

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 056 are listed below

SIN #	SIN Title	Total Sales in \$
056 01	Smart Buildings Systems Integrator	\$0
206 3	Alternative and Renewable Sustainable Energy Solutions, Including Solar Energy Systems, Fuel Cells, Geothermal, and Wind Power:	\$3,246,302
206 4	Energy Saving Lighting, Energy Efficient, Sustainable, and Environmentally Sustainable Lamps (light bulbs), Lighting Fixtures and Accessories, Indoor Emergency Lighting, Reading Lights, Lighting Sensor Systems:	\$2,993,152
206 12	Energy Saving, Energy Efficient, Sustainable, and Environmentally Sustainable Outdoor Lighting Solutions, Including Airport Lighting, Runway, Taxiway, Roadway and Parking Lot, Parking Garage Lighting Solutions:	\$1,303,593
253 2	Wheel & Tire Equipment:	\$1,904,786
253 19	Diagnostic Equipment:	\$40,432
253 20	Vehicle Material Handling Equipment:	\$3,047,590
253 24	Lubrication Equipment:	\$78,910
253 39	Air Compressors:	\$1,442,990
253 40	Environmental Equipment and Services Related to Maintenance and Repair Shop Equipment:	\$1,972,320
253 46	Miscellaneous Maintenance and Repair Shop Supplies:	\$985,745
253 48A	Pressure Cleaners - Underwriters Laboratories (UL) 1776 Certified:	\$823,676
253 48C	Pressure Cleaners - Not UL-1776 Certified:	\$295,932
253 49	Automatic Cleaning Machines & Parts Washers:	\$2,451,529
253 50	Blasters and Media:	\$2,686,150
253 51	Spray Paint Booths and Equipment:	\$1,140,743
253 52	Miscellaneous Abrasives:	\$455,010
253 90	Ancillary Services related to Maintenance and Repair Shop Equipment:	\$18,056
253 97	Ancillary Repair and Alterations related to Maintenance and Repair Shop Solutions	\$0
253 99	Introduction of New Services/Products relating to Maintenance and Repair Shop Equipment:	\$776,205
357 02	Warehouse Trucks and Tractors -	\$4,858,811
357 03	Utility Trucks, Platform Trucks, Hand Trucks and Mail Carts -	\$846,295
357 08	Dock Plates, Boards, Ramps, and Bridges	\$333,690
357 09B	Pallet Trucks -	\$388,191
357 10C	Spill Containment Units, Containment Pallets, Non-Wooden Pallets -	\$1,979,200
357 11C	Warehouse Equipment and Supplies -	\$2,914,553
357 97	Ancillary Repair and Alterations related to Warehouse Equipment Solutions	\$0
357 98	Ancillary Services Relating to Warehouse Equipment and	\$346,082

	Supplies, Relating to and Ordered in Conjunction with Products Purchased Under the Supply Schedule Contract	
357 99	Introduction of New Products/Services, related to Warehouse Equipment and Supplies -	\$530,351
361 05	Scaffolding, Work and Service Platforms:	\$41,864,008
361 10A	Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions:	\$13,695,261
361 10B	Pre-Engineered and Prefabricated Buildings and Structures for In-Plant Solutions:	\$3,376,482
361 10D	Pre-Engineered and Prefabricated Buildings and Structures for Military, Disaster/Emergency Response, and Medical Facility Solutions:	\$994,407
361 10E	Pre-Engineered and Prefabricated Buildings and Structures for Professional Facility Solutions:	\$5,483,040
361 10G	Pre-Engineered and Prefabricated Buildings and Structures for Outdoor Shelter and Security Shelter Solutions:	\$1,345,579
361 10H	Pre-Engineered and Prefabricated Buildings and Structures for Restroom, Shower, and Laundry Solutions:	\$3,718,978
361 20A	Above Ground Storage Tanks/Systems:	\$547,065
361 24	Fuel Management Systems/Units, Fuel Dispensing Units, Fuel Monitoring Systems:	\$2,266,104
361 27	Ancillary Services for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$16,744
361 28	Installation and Site Preparation for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$222,905
361 30	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$1,769,756
361 32	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$12,087,573
361 50	Lease/Rental of Pre-Engineered/Prefabricated Buildings and Structures:	\$9,593,568
361 51	Lease/Rental of Pre-Engineered/Prefabricated Restrooms and Utility Rooms	\$4,707,880
361 97	Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Building and Structures Solutions	\$172,778
361 97A	Ancillary Repair and Alterations related to Above Ground Storage Tanks, Fuel Dispensing Equipment, and Fuel Management System Solutions	\$0
361 99	Introduction of New Services and Products Related to Water Treatment and Above Ground Storage Tank/Systems Including, but not Limited to, Protected, Fire Resistant, Non Vaulted, Single or Dual Compartment/Single or Double Tank, Waste Oil Systems, Including Options, Parts and Accessories:	\$519,201
361 99A	Introduction of New Services and Products related to Pre-Engineered/Prefabricated Buildings and Structures:	\$109,779
383 2	Generators, Portable, Standby, Backup, or Prime:	\$19,414,340
383 5	Batteries and Battery Chargers, Including Rental:	\$9,025,114

383 9	Battery and Alternator Monitoring Systems; Battery Spill Containment Systems; Parts and Accessories	\$331,710
383 10	Portable Light Towers:	\$3,846,244
412 3	Surge Protection/Suppression: Surge Protection/Suppression, Hard Wired Surge Protection and EMI/RFI Filtration Devices:	\$504,377
412 14	Uninterruptible Power Supplies:	\$3,830,530
412 15	Power Distribution Units	\$391,083
412 17	Switchgear, Panelboards, Switchboards, Load Centers, Metering:	\$344,748
412 19	Transformers	\$5,339
412 21	Electrical, Voltage, Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers:	\$3,281,771
412 50	Ancillary Service Related to Alternative Energy Solutions and Power Distribution Equipment	\$1,175,254
412 51	Installation and Site Preparation Services for Alternative Energy Solutions and Power Distribution Equipment:	\$1,950,377
412 52	Power Systems Engineering Support for Alternative Energy Solutions and Power Distribution Equipment:	\$58,343
412 97	Ancillary Repair and Alterations for Alternative Energy Systems, Power Generation Equipment, Generators, and Batteries Solutions	\$0
412 99	Introduction of New Services and Products related to Alternative Energy Solutions and Power Distribution Equipment, Generators and Batteries:	\$1,962,139
563 4	Roofing Materials, Products and Services Solutions	\$14,383,515
563 6	Access and Portable Flooring Solutions:	\$136,215
563 8	Erosion Control Solutions, Including Soil Stabilization Solutions, Protective Barriers and Sandbags, Fabric & Gabions:	\$1,074,150
563 16	Energy Savings/Security Door, Window, and Wall Glass Fragmentation Transparencies, Glazings, and Film Solutions, including Solar, Blast Mitigation, Bullet Resistant:	\$189,960
563 23	Doors, Windows, Skylights, Panels, and Shutters:	\$970,342
563 25	Plumbing Products and Bathroom Fixture Solutions:	\$1,283,796
563 27	Energy Savings/Energy Efficient Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans, and Blowers:	\$14,496,970
563 28	Energy Savings/Energy Efficient Industrial and Commercial Electric and Gas Water Heaters, Boiled Water Heaters, Including Options, Energy Efficient Monitoring Devices, and Accessories:	\$387,557
563 29	Miscellaneous Building Materials:	\$6,308,926
563 30	Portable Roads, Airstrips, Helipads and Ground-Cover Mats:	\$871,852
563 97	Ancillary Repair and Alterations for Building Materials Solutions	\$8,789
563 98	Ancillary Services related to Building Materials/Supplies:	\$1,135,595
563 99	Introduction of New Services and Products Related to Building Materials/Supplies:	\$234,329

629 01A	Forklifts-Electric, Gas, LPG, and Diesel Powered -	\$11,031,183
629 05	Maintenance, Rental and Lease of Forklifts	\$811,815
641 6	Water Treatment Solutions, including Water Filtration Systems, Water Purification Systems, Sewage Treatment Equipment/Systems:	\$3,054,631