVAC Maintenance	\$14,854,001
811 006	Facilities Maintenance and Management Consulting -	\$13,069,290
812 002	Dry Docking and/or Dockside Maintenance and Repair Services	\$0
871 100	Ancillary Supplies and/or Services -	\$591,474
871 202	Energy Management Planning and Strategies	\$1,287,925
871 203	Training on Energy Management	\$179,912
871 204	Metering Services	\$2,190,362
871 205	Energy Program Support Services	\$510,286
871 206	Building Commissioning Services	\$4,088,230
871 207	Energy Audit Services	\$169,486
871 208	Resource Efficiency Management (REM) -	\$1,558,094
871 209	Innovations in Renewable Energy	\$127,601
871 210	Water Conservation	\$4,295,908
871 211	Energy Consulting Services	\$160,383
871 299	Introduction of New Services	\$6,000