

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$0
302 2	Emergency and Non-Emergency Food Service Support	\$830,872
302 3	Cooking Equipment	\$3,081,558
302 15	Sanitation and Warewashing Equipment	\$888,584
302 20	Food Preparation Equipment	\$490,331
302 28	Food Service Carts and Holding and Transport Equipment	\$2,540,502
302 29	Food Measuring and Testing Devices	\$1,127
302 30	Food Serving and Merchandising Equipment	\$119,267
302 34	Hot and Cold Food Counters	\$78,386
302 36	Food and Beverage Dispensing Equipment	\$87,062
302 40	Food Preparation and Storage Smallwares,	\$530,256
302 41	Food Service Items	\$1,969,547
302 42	Food Service Storage Racks and Cabinets	\$26,064
302 49	Refrigeration Equipment	\$5,129,491
302 56	Concession Equipment	\$35,427
302 72	Kiosks Food Center Concepts	\$45,076
302 74	Tableware	\$2,752,031
302 98	Ancillary Services Related to Food Service Equipment	\$221,944
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$280,838
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$138,201
375 100	Vacuum Cleaner Canister Type	\$53,010
375 103	Vacuum Cleaner Upright Type	\$84,719
375 107	Vacuum Cleaner Portable Hand Type	\$0
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$419,940
375 125	Sweeper and Scrubber	\$1,272,600
375 129	Floor Machine	\$487,291
375 135	Accessories and Attachments	\$549,655
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$2,753
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$4,270,092
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$295,171
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$204,595
375 341	Floor and Carpet Chemical Products	\$600,106
375 351	Sorbents	\$96,164

375 352	Sorbents	\$59,082
375 353	Sorbents	\$30,600
375 355	Sorbent Accessories	\$35,046
375 356	Sweeping Compounds	\$45,061
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$427,231
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$166,944
375 363	Cleaners/Degreasers	\$1,518,799
375 364	Cleaner/Degreasers and Polishes	\$1,110,313
375 368	Gloves, Cleaning, Rubber	\$68,953
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$10,378
375 372	Cleaning Chemicals used with Dispensing Systems	\$124,405
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$32,681
375 393	Tire Care:	\$14,756
384 2	Office Recycling Containers and Waste Receptacles	\$1,278,856
384 4	Outdoor Recycling Containers and Waste Receptacles	\$1,147,338
384 9	Industrial Trash Storage Containers	\$201,516
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$370
476 12	Sterilants, Surgical Scrubs, and Related Products	\$64,884
476 13	Disinfectants	\$789,907
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$455,298
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$168,922
507 8	Sanitizers for Food Handling Areas	\$7,382
507 9	Insect Repellent	\$179,509
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$1,642,998
524 1	Fuel Oil Additive	\$49,912
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$4,191,075
655 01	Propane	\$8,545,488
658 1	Water Purification Chemicals	\$238,721
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations and Aircraft Deicers	\$826,919
681 4	Antifreeze, Fuel Engine Primer, Penetrates, and Related Products ^{^^^} NOTE: Commercially available products under this SIN may be covered by the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines (recycled content) program.	\$708,303
852 1	Toiletries	\$825,441
852 2	Personal Care Articles	\$311,576
852 3	Lodging and Hospitality Supplies and Services	\$2,465,262
852 4	Hospitality Wear	\$51,717
852 7	Linens	\$2,476,786
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$125,649

