

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$21,361
302 2	Emergency and Non-Emergency Food Service Support	\$872,942
302 3	Cooking Equipment	\$10,675,724
302 15	Sanitation and Warewashing Equipment	\$8,466,920
302 20	Food Preparation Equipment	\$2,256,968
302 28	Food Service Carts and Holding and Transport Equipment	\$5,627,867
302 29	Food Measuring and Testing Devices	\$600,542
302 30	Food Serving and Merchandising Equipment	\$1,715,973
302 34	Hot and Cold Food Counters	\$623,701
302 36	Food and Beverage Dispensing Equipment	\$341,203
302 40	Food Preparation and Storage Smallwares,	\$1,618,979
302 41	Food Service Items	\$3,186,705
302 42	Food Service Storage Racks and Cabinets	\$465,072
302 49	Refrigeration Equipment	\$13,429,527
302 56	Concession Equipment	\$249,177
302 72	Kiosks Food Center Concepts	\$54,985
302 74	Tableware	\$3,943,361
302 98	Ancillary Services Related to Food Service Equipment	\$1,677,368
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$871,202
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$2,352,639
375 100	Vacuum Cleaner Canister Type	\$1,626,818
375 103	Vacuum Cleaner Upright Type	\$831,388
375 107	Vacuum Cleaner Portable Hand Type	\$994
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$398,358
375 125	Sweeper and Scrubber	\$2,255,390
375 129	Floor Machine	\$1,563,297
375 135	Accessories and Attachments	\$951,810
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$70,067
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$13,408,072
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$6,768,434
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$2,461,892
375 341	Floor and Carpet Chemical Products	\$2,060,720
375 351	Sorbents	\$412,669

375 352	Sorbents	\$123,863
375 353	Sorbents	\$69,557
375 355	Sorbent Accessories	\$59,998
375 356	Sweeping Compounds	\$120,271
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$660,716
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$318,513
375 363	Cleaners/Degreasers	\$3,274,011
375 364	Cleaner/Degreasers and Polishes	\$2,754,411
375 368	Gloves, Cleaning, Rubber	\$224,208
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$190,032
375 372	Cleaning Chemicals used with Dispensing Systems	\$3,424,235
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$336,254
375 393	Tire Care:	\$41,646
384 2	Office Recycling Containers and Waste Receptacles	\$2,347,493
384 4	Outdoor Recycling Containers and Waste Receptacles	\$1,442,539
384 9	Industrial Trash Storage Containers	\$708,740
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$244,897
476 12	Sterilants, Surgical Scrubs, and Related Products	\$302,807
476 13	Disinfectants	\$1,529,323
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$429,968
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$884,262
507 8	Sanitizers for Food Handling Areas	\$59,553
507 9	Insect Repellent	\$998,916
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$5,728,124
524 1	Fuel Oil Additive	\$246,553
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$9,196,357
655 01	Propane	\$8,805,396
658 1	Water Purification Chemicals	\$708,371
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations and Aircraft Deicers	\$4,963,506
681 4	Antifreeze, Fuel Engine Primer, Penetrates, and Related Products ^^^NOTE: Commercially available products under this SIN may be covered by the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines (recycled content) program.	\$942,610
852 1	Toiletries	\$6,567,817
852 2	Personal Care Articles	\$438,573
852 3	Lodging and Hospitality Supplies and Services	\$4,557,584
852 4	Hospitality Wear	\$972,072
852 7	Linens	\$4,916,150
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$180,903

