

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 084 are listed below

SIN #	SIN Title	Total Sales in \$
246 01	Smart Buildings Systems Integrator SUBJECT TO COOPERATIVE PURCHASING	\$1,287,453
246 20 1	Miscellaneous Alarm and Signal Systems. Process Monitoring/Fault Reporting Devices or Systems - SUBJECT TO COOPERATIVE PURCHASING	\$379,649
246 20 2	Miscellaneous Alarm and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$354,348
246 20 3	Miscellaneous Alarm and Signal Systems, Audible/Visual Warning/Signaling Devices SUBJECT TO COOPERATIVE PURCHASING	\$3,261,642
246 20 4	Miscellaneous Alarm and Signal Systems. Warning System Devices (Patient/Detainees) - SUBJECT TO COOPERATIVE PURCHASING	\$1,943,331
246 23	Anti-Theft Material Alarm Control Systems for Detection of Property - SUBJECT TO COOPERATIVE PURCHASING	\$633,973
246 25	Fire Alarm Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,441,224
246 35 1	Physical Access Control Systems (PACS) SUBJECT TO COOPERATIVE PURCHASING	\$15,452,827
246 35 7	Physical Access Control Systems (PACS), FIPS 201 APL SUBJECT TO COOPERATIVE PURCHASING	\$578,340
246 36	Locking Devices - SUBJECT TO COOPERATIVE PURCHASING	\$4,818,878
246 40	Intrusion Alarms and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$6,440,516
246 42 1	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$44,281,832
246 43	Perimeter Security/Detection Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,301,560
246 51	Installation of Security/Facility Management Systems Requiring Construction - SUBJECT TO COOPERATIVE PURCHASING	\$6,470,658
246 52	Professional Security/Facility Management Services - SUBJECT TO COOPERATIVE PURCHASING	\$70,185,401
246 53	Facility Management and Energy Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$8,153,817
246 54	Protective Service Occupations - SUBJECT TO COOPERATIVE PURCHASING	\$345,463,826
246 60 1	Security System Integration, Design, Management, and Life Cycle Support SUBJECT TO COOPERATIVE PURCHASING	\$53,681,522
246 60 4	Total Solution Support Products - SUBJECT TO COOPERATIVE PURCHASING	\$246,979

246 60 5	Security System Integration, Design, Management, and Life Cycle Support SUBJECT TO COOPERATIVE PURCHASING	\$209,583
246 99	Introduction of New Products/Services relating to Alarm and Signal Systems/Facility - SUBJECT TO COOPERATIVE PURCHASING	\$65,401
246 1000	Security, Alarm & Signal Systems	\$48,370,672
260 01	Boats, Powered - SUBJECT TO COOPERATIVE PURCHASING	\$24,688,129
260 03	Boats, Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$3,450,409
260 06	Boats, Inflatable, Powered and Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$1,517,653
260 09	Inboard and Outboard Engines, Marine Diesel Propulsion Engines (Ranging in Horsepower from 150-4,000) - SUBJECT TO COOPERATIVE PURCHASING	\$4,120,268
260 10	Marine Craft Electronics - SUBJECT TO COOPERATIVE PURCHASING	\$3,425,539
260 11	Marine Craft Trailers and Trailer Accessories/Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$135,673
260 12	Floating Marine Barriers and Booms, Floats, Perimeter Floats, and Moorings - SUBJECT TO COOPERATIVE PURCHASING	\$3,771,623
260 13	Marine Craft Modifications, Marine Craft Repair and Marine Craft Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$261,296
260 14	Harbor/Waterfront Security Products and Services and Professional Marine Security Services - SUBJECT TO COOPERATIVE PURCHASING	\$148,503
260 99	Introduction of New Products and Services Items Directly Related to Marine Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$1,906,997
260 1000	Marine Craft -	\$1,039,096
426 1A	Miscellaneous Personal Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$39,661,439
426 1B	Body Armor - SUBJECT TO COOPERATIVE PURCHASING	\$9,044,781
426 1C	Helmets - SUBJECT TO COOPERATIVE PURCHASING	\$3,981,134
426 1D	Restraining Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$7,211,145
426 1G	Miscellaneous Non-Personal Law Enforcement Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$24,055,968
426 2A	Canine Training and Handling Equipment, Canine Search and Detection - SUBJECT TO COOPERATIVE PURCHASING	\$14,029,150
426 3A	Emergency Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$3,467,596
426 3B	In-Vehicle Protection and Restraint Systems - SUBJECT TO COOPERATIVE PURCHASING	\$435,269
426 3C		\$0
426 3D	Police Bicycles	\$0

426 4C	Night Vision Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$5,952,495
426 4D	Alcohol Detection Kits and Devices - SUBJECT TO COOPERATIVE PURCHASING	\$271,487
426 4E	Bomb Disposal and Hazardous Material Protective and Detective Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$23,047,367
426 4F	Emergency Preparedness and First Responder Equipment, Training and Services - SUBJECT TO COOPERATIVE PURCHASING	\$24,187,789
426 4G	Firearms Storage, Securing and Cleaning Equipment; Unloading Stations; Bullet Recovery Systems and Gun Racks - SUBJECT TO COOPERATIVE PURCHASING	\$9,558,917
426 4J	Target Systems/Target Range Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$6,652,583
426 4K	Metal and Bomb Detection Equipment: - SUBJECT TO COOPERATIVE PURCHASING	\$15,440,863
426 4L	Fingerprinting/Palprinting (Taking and Detection) and Evidential Casting Materials - SUBJECT TO COOPERATIVE PURCHASING	\$523,290
426 4M	Employment, Forensic Drug Testing Equipment and Services - SUBJECT TO COOPERATIVE PURCHASING	\$2,250,837
426 4N	Criminal Investigative Equipment and Supplies - SUBJECT TO COOPERATIVE PURCHASING	\$3,662,819
426 4Q	Vehicle Monitor (Tracking) Systems - SUBJECT TO COOPERATIVE PURCHASING	\$9,232,672
426 4R	Radiation/Nuclear Material Detection Equipment	\$6,123,678
426 4S	Surveillance Systems, Wearable Body Cameras, Vehicular Video	\$25,931,484
426 5A	Aircraft Armoring and Related Services - SUBJECT TO COOPERATIVE PURCHASING	\$2,774,429
426 5B	Armored Vehicles, Vehicle Armoring Services, Wheeled Vehicles - SUBJECT TO COOPERATIVE PURCHASING	\$34,876,200
426 6	Law Enforcement and Security Training - SUBJECT TO COOPERATIVE PURCHASING	\$24,086,259
426 7	Professional Law Enforcement Services - SUBJECT TO COOPERATIVE PURCHASING	\$14,787,083
426 99	Introduction of New Services/Products related to Law Enforcement and Security Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$9,896,734
426 1000	Law Enforcement -	\$117,748
465 8	Flood Control Equipment - Traditional and Alternative Approaches - SUBJECT TO COOPERATIVE PURCHASING	\$0
465 9	Medical/ Rescue Kits - SUBJECT TO COOPERATIVE PURCHASING	\$3,108,671
465 10	Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING	\$2,942,066
465 11	Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$5,973,286

465 17	Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING	\$999,067
465 19	Firefighting and Rescue Tools, Equipment and Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$3,227,650
465 22	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$31,554,705
465 1000	Wildland Firefighters -	\$796,029
567 4	Helicopter Equipment and Products for Search and Rescue and Firefighting Applications - SUBJECT TO COOPERATIVE PURCHASING	\$5,257,867
567 8	Burning Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$783,693
567 15	Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses - SUBJECT TO COOPERATIVE PURCHASING	\$1,283,569
567 99	Introduction of New Products and Services relating to Firefighting and Rescue Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$5,838,208
633 1	Gloves - Industrial, Work and Cold Weather Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$6,386,096
633 4	Protective Worksuits, Waterproof, Chemical and Electrical Safety. Jackets, Coats and Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$231,327
633 6	A Protective Worksuits, Waterproof, Chemical and Electrical Safety - SUBJECT TO COOPERATIVE PURCHASING	\$763,488
633 6A	Emergency Response/Hazmat Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$1,070,962
633 15	Rainwear. Lightweight Rainwear - SUBJECT TO COOPERATIVE PURCHASING	\$358,708
633 16	Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING	\$2,778,582
633 18	Footwear. Men's or Women's Overshoes, Rubber - SUBJECT TO COOPERATIVE PURCHASING	\$161,584
633 19	Footwear. Men's Safety Toe Shoes or Boots and Women's Safety Toe Shoes or Boots - SUBJECT TO COOPERATIVE PURCHASING	\$2,901,933
633 21A	Shipboard/Aircraft Anti-Exposure Immersion Clothing Not Otherwise Covered - SUBJECT TO COOPERATIVE PURCHASING	\$4,017,938
633 22	Extreme Cold Weather Clothing. Coats, Jackets, Vests, Hoods and Hats - SUBJECT TO COOPERATIVE PURCHASING	\$5,907,362
633 23	Extreme Cold Weather Clothing. Overalls, Coveralls, Pants, Insulated - SUBJECT TO COOPERATIVE PURCHASING	\$1,780,421
633 25	Footwear. Boots, Insulated, Waterproof, Extreme Cold Weather - SUBJECT TO COOPERATIVE PURCHASING	\$270,826
633 26	Special Purpose Work clothes. Disposable Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$63,072

633 27	Special Purpose Work clothes. Coveralls, General Purpose, Detainee Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$1,017,039
633 30	Structural Fire Fighting Clothing. Coat, Turnout; Trousers - SUBJECT TO COOPERATIVE PURCHASING	\$7,919,600
633 30A	Structural Fire Fighting Clothing. Coat, Turnout, Proximity; Trousers, Proximity; Helmets, Proximity - SUBJECT TO COOPERATIVE PURCHASING	\$873,593
633 32	Structural Fire Fighting Clothing. Boots, Bunker and Hip - SUBJECT TO COOPERATIVE PURCHASING	\$851,191
633 33	Structural Fire Fighting Clothing. Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$241,998
633 35	Structural Fire Fighting Clothing. Protective Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$181,417
633 37	Structural Fire Fighting Clothing. Fire Fighter's Station Wear - SUBJECT TO COOPERATIVE PURCHASING	\$1,137,632
633 38	Wildland Fire Fighting Clothing - Personal Protection. Shirts and Pants (BDU's) NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$869,934
633 39	Wildland Fire Fighting Clothing - Personal Protection. Brush Shirts, Pants, Coats, Jackets, Jumpsuits - NFPA 1977 Compliant. Shirts, Pants, coats, Jumpsuits, coveralls - Flame Resistant. Not NFPA Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$35,040
633 40	Flotation Devices. Personal Flotation Devices, Coast Guard Approved Under 46 CFR 160.064; and Personal Flotation Devices Not Coast Guard Approved - SUBJECT TO COOPERATIVE PURCHASING	\$1,447,965
633 43	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Wildfire - NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$129,814
633 45	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Electrical Construction (Welder's) - SUBJECT TO COOPERATIVE PURCHASING	\$532,016
633 47	Security Wear, EMS Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$959,075
633 48	High Visibility, Reflective Safety Products - SUBJECT TO COOPERATIVE PURCHASING	\$1,177,896
633 49	Medical/Hospital Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 50	Industrial Work Shirts and Pants - SUBJECT TO COOPERATIVE PURCHASING	\$915,484
633 51	Concealment Clothing, Camouflage Clothing and BDU's - SUBJECT TO COOPERATIVE PURCHASING	\$2,247,564
633 52	Miscellaneous Footwear Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$9,940
633 60	Miscellaneous Undergarments for use with Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$1,019,693
633 61	Special Purpose Clothing not elsewhere covered under this solicitation - SUBJECT TO COOPERATIVE PURCHASING	\$1,288,164
633 70	Cool/Hot Products - SUBJECT TO COOPERATIVE PURCHASING	\$178,849

	PURCHASING	
633 99	Introduction of New Products/Services relating to Special Purpose Clothing - SUBJECT TO COOPERATIVE	\$4,890,256
	PURCHASING	
633 1000	Special Purpose Clothing -	\$0