

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$0
302 2	Emergency and Non-Emergency Food Service Support	\$830,872
302 3	Cooking Equipment	\$3,081,558
302 15	Sanitation and Warewashing Equipment	\$888,584
302 20	Food Preparation Equipment	\$490,331
302 28	Food Service Carts and Holding and Transport Equipment	\$2,540,502
302 29	Food Measuring and Testing Devices	\$1,127
302 30	Food Serving and Merchandising Equipment	\$119,267
302 34	Hot and Cold Food Counters	\$78,386
302 36	Food and Beverage Dispensing Equipment	\$87,062
302 40	Food Preparation and Storage Smallwares,	\$530,256
302 41	Food Service Items	\$1,969,547
302 42	Food Service Storage Racks and Cabinets	\$26,064
302 49	Refrigeration Equipment	\$5,129,491
302 56	Concession Equipment	\$35,427
302 72	Kiosks Food Center Concepts	\$45,076
302 74	Tableware	\$2,752,031
302 98	Ancillary Services Related to Food Service Equipment	\$221,944
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$280,838
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$138,201
375 100	Vacuum Cleaner Canister Type	\$53,010
375 103	Vacuum Cleaner Upright Type	\$84,719
375 107	Vacuum Cleaner Portable Hand Type	\$0
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$419,940
375 125	Sweeper and Scrubber	\$1,272,600
375 129	Floor Machine	\$487,291
375 135	Accessories and Attachments	\$549,655
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$2,753
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$4,270,092
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$295,171
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$204,595
375 341	Floor and Carpet Chemical Products	\$600,106
375 351	Sorbents	\$96,164

375 352	Sorbents	\$59,082
375 353	Sorbents	\$30,600
375 355	Sorbent Accessories	\$35,046
375 356	Sweeping Compounds	\$45,061
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$427,231
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$166,944
375 363	Cleaners/Degreasers	\$1,518,799
375 364	Cleaner/Degreasers and Polishes	\$1,110,313
375 368	Gloves, Cleaning, Rubber	\$68,953
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$10,378
375 372	Cleaning Chemicals used with Dispensing Systems	\$124,405
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$32,681
375 393	Tire Care:	\$14,756
384 2	Office Recycling Containers and Waste Receptacles	\$1,278,856
384 4	Outdoor Recycling Containers and Waste Receptacles	\$1,147,338
384 9	Industrial Trash Storage Containers	\$201,516
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$370
476 12	Sterilants, Surgical Scrubs, and Related Products	\$64,884
476 13	Disinfectants	\$789,907
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$455,298
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$168,922
507 8	Sanitizers for Food Handling Areas	\$7,382
507 9	Insect Repellent	\$179,509
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$1,642,998
524 1	Fuel Oil Additive	\$49,912
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$4,191,075
655 01	Propane	\$8,545,488
658 1	Water Purification Chemicals	\$238,721
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations and Aircraft Deicers	\$826,919
681 4	Antifreeze, Fuel Engine Primer, Penetrates, and Related Products ^^^NOTE: Commercially available products under this SIN may be covered by the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines (recycled content) program.	\$708,303
852 1	Toiletries	\$825,441
852 2	Personal Care Articles	\$311,576
852 3	Lodging and Hospitality Supplies and Services	\$2,465,262
852 4	Hospitality Wear	\$51,717
852 7	Linens	\$2,476,786
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$125,649

