

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 084 are listed below

SIN #	SIN Title	Total Sales in \$
246 01	Smart Buildings Systems Integrator SUBJECT TO COOPERATIVE PURCHASING	\$333,001
246 20 1	Miscellaneous Alarm and Signal Systems. Process Monitoring/Fault Reporting Devices or Systems - SUBJECT TO COOPERATIVE PURCHASING	\$414,653
246 20 2	Miscellaneous Alarm and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$730,439
246 20 3	Miscellaneous Alarm and Signal Systems, Audible/Visual Warning/Signaling Devices SUBJECT TO COOPERATIVE PURCHASING	\$2,080,423
246 20 4	Miscellaneous Alarm and Signal Systems. Warning System Devices (Patient/Detainees) - SUBJECT TO COOPERATIVE PURCHASING	\$1,968,571
246 23	Anti-Theft Material Alarm Control Systems for Detection of Property - SUBJECT TO COOPERATIVE PURCHASING	\$274,990
246 25	Fire Alarm Systems - SUBJECT TO COOPERATIVE PURCHASING	\$2,153,148
246 35 1	Physical Access Control Systems (PACS) SUBJECT TO COOPERATIVE PURCHASING	\$18,412,885
246 35 7	Physical Access Control Systems (PACS), FIPS 201 APL SUBJECT TO COOPERATIVE PURCHASING	\$0
246 36	Locking Devices - SUBJECT TO COOPERATIVE PURCHASING	\$4,137,299
246 40	Intrusion Alarms and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$6,028,586
246 42 1	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$35,417,628
246 43	Perimeter Security/Detection Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,825,917
246 51	Installation of Security/Facility Management Systems Requiring Construction - SUBJECT TO COOPERATIVE PURCHASING	\$5,629,016
246 52	Professional Security/Facility Management Services - SUBJECT TO COOPERATIVE PURCHASING	\$103,977,927
246 53	Facility Management and Energy Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$10,406,503
246 54	Protective Service Occupations - SUBJECT TO COOPERATIVE PURCHASING	\$367,973,620
246 60 1	Security System Integration, Design, Management, and Life Cycle Support SUBJECT TO COOPERATIVE PURCHASING	\$39,082,971
246 60 4	Total Solution Support Products - SUBJECT TO COOPERATIVE PURCHASING	\$56,958

246 60 5	Security System Integration, Design, Management, and Life Cycle Support SUBJECT TO COOPERATIVE PURCHASING	\$0
246 99	Introduction of New Products/Services relating to Alarm and Signal Systems/Facility - SUBJECT TO COOPERATIVE PURCHASING	\$31,857
246 1000	Security, Alarm & Signal Systems	\$69,633,014
260 01	Boats, Powered - SUBJECT TO COOPERATIVE PURCHASING	\$39,653,526
260 03	Boats, Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$8,539,969
260 06	Boats, Inflatable, Powered and Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$257,402
260 09	Inboard and Outboard Engines, Marine Diesel Propulsion Engines (Ranging in Horsepower from 150-4,000) - SUBJECT TO COOPERATIVE PURCHASING	\$5,123,783
260 10	Marine Craft Electronics - SUBJECT TO COOPERATIVE PURCHASING	\$693,693
260 11	Marine Craft Trailers and Trailer Accessories/Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$200,425
260 12	Floating Marine Barriers and Booms, Floats, Perimeter Floats, and Moorings - SUBJECT TO COOPERATIVE PURCHASING	\$2,379,727
260 13	Marine Craft Modifications, Marine Craft Repair and Marine Craft Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$241,536
260 14	Harbor/Waterfront Security Products and Services and Professional Marine Security Services - SUBJECT TO COOPERATIVE PURCHASING	\$568,480
260 99	Introduction of New Products and Services Items Directly Related to Marine Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$2,286,988
260 1000	Marine Craft -	\$734,789
426 1A	Miscellaneous Personal Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$34,573,753
426 1B	Body Armor - SUBJECT TO COOPERATIVE PURCHASING	\$16,760,153
426 1C	Helmets - SUBJECT TO COOPERATIVE PURCHASING	\$3,976,286
426 1D	Restraining Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$9,917,274
426 1G	Miscellaneous Non-Personal Law Enforcement Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$7,000,480
426 2A	Canine Training and Handling Equipment, Canine Search and Detection - SUBJECT TO COOPERATIVE PURCHASING	\$12,365,358
426 3A	Emergency Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$5,708,489
426 3B	In-Vehicle Protection and Restraint Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,066,811
426 3C		\$0
426 3D	Police Bicycles	\$0

426 4C	Night Vision Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$5,283,274
426 4D	Alcohol Detection Kits and Devices - SUBJECT TO COOPERATIVE PURCHASING	\$283,891
426 4E	Bomb Disposal and Hazardous Material Protective and Detective Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$29,016,154
426 4F	Emergency Preparedness and First Responder Equipment, Training and Services - SUBJECT TO COOPERATIVE PURCHASING	\$31,087,457
426 4G	Firearms Storage, Securing and Cleaning Equipment; Unloading Stations; Bullet Recovery Systems and Gun Racks - SUBJECT TO COOPERATIVE PURCHASING	\$8,902,865
426 4J	Target Systems/Target Range Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$10,445,784
426 4K	Metal and Bomb Detection Equipment: - SUBJECT TO COOPERATIVE PURCHASING	\$22,392,471
426 4L	Fingerprinting/Palmprinting (Taking and Detection) and Evidential Casting Materials - SUBJECT TO COOPERATIVE PURCHASING	\$400,380
426 4M	Employment, Forensic Drug Testing Equipment and Services - SUBJECT TO COOPERATIVE PURCHASING	\$1,974,294
426 4N	Criminal Investigative Equipment and Supplies - SUBJECT TO COOPERATIVE PURCHASING	\$3,892,432
426 4Q	Vehicle Monitor (Tracking) Systems - SUBJECT TO COOPERATIVE PURCHASING	\$5,391,529
426 4R	Radiation/Nuclear Material Detection Equipment	\$3,347,920
426 4S	Surveillance Systems, Wearable Body Cameras, Vehicular Video	\$18,985,318
426 5A	Aircraft Armoring and Related Services - SUBJECT TO COOPERATIVE PURCHASING	\$1,515,266
426 5B	Armored Vehicles, Vehicle Armoring Services, Wheeled Vehicles - SUBJECT TO COOPERATIVE PURCHASING	\$34,880,575
426 6	Law Enforcement and Security Training - SUBJECT TO COOPERATIVE PURCHASING	\$15,864,281
426 7	Professional Law Enforcement Services - SUBJECT TO COOPERATIVE PURCHASING	\$16,121,036
426 99	Introduction of New Services/Products related to Law Enforcement and Security Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$7,008,781
426 1000	Law Enforcement -	\$226,321
465 8	Flood Control Equipment - Traditional and Alternative Approaches - SUBJECT TO COOPERATIVE PURCHASING	\$72,646
465 9	Medical/ Rescue Kits - SUBJECT TO COOPERATIVE PURCHASING	\$2,427,394
465 10	Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING	\$2,116,350
465 11	Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$6,781,024

465 17	Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING	\$359,335
465 19	Firefighting and Rescue Tools, Equipment and Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$3,279,343
465 22	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$36,552,214
465 1000	Wildland Firefighters -	\$817,841
567 4	Helicopter Equipment and Products for Search and Rescue and Firefighting Applications - SUBJECT TO COOPERATIVE PURCHASING	\$1,637,965
567 8	Burning Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$680,761
567 15	Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses - SUBJECT TO COOPERATIVE PURCHASING	\$1,666,160
567 99	Introduction of New Products and Services relating to Firefighting and Rescue Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$6,012,043
633 1	Gloves - Industrial, Work and Cold Weather Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$4,293,915
633 4	Protective Worksuits, Waterproof, Chemical and Electrical Safety. Jackets, Coats and Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$303,745
633 6	A Protective Worksuits, Waterproof, Chemical and Electrical Safety - SUBJECT TO COOPERATIVE PURCHASING	\$780,879
633 6A	Emergency Response/Hazmat Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$8,197,842
633 15	Rainwear. Lightweight Rainwear - SUBJECT TO COOPERATIVE PURCHASING	\$250,152
633 16	Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING	\$3,588,463
633 18	Footwear. Men's or Women's Overshoes, Rubber - SUBJECT TO COOPERATIVE PURCHASING	\$224,930
633 19	Footwear. Men's Safety Toe Shoes or Boots and Women's Safety Toe Shoes or Boots - SUBJECT TO COOPERATIVE PURCHASING	\$4,032,446
633 21A	Shipboard/Aircraft Anti-Exposure Immersion Clothing Not Otherwise Covered - SUBJECT TO COOPERATIVE PURCHASING	\$3,745,940
633 22	Extreme Cold Weather Clothing. Coats, Jackets, Vests, Hoods and Hats - SUBJECT TO COOPERATIVE PURCHASING	\$4,316,450
633 23	Extreme Cold Weather Clothing. Overalls, Coveralls, Pants, Insulated - SUBJECT TO COOPERATIVE PURCHASING	\$1,576,346
633 25	Footwear. Boots, Insulated, Waterproof, Extreme Cold Weather - SUBJECT TO COOPERATIVE PURCHASING	\$351,249
633 26	Special Purpose Work clothes. Disposable Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$106,005

633 27	Special Purpose Work clothes. Coveralls, General Purpose, Detainee Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$689,578
633 30	Structural Fire Fighting Clothing. Coat, Turnout; Trousers - SUBJECT TO COOPERATIVE PURCHASING	\$5,305,125
633 30A	Structural Fire Fighting Clothing. Coat, Turnout, Proximity; Trousers, Proximity; Helmets, Proximity - SUBJECT TO COOPERATIVE PURCHASING	\$2,072,835
633 32	Structural Fire Fighting Clothing. Boots, Bunker and Hip - SUBJECT TO COOPERATIVE PURCHASING	\$1,109,177
633 33	Structural Fire Fighting Clothing. Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$378,976
633 35	Structural Fire Fighting Clothing. Protective Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$197,420
633 37	Structural Fire Fighting Clothing. Fire Fighter's Station Wear - SUBJECT TO COOPERATIVE PURCHASING	\$791,034
633 38	Wildland Fire Fighting Clothing - Personal Protection. Shirts and Pants (BDU's) NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$970,876
633 39	Wildland Fire Fighting Clothing - Personal Protection. Brush Shirts, Pants, Coats, Jackets, Jumpsuits - NFPA 1977 Compliant. Shirts, Pants, coats, Jumpsuits, coveralls - Flame Resistant. Not NFPA Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$14,613
633 40	Flotation Devices. Personal Flotation Devices, Coast Guard Approved Under 46 CFR 160.064; and Personal Flotation Devices Not Coast Guard Approved - SUBJECT TO COOPERATIVE PURCHASING	\$1,754,772
633 43	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Wildfire - NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$84,460
633 45	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Electrical Construction (Welder's) - SUBJECT TO COOPERATIVE PURCHASING	\$533,176
633 47	Security Wear, EMS Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$812,823
633 48	High Visibility, Reflective Safety Products - SUBJECT TO COOPERATIVE PURCHASING	\$1,360,560
633 49	Medical/Hospital Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 50	Industrial Work Shirts and Pants - SUBJECT TO COOPERATIVE PURCHASING	\$1,025,832
633 51	Concealment Clothing, Camouflage Clothing and BDU's - SUBJECT TO COOPERATIVE PURCHASING	\$7,141,845
633 52	Miscellaneous Footwear Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$17,648
633 60	Miscellaneous Undergarments for use with Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$872,540
633 61	Special Purpose Clothing not elsewhere covered under this solicitation - SUBJECT TO COOPERATIVE PURCHASING	\$1,187,947
633 70	Cool/Hot Products - SUBJECT TO COOPERATIVE PURCHASING	\$95,486

	PURCHASING	
633 99	Introduction of New Products/Services relating to Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$4,744,626
633 1000	Special Purpose Clothing -	\$0