

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$0
302 2	Emergency and Non-Emergency Food Service Support	\$942,959
302 3	Cooking Equipment	\$5,679,348
302 15	Sanitation and Warewashing Equipment	\$3,787,342
302 20	Food Preparation Equipment	\$1,303,500
302 28	Food Service Carts and Holding and Transport Equipment	\$3,918,668
302 29	Food Measuring and Testing Devices	\$120,975
302 30	Food Serving and Merchandising Equipment	\$947,191
302 34	Hot and Cold Food Counters	\$521,406
302 36	Food and Beverage Dispensing Equipment	\$175,213
302 40	Food Preparation and Storage Smallwares,	\$931,121
302 41	Food Service Items	\$2,671,807
302 42	Food Service Storage Racks and Cabinets	\$113,439
302 49	Refrigeration Equipment	\$7,139,730
302 56	Concession Equipment	\$102,621
302 72	Kiosks Food Center Concepts	\$44,164
302 74	Tableware	\$3,820,949
302 98	Ancillary Services Related to Food Service Equipment	\$958,976
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$573,978
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$2,086,016
375 100	Vacuum Cleaner Canister Type	\$688,868
375 103	Vacuum Cleaner Upright Type	\$499,144
375 107	Vacuum Cleaner Portable Hand Type	\$1,720
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$512,338
375 125	Sweeper and Scrubber	\$1,305,850
375 129	Floor Machine	\$951,412
375 135	Accessories and Attachments	\$493,579
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$25,143
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$10,244,095
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$2,530,288
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$1,349,850
375 341	Floor and Carpet Chemical Products	\$1,248,501
375 351	Sorbents	\$173,475

375 352	Sorbents	\$74,160
375 353	Sorbents	\$73,269
375 355	Sorbent Accessories	\$67,274
375 356	Sweeping Compounds	\$60,209
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$483,781
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$223,553
375 363	Cleaners/Degreasers	\$2,704,848
375 364	Cleaner/Degreasers and Polishes	\$1,722,548
375 368	Gloves, Cleaning, Rubber	\$97,563
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$47,690
375 372	Cleaning Chemicals used with Dispensing Systems	\$1,323,855
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$142,424
375 393	Tire Care:	\$47,332
384 2	Office Recycling Containers and Waste Receptacles	\$1,655,878
384 4	Outdoor Recycling Containers and Waste Receptacles	\$826,945
384 9	Industrial Trash Storage Containers	\$260,370
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$190,485
476 12	Sterilants, Surgical Scrubs, and Related Products	\$135,635
476 13	Disinfectants	\$1,001,977
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$503,714
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$391,865
507 8	Sanitizers for Food Handling Areas	\$14,947
507 9	Insect Repellent	\$230,115
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$3,262,862
524 1	Fuel Oil Additive	\$146,669
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$6,304,973
655 01	Propane	\$7,524,001
658 1	Water Purification Chemicals	\$209,172
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations and Aircraft Deicers	\$2,849,745
681 4	Antifreeze, Fuel Engine Primer, Penetrates, and Related Products ^{^^^} NOTE: Commercially available products under this SIN may be covered by the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines (recycled content) program.	\$1,044,338
852 1	Toiletries	\$3,050,402
852 2	Personal Care Articles	\$264,827
852 3	Lodging and Hospitality Supplies and Services	\$3,814,824
852 4	Hospitality Wear	\$267,507
852 7	Linens	\$3,480,615
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$56,491

