

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$0
302 2	Emergency and Non-Emergency Food Service Support	\$960,101
302 3	Cooking Equipment	\$9,044,366
302 15	Sanitation and Warewashing Equipment	\$6,001,576
302 20	Food Preparation Equipment	\$2,157,902
302 28	Food Service Carts and Holding and Transport Equipment	\$4,971,989
302 29	Food Measuring and Testing Devices	\$254,105
302 30	Food Serving and Merchandising Equipment	\$1,930,260
302 34	Hot and Cold Food Counters	\$1,036,831
302 36	Food and Beverage Dispensing Equipment	\$242,908
302 40	Food Preparation and Storage Smallwares,	\$1,260,423
302 41	Food Service Items	\$2,811,256
302 42	Food Service Storage Racks and Cabinets	\$347,238
302 49	Refrigeration Equipment	\$11,756,624
302 56	Concession Equipment	\$138,435
302 72	Kiosks Food Center Concepts	\$44,164
302 74	Tableware	\$5,091,179
302 98	Ancillary Services Related to Food Service Equipment	\$1,607,139
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$580,484
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$2,382,862
375 100	Vacuum Cleaner Canister Type	\$1,387,376
375 103	Vacuum Cleaner Upright Type	\$656,911
375 107	Vacuum Cleaner Portable Hand Type	\$1,720
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$370,127
375 125	Sweeper and Scrubber	\$1,660,217
375 129	Floor Machine	\$1,266,712
375 135	Accessories and Attachments	\$1,132,696
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$79,324
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$11,455,304
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$4,913,517
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$1,821,373
375 341	Floor and Carpet Chemical Products	\$1,439,759
375 351	Sorbents	\$240,416

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375 353	Sorbents	\$73,269
375 355	Sorbent Accessories	\$71,054
375 356	Sweeping Compounds	\$60,209
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$496,015
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$277,586
375 363	Cleaners/Degreasers	\$3,325,435
375 364	Cleaner/Degreasers and Polishes	\$1,917,893
375 368	Gloves, Cleaning, Rubber	\$97,589
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$84,332
375 372	Cleaning Chemicals used with Dispensing Systems	\$2,321,595
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$300,725
375 393	Tire Care:	\$56,598
384 2	Office Recycling Containers and Waste Receptacles	\$2,313,774
384 4	Outdoor Recycling Containers and Waste Receptacles	\$1,286,415
384 9	Industrial Trash Storage Containers	\$334,328
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$205,416
476 12	Sterilants, Surgical Scrubs, and Related Products	\$288,308
476 13	Disinfectants	\$1,332,611
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$507,168
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$565,402
507 8	Sanitizers for Food Handling Areas	\$23,316
507 9	Insect Repellent	\$1,288,269
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$5,098,029
524 1	Fuel Oil Additive	\$147,720
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$7,516,203
655 01	Propane	\$9,315,662
658 1	Water Purification Chemicals	\$246,244
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations and Aircraft Deicers	\$3,021,873
681 4	Antifreeze, Fuel Engine Primer, Penetrates, and Related Products ^^^NOTE: Commercially available products under this SIN may be covered by the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines (recycled content) program.	\$1,109,771
852 1	Toiletries	\$4,797,567
852 2	Personal Care Articles	\$282,868
852 3	Lodging and Hospitality Supplies and Services	\$3,955,133
852 4	Hospitality Wear	\$746,334
852 7	Linens	\$4,257,223
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$87,582

