

B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 056 are listed below

SIN #	SIN Title	Total Sales in \$
056 01	Smart Buildings Systems Integrator	\$0
56 500	Order-Level Materials (OLMs)	\$1,272,240
206 3	Alternative and Renewable Sustainable Energy Solutions, Including Solar Energy Systems, Fuel Cells, Geothermal, and Wind Power:	\$1,399,215
206 4	Energy Saving Lighting, Energy Efficient, Sustainable, and Environmentally Sustainable Lamps (light bulbs), Lighting Fixtures and Accessories, Indoor Emergency Lighting, Reading Lights, Lighting Sensor Systems:	\$2,734,692
206 12	Energy Saving, Energy Efficient, Sustainable, and Environmentally Sustainable Outdoor Lighting Solutions, Including Airport Lighting, Runway, Taxiway, Roadway and Parking Lot, Parking Garage Lighting Solutions:	\$1,801,341
253 2	Wheel & Tire Equipment:	\$1,011,854
253 19	Diagnostic Equipment:	\$18,628
253 20	Vehicle Material Handling Equipment:	\$2,182,670
253 24	Lubrication Equipment:	\$51,948
253 39	Air Compressors:	\$1,027,568
253 40	Environmental Equipment and Services Related to Maintenance and Repair Shop Equipment:	\$1,391,888
253 46	Miscellaneous Maintenance and Repair Shop Supplies:	\$513,582
253 48A	Pressure Cleaners - Underwriters Laboratories (UL) 1776 Certified:	\$1,006,677
253 48C	Pressure Cleaners - Not UL-1776 Certified:	\$390,930
253 49	Automatic Cleaning Machines & Parts Washers:	\$2,015,599
253 50	Blasters and Media:	\$2,405,033
253 51	Spray Paint Booths and Equipment:	\$609,346
253 52	Miscellaneous Abrasives:	\$532,128
253 90	Ancillary Services related to Maintenance and Repair Shop Equipment:	\$59,843
253 97	Ancillary Repair and Alterations related to Maintenance and Repair Shop Solutions	\$0
253 99	Introduction of New Services/Products relating to Maintenance and Repair Shop Equipment:	\$716,223
357 02	Warehouse Trucks and Tractors -	\$4,378,748
357 03	Utility Trucks, Platform Trucks, HandTrucks and Mail Carts -	\$582,128
357 08	Dock Plates, Boards, Ramps, and Bridges	\$412,007
357 09B	Pallet Trucks -	\$776,316
357 10C	Spill Containment Units, Containment Pallets, Non-Wooden Pallets -	\$1,704,130
357 11C	Warehouse Equipment and Supplies -	\$2,877,102
357 97	Ancillary Repair and Alterations related to Warehouse Equipment Solutions	\$15,887

357 98	Ancillary Services Relating to Warehouse Equipment and Supplies, Relating to and Ordered in Conjunction with Products Purchased Under the Supply Schedule Contract	\$70,400
357 99	Introduction of New Products/Services, related to Warehouse Equipment and Supplies -	\$1,070,572
361 05	Scaffolding, Work and Service Platforms:	\$13,138,881
361 10A	Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions:	\$11,328,298
361 10B	Pre-Engineered and Prefabricated Buildings and Structures for In-Plant Solutions:	\$3,949,075
361 10D	Pre-Engineered and Prefabricated Buildings and Structures for Military, Disaster/Emergency Response, and Medical Facility Solutions:	\$6,546,477
361 10E	Pre-Engineered and Prefabricated Buildings and Structures for Professional Facility Solutions:	\$3,196,290
361 10G	Pre-Engineered and Prefabricated Buildings and Structures for Outdoor Shelter and Security Shelter Solutions:	\$1,263,015
361 10H	Pre-Engineered and Prefabricated Buildings and Structures for Restroom, Shower, and Laundry Solutions:	\$4,412,038
361 20A	Above Ground Storage Tanks/Systems:	\$1,105,258
361 24	Fuel Management Systems/Units, Fuel Dispensing Units, Fuel Monitoring Systems:	\$3,140,894
361 27	Ancillary Services for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$32,719
361 28	Installation and Site Preparation for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$520,125
361 30	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$1,404,105
361 32	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$5,984,703
361 50	Lease/Rental of Pre-Engineered/Prefabricated Buildings and Structures:	\$8,174,486
361 51	Lease/Rental of Pre-Engineered/Prefabricated Restrooms and Utility Rooms	\$6,480,204
361 97	Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Building and Structures Solutions	\$183,915
361 97A	Ancillary Repair and Alterations related to Above Ground Storage Tanks, Fuel Dispensing Equipment, and Fuel Management System Solutions	\$0
361 99	Introduction of New Services and Products Related to Water Treatment and Above Ground Storage Tank/Systems Including, but not Limited to, Protected, Fire Resistant, Non Vaulted, Single or Dual Compartment/Single or Double Tank, Waste Oil Systems, Including Options, Parts and Accessories:	\$198,800
361 99A	Introduction of New Services and Products related to Pre-Engineered/Prefabricated Buildings and Structures:	\$534,347
383 2	Generators, Portable, Standby, Backup, or Prime:	\$43,361,602

383 5	Batteries and Battery Chargers, Including Rental:	\$17,133,603
383 9	Battery and Alternator Monitoring Systems; Battery Spill Containment Systems; Parts and Accessories	\$78,351
383 10	Portable Light Towers:	\$2,644,757
412 3	Surge Protection/Suppression:Surge Protection/Suppression, Hard Wired Surge Protection and EMI/RFI Filtration Devices:	\$355,502
412 14	Uninterruptible Power Supplies:	\$3,128,137
412 15	Power Distribution Units	\$361,813
412 17	Switchgear, Panelboards, Switchboards, Load Centers, Metering:	\$76,013
412 19	Transformers	\$17,206
412 21	Electrical, Voltage, Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers:	\$3,496,902
412 50	Ancillary Service Related to Alternative Energy Solutions and Power Distribution Equipment	\$1,266,943
412 51	Installation and Site Preparation Services for Alternative Energy Solutions and Power Distribution Equipment:	\$390,866
412 52	Power Systems Engineering Support for Alternative Energy Solutions and Power Distribution Equipment:	\$32,950
412 97	Ancillary Repair and Alterations for Alternative Energy Systems, Power Generation Equipment, Generators, and Batteries Solutions	\$0
412 99	Introduction of New Services and Products related to Alternative Energy Solutions and Power Distribution Equipment, Generators and Batteries:	\$1,001,583
563 4	Roofing Materials, Products and Services Solutions	\$14,361,742
563 6	Access and Portable Flooring Solutions:	\$118,185
563 8	Erosion Control Solutions, Including Soil Stabilization Solutions, Protective Barriers and Sandbags, Fabric & Gabions:	\$2,658,914
563 16	Energy Savings/Security Door, Window, and Wall Glass Fragmentation Transparencies, Glazings, and Film Solutions, including Solar, Blast Mitigation, Bullet Resistant:	\$291,429
563 23	Doors, Windows, Skylights, Panels, and Shutters:	\$656,108
563 25	Plumbing Products and Bathroom Fixture Solutions:	\$1,389,529
563 27	Energy Savings/Energy Efficient Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans, and Blowers:	\$9,507,785
563 28	Energy Savings/Energy Efficient Industrial and Commercial Electric and Gas Water Heaters, Boiled Water Heaters, Including Options, Energy Efficient Monitoring Devices, and Accessories:	\$272,926
563 29	Miscellaneous Building Materials:	\$8,383,273
563 30	Portable Roads, Airstrips, Helipads and Ground-Cover Mats:	\$130,225
563 97	Ancillary Repair and Alterations for Building Materials Solutions	\$9,189
563 98	Ancillary Services related to Building Materials/Supplies:	\$1,148,207
563 99	Introduction of New Services and Products Related to	\$212,290

	Building Materials/Supplies:	
629 01A	Forklifts-Electric, Gas, LPG, and Diesel Powered -	\$14,011,632
629 05	Maintenance, Rental and Lease of Forklifts	\$890,005
641 6	Water Treatment Solutions, including Water Filtration Systems, Water Purification Systems, Sewage Treatment Equipment/Systems:	\$13,943,781