

## B-FSS-96 ESTIMATED SALES (NOV##1997)

The "Estimated Sales" column of the Schedule of Items shows (1)##a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2)##estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 066 are listed below

SIN #	SIN Title	Total Sales in \$
66 100	Blood Serum, Urine And Fecal Chemical Analysis, Instruments And Related Chemistries, Supplies And Consumables	\$15,500,366
66 102	Blood Gas Analyzers, Electrolyte Analyzers, Blood Coagulation Analyzers And Timers, Single Test Analyzers And Related Chemistries, Supplies And Consumables	\$4,376,019
66 107	Electrophoresis, Including Capillary Electrophoresis And Electrophoration Devices And Systems, Nucleic Acid And Amino Acid Sequencing Systems	\$7,603,382
66 113	Hand Operated Pipettors, And Pipetting, Diluting And Dispensing Devices	\$5,482,023
66 117	Automated Pipetting And Dispensing Systems, And Laboratory Robotic Labware Handling Devices, Systems	\$7,261,060
66 118	Microplate Readers And Washers, And Cell Harvesting Apparatus	\$9,282,449
66 122	Video Image Analyzers And Analysis Systems	\$2,489,040
66 136	Animal Caging Equipment	\$1,991,346
66 137	Laboratory Refrigerators And Freezers	\$17,558,864
66 139	Environmental Chambers And Plant Growth Chambers	\$1,252,626
66 141	Miscellaneous Laboratory Equipment To Include Laboratory Baths; Freeze Drying Apparatus; Tissue Grinding, Processing, Cell Disruption Apparatus; Waste Recovery Systems; Laboratory Pumps; Ware Washers; Dryers; Laboratory Ovens And Furnaces	\$5,970,261
66 147	Laboratory Fume Hoods	\$1,323,129
66 148	Laboratory Incubators	\$3,524,065
66 200	Laboratory Information Management System (LIMS)	\$2,332,024
66 231	Laboratory Scales, Balances	\$1,264,229
66 318	Vehicular Scales, Balances	\$2,545,910
66 320	Industrial Scales, Balances	\$1,122,611
66 501	Equipment Leasing	\$0
66 502	Equipment Maintenance And Repair	\$193,247
66 503	Services And Product Support Options To Include Pre-Purchase Calibration, Post-Purchase Calibration, Extended Warranty And Service Agreements	\$871,619
66 507	Technical Training And Support	\$192,974
66 508	Technical Application Development Support	\$0
66 601	Water Current Meters, Seawater Sampling And Salinity Measuring Equipment	\$1,056
66 602	Seawater Sampling And Salinity Measuring Equipment	\$0
66 603	Seismic Measuring and Recording Instruments	\$298,319
66 604	Underwater Releases, Transponders, Buoys, And Platforms And Oceanographic Analysis And Display Systems	\$637,289

66 606	Soil Temperature And Moisture Measuring Instruments, Plant Moisture Analysis Instruments	\$79,211
66 607	Air Temperature Measuring Instruments, Solar Radiation Measuring Instruments, Barometric Pressure Measuring Instruments	\$421,245
66 608	Humidity, Precipitation and Wind Measuring Instruments	\$441,962
66 609	Atmospheric And Video Computer Display System, Video Computer Weather Displays	\$0
66 610	Atmospheric, Meteorological Platforms, Enclosures And Sondes	\$10,237,837
66 611	Multiparameter Environment And Flood Data Acquisition Systems	\$5,311,462
66 612	Environmental Data Loggers And Communication Equipment	\$5,012,621
66 613	Electronic Distance Measuring Equipment, Theodolites, Engineering and Surveying Level Instruments, Planimeters	\$3,947,298
66 614	Global Positioning Systems (GPS)	\$15,543,016
66 615	Noise Analyzers	\$891,573
66 616	Liquid/ Gas Flow Measuring Instruments, Liquid Level Measuring Instruments	\$645,356
66 617	Water Monitors	\$830,047
66 618	Multi-Parameter Water Quality Instruments, Meters and Analyzers	\$2,067,045
66 619	Stack Emission Measuring Equipment, Gas Analyzers, Monitors, Particle Analyzers/Detectors	\$5,502,219
66 620	Air Sampling Equipment, Automatic Gas Alarms	\$408,002
66 621	Radioactivity Detectors	\$5,163,812
66 622	Storage Tank Leak Detectors	\$0
66 1000	Professional Scientific Services	\$6,570,402
66 1002	Ancillary Supplies And/Or Services And Related Chemistries, Supplies And Consumables	\$178,706
540 2	Labware Support Apparatus, Thermometers, Contact Heating Sensing Devices	\$1,393,674
540 3	Reusable Laboratory Glassware	\$1,515,858
540 7	Disposable Laboratory Glassware	\$1,879,118
540 11	Reusable Laboratory Plastic Ware	\$1,978,231
540 12	Disposable Laboratory Plastic Ware	\$8,602,586
540 16	Non-Plastic And Non-Glass Laboratory Ware	\$860,134
540 19	Laboratory Water Purification Devices, Systems	\$2,056,177
540 21	Filter Elements	\$2,853,672
566 1	Modular Laboratory Furniture Systems	\$3,514,948
566 2	Individual Non-Modular Laboratory Tables, Cabinets, Benches, Laboratory Carts	\$941,970
566 3	Special-Purpose Laboratory Furniture	\$460,656
566 5	Workstation Design/Installation	\$45,113
581 1	Convertible Vertical Laminar Airflow, Biological Hazard Safety Cabinets	\$1,706,403
581 2	Externally Exhausted, Vertical Laminar Airflow, Biological Hazard Safety Cabinets	\$491,132
602 1	Microwave/Millimeter Wave Antennas	\$691,317
602 2	Microwave/Millimeter Wave Instrumentation	\$260,331

	Subcomponents	
602 3	Amplifiers And Filters	\$1,922,038
602 5	Microwave/Millimeter Wave Amplifiers	\$843,264
602 6	Electrical/Electronic Parameter, Standards And Calibration Instruments	\$4,643,403
602 7	Time And Frequency Standards And Calibration Instruments	\$5,181,738
602 8	Sound And Vibration Standards And Calibration Instruments	\$169,914
602 9	Infrared Radiation And Temperature Standards And Calibration Instruments	\$0
602 10	Pressure Standards And Calibration Instruments	\$0
602 14	Chart Recorders, Data Acquisition And Data Logging Systems	\$4,923,752
602 17	Laboratory Bench And Rack Power Supplies, Mount Type, Programmable	\$2,126,733
602 18	Transducer Signal Conditioning Devices	\$375,092
602 21	Load Pressure And Vacuum Transducers	\$49,764
602 22	Acceleration Transducers (Accelerometers)	\$260,393
602 23	Vibration, Acoustic, And Ultrasonic Transducers	\$287,009
602 24	Panel Meters	\$0
602 26	Nuclear Radiation Standards And Calibrators	\$48,140
602 30	Vibration, Acoustic And Ultrasonic Testers and Analyzers	\$5,866,390
602 31	Spot-Sensing, Non-Contact Temperature-Measuring Instruments	\$0
602 32	Temperature/Heat Imaging Instruments; Humidity Standards And Calibrators, Heat Energy Measuring Instruments And Temperature Controlling Instruments	\$5,461,885
602 35	Ground Penetrating Radar Equipment (GPR), Electromagnetic Induction Equipment, And Other Conductive Material Locators	\$1,070,579
602 40	Avionics Test Equipment	\$18,576,533
602 41	Navigational And Flight Instruments	\$1,336,134
602 42	Automatic Pilot Mechanisms And Airborne Gyro Components	\$0
602 43	Aviation Engine Instruments	\$5,711
602 4000	Aircraft Components, Maintenance, Repair Services, Extended Warranties, And Maintenance Agreements	\$0
603 1	Ph And Ion-Selective Meters	\$247,245
603 2	Titration And Titration Systems	\$89,757
603 3	Laboratory Centrifuges	\$5,785,375
603 4	Microtomes And Microtom Cryostats	\$1,812,031
603 5	Laboratory Shakers And Mixers, Accessories And Options	\$1,717,909
603 7	Tissue Embedding Equipment	\$8,708,036
603 8	Microscopes, Conventional Upright Type	\$6,617,839
603 9	Microscopes, Inverted Type	\$4,679,300
603 10	Microscopes: Metallographic, Multipurpose And Electron	\$6,731,094
603 13	Borescopes And Fiberscopes	\$5,711,960
615 1	Biomolecule Analyzers Synthesizers	\$10,099,588
615 2	Elemental Analyzers	\$1,109,768
615 3	Thermal Analysis	\$210,619
615 4	Gas Chromatograph (GC) And Chromatograph/Mass	\$34,817,623

	Spectrometer (GC-MS) Systems And Related Chemistries, Supplies And Consumables	
615 9	Liquid Chromatographer (LC) And Liquid Chromatographer/ Mass Spectrometer (LC-MS) Systems And Related Chemistries, Supplies And Consumables	\$45,291,166
615 18	Biomedical And Industrial Particle Counting And Sorting Apparatus And Systems And Related Chemistries, Supplies And Consumables	\$7,149,980
615 19	Blood Cell Analyzers For Clinical Hematology And Related Chemistries, Supplies And Consumables	\$1,495,614
615 5000	Product Support Options To Include Equipment Maintenance; Repair And Service; Calibration and Calibration Traceability Certificate; Extended Warranties; Technical Training, Technical Support And Application Development Support; And Equipment Leasing	\$22,670,601
627 1	Oscilloscopes And Video Signal Monitors And Analyzers	\$16,827,909
627 2	Signal Analyzers	\$17,831,788
627 3	RF Communication Monitors, Testers And Analyzers And Global Positioning System (GPS) Receiver Test Sets	\$8,925,186
627 5	Audio/Distortion Signal Analyzers	\$218,653
627 6	Electronic Noise Analyzers/Meters	\$102,795
627 7	Network Analyzers	\$29,856,687
627 8	Voltage, Current And Line Power Recorders And Analyzers	\$316,087
627 9	Digital Logic Generators And Analyzers	\$241,998
627 10	Component Analyzers And Testers	\$349,940
627 11	Circuit (PC Board And IC) Testers	\$737,109
627 12	Telecommunication Line Testers And Analyzers	\$995,850
627 13	Data Communication Equipment Testers And Analyzers	\$5,179,839
627 14	LightWave Test Instruments	\$1,876,210
627 15	Signal Generators	\$21,782,993
627 17	Audio And Video Signal Generators	\$9,247
627 18	Microwave Signal Generators	\$4,480,328
627 22	Electronic Counters And Frequency Meters	\$706,067
627 23	Voltmeters, Ammeters And Multi-Meters	\$4,511,379
627 25	Field Strength/Intensity Meters	\$0
627 27	Line Power And Signal Power Meters And Line Power Consumption Meters	\$2,479,020
627 29	Resistance And/Or Conductivity Meters And Bridges	\$764,626
627 30	Reactance And Impedance Meters And Bridges	\$71,858
627 31	Inductance And Capacitance Meters And Bridges	\$200,982
627 32	AC Wiring Analyzers	\$118,659
627 33	Modular Instruments, Mainframes	\$1,945,820
627 35	Relay And Circuit Breaker Test Sets And Soldering, Desoldering, And Repair Equipment	\$409,255
627 50	Unmanned Vehicle Systems, Operations Support, Data Collection, Analysis, Reporting, and Related Services	\$637,766
627 1007	Introduction To New Services / Products (INSP)	\$44,859,377
627 2000	Equipment Maintenance And Repair	\$4,725,320
627 2001	Pre-Purchase Calibration Or Calibration Traceability Certificate	\$725,820
627 2002	Post Purchase Calibration Or Calibration Traceability	\$2,455,444

	Certificate	
627 2003	Extended Warranty	\$1,875,955
627 2004	Service Agreement	\$1,918,239
627 2005	Technical Training And Support (TTS)	\$809,933
627 2006	Technical/Application Development Support (TADS)	\$57,466
627 5001	Leasing Of Equipment	\$0
632 2	Liquid Scintillation Systems And Gamma Counters, Accessories And Options	\$886,528
632 5	Infrared Spectrometers	\$3,533,419
632 6	Ultraviolet, Visible, Infrared, And Near Infrared Spectrophotometers	\$2,743,187
632 7	Fluorescence Spectrometers	\$507,085
632 9	X-Ray Spectrometers, Diffractometers, Emission Spectrometers, Including Flame, Spark, Arc And Laser Types, Mass Spectrometers	\$2,471,567
632 10	Atomic Absorption, Atomic Emission, And Atomic Fluorescence Spectrometers, Including Inductively Coupled Plasma (IPC) And Inductively Coupled Plasma Mass Spectrometers (IPC/MS) Systems And Related Chemistries, Supplies And Consumables	\$6,457,275
873 1	Mechanical Testing And Analysis	\$1,612,480
873 2	Chemical Testing And Analysis Services And Related Chemistries, Supplies And Consumables	\$8,596,980
873 3	Electric Testing And Analysis Services	\$0
873 4	Geotechnical And Thermal/Fire Testing And Analysis	\$1,845,089