

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 084 are listed below

SIN #	SIN Title	Total Sales in \$
84 500	Order-Level Materials (OLMs) - SUBJECT TO COOPERATIVE PURCHASING	\$173,683
246 01	Smart Buildings Systems Integrator SUBJECT TO COOPERATIVE PURCHASING	\$96,555
246 20 1	Miscellaneous Alarm and Signal Systems. Process Monitoring/Fault Reporting Devices or Systems - SUBJECT TO COOPERATIVE PURCHASING	\$311,145
246 20 2	Miscellaneous Alarm and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$417,261
246 20 3	Miscellaneous Alarm and Signal Systems, Audible/Visual Warning/Signaling Devices SUBJECT TO COOPERATIVE PURCHASING	\$3,080,903
246 20 4	Miscellaneous Alarm and Signal Systems. Warning System Devices (Patient/Detainees) - SUBJECT TO COOPERATIVE PURCHASING	\$679,116
246 23	Anti-Theft Material Alarm Control Systems for Detection of Property - SUBJECT TO COOPERATIVE PURCHASING	\$539,467
246 25	Fire Alarm Systems - SUBJECT TO COOPERATIVE PURCHASING	\$2,392,723
246 35 1	Physical Access Control Systems (PACS) SUBJECT TO COOPERATIVE PURCHASING	\$19,566,962
246 35 7	Physical Access Control Systems (PACS), FIPS 201 APL SUBJECT TO COOPERATIVE PURCHASING	\$623,299
246 36	Locking Devices - SUBJECT TO COOPERATIVE PURCHASING	\$7,392,723
246 40	Intrusion Alarms and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$6,525,149
246 42 1	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$42,302,153
246 43	Perimeter Security/Detection Systems - SUBJECT TO COOPERATIVE PURCHASING	\$895,651
246 51	Installation of Security/Facility Management Systems Requiring Construction - SUBJECT TO COOPERATIVE PURCHASING	\$9,316,732
246 52	Professional Security/Facility Management Services - SUBJECT TO COOPERATIVE PURCHASING	\$63,316,388
246 53	Facility Management and Energy Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$8,673,715
246 54	Protective Service Occupations - SUBJECT TO COOPERATIVE PURCHASING	\$360,695,409
246 60 1	Security System Integration, Design, Management, and Life Cycle Support SUBJECT TO COOPERATIVE PURCHASING	\$63,320,537

246 60 4	Total Solution Support Products - SUBJECT TO COOPERATIVE PURCHASING	\$6,579,241
246 60 5	Security System Integration, Design, Management, and Life Cycle Support SUBJECT TO COOPERATIVE PURCHASING	\$614,617
246 99	Introduction of New Products/Services relating to Alarm and Signal Systems/Facility - SUBJECT TO COOPERATIVE PURCHASING	\$40,434
246 1000	Security, Alarm & Signal Systems	\$47,583,462
260 01	Boats, Powered - SUBJECT TO COOPERATIVE PURCHASING	\$17,994,242
260 03	Boats, Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$1,431,579
260 06	Boats, Inflatable, Powered and Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$166,301
260 09	Inboard and Outboard Engines, Marine Diesel Propulsion Engines (Ranging in Horsepower from 150-4,000) - SUBJECT TO COOPERATIVE PURCHASING	\$4,902,687
260 10	Marine Craft Electronics - SUBJECT TO COOPERATIVE PURCHASING	\$803,047
260 11	Marine Craft Trailers and Trailer Accessories/Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$224,527
260 12	Floating Marine Barriers and Booms, Floats, Perimeter Floats, and Moorings - SUBJECT TO COOPERATIVE PURCHASING	\$2,535,380
260 13	Marine Craft Modifications, Marine Craft Repair and Marine Craft Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$130,926
260 14	Harbor/Waterfront Security Products and Services and Professional Marine Security Services - SUBJECT TO COOPERATIVE PURCHASING	\$9,041
260 99	Introduction of New Products and Services Items Directly Related to Marine Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$1,663,147
260 1000	Marine Craft -	\$680,146
426 1A	Miscellaneous Personal Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$37,947,115
426 1B	Body Armor - SUBJECT TO COOPERATIVE PURCHASING	\$10,128,387
426 1C	Helmets - SUBJECT TO COOPERATIVE PURCHASING	\$8,361,634
426 1D	Restraining Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$4,709,423
426 1G	Miscellaneous Non-Personal Law Enforcement Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$6,978,193
426 2A	Canine Training and Handling Equipment, Canine Search and Detection - SUBJECT TO COOPERATIVE PURCHASING	\$13,733,158
426 3A	Emergency Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$5,079,992
426 3B	In-Vehicle Protection and Restraint Systems - SUBJECT TO COOPERATIVE PURCHASING	\$159,538

426 3C		\$0
426 3D	Police Bicycles	\$0
426 4C	Night Vision Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$6,046,786
426 4D	Alcohol Detection Kits and Devices - SUBJECT TO COOPERATIVE PURCHASING	\$381,721
426 4E	Bomb Disposal and Hazardous Material Protective and Detective Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$14,114,462
426 4F	Emergency Preparedness and First Responder Equipment, Training and Services - SUBJECT TO COOPERATIVE PURCHASING	\$30,948,225
426 4G	Firearms Storage, Securing and Cleaning Equipment; Unloading Stations; Bullet Recovery Systems and Gun Racks - SUBJECT TO COOPERATIVE PURCHASING	\$9,842,662
426 4J	Target Systems/Target Range Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$6,331,989
426 4K	Metal and Bomb Detection Equipment: - SUBJECT TO COOPERATIVE PURCHASING	\$22,403,648
426 4L	Fingerprinting/Palprinting (Taking and Detection) and Evidential Casting Materials - SUBJECT TO COOPERATIVE PURCHASING	\$270,850
426 4M	Employment, Forensic Drug Testing Equipment and Services - SUBJECT TO COOPERATIVE PURCHASING	\$2,473,948
426 4N	Criminal Investigative Equipment and Supplies - SUBJECT TO COOPERATIVE PURCHASING	\$6,560,470
426 4Q	Vehicle Monitor (Tracking) Systems - SUBJECT TO COOPERATIVE PURCHASING	\$3,948,400
426 4R	Radiation/Nuclear Material Detection Equipment	\$4,371,643
426 4S	Surveillance Systems, Wearable Body Cameras, Vehicular Video	\$19,287,077
426 5A	Aircraft Armoring and Related Services - SUBJECT TO COOPERATIVE PURCHASING	\$16,472,060
426 5B	Armored Vehicles, Vehicle Armoring Services, Wheeled Vehicles - SUBJECT TO COOPERATIVE PURCHASING	\$74,181,776
426 6	Law Enforcement and Security Training - SUBJECT TO COOPERATIVE PURCHASING	\$28,919,260
426 7	Professional Law Enforcement Services - SUBJECT TO COOPERATIVE PURCHASING	\$14,034,241
426 99	Introduction of New Services/Products related to Law Enforcement and Security Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$20,577,027
426 1000	Law Enforcement -	\$6,377,417
465 8	Flood Control Equipment - Traditional and Alternative Approaches - SUBJECT TO COOPERATIVE PURCHASING	\$0
465 9	Medical/ Rescue Kits - SUBJECT TO COOPERATIVE PURCHASING	\$3,472,989
465 10	Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING	\$1,952,032
465 11	Fire Extinguishing/Suppressing Products, Retardant, Foams	\$11,713,497

	and Equipment - SUBJECT TO COOPERATIVE PURCHASING	
465 17	Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING	\$1,627,899
465 19	Firefighting and Rescue Tools, Equipment and Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$3,987,958
465 22	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$26,475,459
465 1000	Wildland Firefighters -	\$727,951
567 4	Helicopter Equipment and Products for Search and Rescue and Firefighting Applications - SUBJECT TO COOPERATIVE PURCHASING	\$8,575,430
567 8	Burning Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$159,724
567 15	Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses - SUBJECT TO COOPERATIVE PURCHASING	\$1,644,916
567 99	Introduction of New Products and Services relating to Firefighting and Rescue Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$5,367,030
633 1	Gloves - Industrial, Work and Cold Weather Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$11,361,611
633 4	Protective Worksuits, Waterproof, Chemical and Electrical Safety. Jackets, Coats and Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$220,401
633 6	A Protective Worksuits, Waterproof, Chemical and Electrical Safety - SUBJECT TO COOPERATIVE PURCHASING	\$709,820
633 6A	Emergency Response/Hazmat Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$1,248,354
633 15	Rainwear. Lightweight Rainwear - SUBJECT TO COOPERATIVE PURCHASING	\$358,773
633 16	Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING	\$3,492,273
633 18	Footwear. Men's or Women's Overshoes, Rubber - SUBJECT TO COOPERATIVE PURCHASING	\$119,254
633 19	Footwear. Men's Safety Toe Shoes or Boots and Women's Safety Toe Shoes or Boots - SUBJECT TO COOPERATIVE PURCHASING	\$3,556,804
633 21A	Shipboard/Aircraft Anti-Exposure Immersion Clothing Not Otherwise Covered - SUBJECT TO COOPERATIVE PURCHASING	\$4,198,592
633 22	Extreme Cold Weather Clothing. Coats, Jackets, Vests, Hoods and Hats - SUBJECT TO COOPERATIVE PURCHASING	\$5,827,353
633 23	Extreme Cold Weather Clothing. Overalls, Coveralls, Pants, Insulated - SUBJECT TO COOPERATIVE PURCHASING	\$2,233,212
633 25	Footwear. Boots, Insulated, Waterproof, Extreme Cold Weather - SUBJECT TO COOPERATIVE PURCHASING	\$5,940,976

633 26	Special Purpose Work clothes. Disposable Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$37,522
633 27	Special Purpose Work clothes. Coveralls, General Purpose, Detainee Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$910,118
633 30	Structural Fire Fighting Clothing. Coat, Turnout; Trousers - SUBJECT TO COOPERATIVE PURCHASING	\$5,289,523
633 30A	Structural Fire Fighting Clothing. Coat, Turnout, Proximity; Trousers, Proximity; Helmets, Proximity - SUBJECT TO COOPERATIVE PURCHASING	\$444,391
633 32	Structural Fire Fighting Clothing. Boots, Bunker and Hip - SUBJECT TO COOPERATIVE PURCHASING	\$441,697
633 33	Structural Fire Fighting Clothing. Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$259,428
633 35	Structural Fire Fighting Clothing. Protective Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$193,952
633 37	Structural Fire Fighting Clothing. Fire Fighter's Station Wear - SUBJECT TO COOPERATIVE PURCHASING	\$884,423
633 38	Wildland Fire Fighting Clothing - Personal Protection. Shirts and Pants (BDU's) NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$978,140
633 39	Wildland Fire Fighting Clothing - Personal Protection. Brush Shirts, Pants, Coats, Jackets, Jumpsuits - NFPA 1977 Compliant. Shirts, Pants, coats, Jumpsuits, coveralls - Flame Resistant. Not NFPA Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$403,324
633 40	Flotation Devices. Personal Flotation Devices, Coast Guard Approved Under 46 CFR 160.064; and Personal Flotation Devices Not Coast Guard Approved - SUBJECT TO COOPERATIVE PURCHASING	\$1,592,648
633 43	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Wildfire - NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$193,953
633 45	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Electrical Construction (Welder's) - SUBJECT TO COOPERATIVE PURCHASING	\$464,302
633 47	Security Wear, EMS Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$880,545
633 48	High Visibility, Reflective Safety Products - SUBJECT TO COOPERATIVE PURCHASING	\$957,893
633 49	Medical/Hospital Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 50	Industrial Work Shirts and Pants - SUBJECT TO COOPERATIVE PURCHASING	\$919,397
633 51	Concealment Clothing, Camouflage Clothing and BDU's - SUBJECT TO COOPERATIVE PURCHASING	\$3,291,197
633 52	Miscellaneous Footwear Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$15,687
633 60	Miscellaneous Undergarments for use with Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$1,195,617
633 61	Special Purpose Clothing not elsewhere covered under this	\$1,198,320

	solicitation - SUBJECT TO COOPERATIVE PURCHASING	
633 70	Cool/Hot Products - SUBJECT TO COOPERATIVE PURCHASING	\$290,115
633 99	Introduction of New Products/Services relating to Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$874,948
633 1000	Special Purpose Clothing -	\$42,459