B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SI	NS for schedule number 066 are listed below	
SIN #	SIN Title	Total Sales in \$
66 100	Blood Serum, Urine And Fecal Chemical Analysis,	\$15,500,366
	Instruments And Related Chemistries, Supplies And	
	Consumables	
66 102	Blood Gas Analyzers, Electrolyte Analyzers, Blood	\$4,376,019
	Coagulation Analyzers And Timers, Single Test Analyzers	
	And Related Chemistries, Supplies And Consumables	
66 107	Electrophoresis, Including Capillary Electrophoresis And	\$7,603,382
	Electrophoration Devices And Systems, Nucleic Acid And	
	Amino Acid Sequencing Systems	
66 113	Hand Operated Pipettors, And Pipetting, Diluting And	\$5,482,023
	Dispensing Devices	
66 117	Automated Pipetting And Dispensing Systems, And	\$7,261,060
	Laboratory Robotic Labware Handling Devices, Systems	
66 118	Microplate Readers And Washers, And Cell Harvesting	\$9,282,449
	Apparatus	
66 122	Video Image Analyzers And Analysis Systems	\$2,489,040
66 136	Animal Caging Equipment	\$1,991,346
66 137	Laboratory Refrigerators And Freezers	\$17,558,864
66 139	Environmental Chambers And Plant Growth Chambers	\$1,252,626
66 141	Miscellaneous Laboratory Equipment To Include Laboratory	\$5,970,261
	Baths; Freeze Drying Apparatus; Tissue Grinding,	
	Processing, Cell Disruption Apparatus; Waste Recovery	
	Systems; Laboratory Pumps; Ware Washers; Dryers;	
	Laboratory Ovens And Furnaces	
66 147	Laboratory Fume Hoods	\$1,323,129
66 148	Laboratory Incubators	\$3,524,065
66 200	Laboratory Information Management System (LIMS)	\$2,332,024
66 231	Laboratory Scales, Balances	\$1,264,229
66 318	Vehicular Scales, Balances	\$2,545,910
66 320	Industrial Scales, Balances	\$1,099,301
66 501	Equipment Leasing	\$0
66 502	Equipment Maintenance And Repair	\$193,247
66 503	Services And Product Support Options To Include	\$871,619
	Pre-Purchase Calibration, Post-Purchase Calibration,	
	Extended Warranty And Service Agreements	
66 507	Technical Training And Support	\$192,974
66 508	Technical Application Development Support	\$0
66 601	Water Current Meters, Seawater Sampling And Salinity	\$1,056
	Measuring Equipment	
66 602	Seawater Sampling And Salinity Measuring Equipment	\$0
66 603	Seismic Measuring and Recording Instruments	\$298,319
66 604	Underwater Releases, Transponders, Buoys, And Platforms	\$637,289
	And Oceanographic Analysis And Display Systems	

66 606	Soil Temperature And Moisture Measuring Instruments,	\$79,211
	Plant Moisture Analysis Instruments	ф. с, <u> </u>
66 607	Air Temperature Measuring Instruments, Solar Radiation	\$421,245
	Measuring Instruments, Barometric Pressure Measuring	
	Instruments	
66 608	Humidity, Precipitation and Wind Measuring Instruments	\$441,962
66 609	Atmospheric And Video Computer Display System, Video	\$0
	Computer Weather Displays	
66 610	Atmospheric, Meteorological Platforms, Enclosures And	\$10,237,837
	Sondes	
66 611	Multiparameter Environment And Flood Data Acquisition	\$5,311,462
	Systems	
66 612	Environmental Data Loggers And Communication	\$5,012,621
	Equipment	
66 613	Electronic Distance Measuring Equipment, Theodolites,	\$3,947,298
	Engineering and Surveying Level Instruments, Planimeters	
66 614	Global Positioning Systems (GPS)	\$15,543,016
66 615	Noise Analyzers	\$891,573
66 616	Liquid/ Gas Flow Measuring Instruments, Liquid Level	\$645,356
	Measuring Instruments	
66 617	Water Monitors	\$830,047
66 618	Multi-Parameter Water Quality Instruments, Meters and	\$2,067,045
00.040		A E 500 040
66 619	Stack Emission Measuring Equipment, Gas Analyzers,	\$5,502,219
00.000	Monitors, Particle Analyzers/Detectors	¢ 400.000
66 620 66 621	Air Sampling Equipment, Automatic Gas Alarms	\$408,002
66 621 66 622	Radioactivity Detectors Storage Tank Leak Detectors	\$5,163,812 \$0
66 1000	Professional Scientific Services	\$0 \$6,570,402
66 1000 66 1002	Ancillary Supplies And/Or Services And Related	\$178,706
00 1002	Chemistries, Supplies And Consumables	ψ170,700
540 2	Labware Support Apparatus, Thermometers, Contact	\$1,393,674
0102	Heating Sensing Devices	\$1,000,011
540 3	Reusable Laboratory Glassware	\$1,515,858
540 7	Disposable Laboratory Glassware	\$1,879,118
540 11	Reusable Laboratory Plastic Ware	\$1,978,231
540 12	Disposable Laboratory Plastic Ware	\$8,602,586
540 16	Non-Plastic And Non-Glass Laboratory Ware	\$860,134
540 19	Laboratory Water Purification Devices, Systems	\$2,056,177
540 21	Filter Elements	\$2,853,672
566 1	Modular Laboratory Furniture Systems	\$3,514,948
566 2	Individual Non-Modular Laboratory Tables, Cabinets,	\$941,970
	Benches, Laboratory Carts	
566 3	Special-Purpose Laboratory Furniture	\$460,656
566 5	Workstation Design/Installation	\$45,113
581 1	Convertible Vertical Laminar Airflow, Biological Hazard	\$1,706,403
	Safety Cabinets	
581 2	Externally Exhausted, Vertical Laminar Airflow, Biological	\$491,132
	Hazard Safety Cabinets	
602 1	Microwave/Millimeter Wave Antennas	\$691,317
602 2	Microwave/Millimeter Wave Instrumentation	\$260,331

	Subcomponents	
602 3	Amplifiers And Filters	\$1,922,038
602 5	Microwave/Millimeter Wave Amplifiers	\$843,264
602 6	Electrical/Electronic Parameter, Standards And Calibration	\$4,643,403
	Instruments	
602 7	Time And Frequency Standards And Calibration	\$5,181,738
	Instruments	
602 8	Sound And Vibration Standards And Calibration Instruments	\$169,914
602 9	Infrared Radiation And Temperature Standards And	\$0
	Calibration Instruments	
602 10	Pressure Standards And Calibration Instruments	\$0
602 14	Chart Recorders, Data Acquisition And Data Logging	\$4,923,752
	Systems	
602 17	Laboratory Bench And Rack Power Supplies, Mount Type,	\$2,126,733
	Programmable	
602 18	Transducer Signal Conditioning Devices	\$375,092
602 21	Load Pressure And Vacuum Transducers	\$49,764
602 22	Acceleration Transducers (Accelerometers)	\$260,393
602 23	Vibration, Acoustic, And Ultrasonic Transducers	\$287,009
602 24	Panel Meters	\$0
602 26	Nuclear Radiation Standards And Calibrators	\$48,140
602 30	Vibration, Acoustic And Ultrasonic Testers and Analyzers	\$5,866,390
602 31	Spot-Sensing, Non-Contact Temperature-Measuring	\$0
	Instruments	
602 32	Temperature/Heat Imaging Instruments; Humidity	\$5,461,885
	Standards And Calibrators, Heat Energy Measuring	
	Instruments And Temperature Controlling Instruments	
602 35	Ground Penetrating Radar Equipment (GPR),	\$1,070,579
	Electromagnetic Induction Equipment, And Other	
	Conductive Material Locators	
602 40	Avionics Test Equipment	\$18,576,533
602 41	Navigational And Flight Instruments	\$1,336,134
602 42	Automatic Pilot Mechanisms And Airborne Gyro	\$0
	Components	
602 43	Aviation Engine Instruments	\$5,711
602 4000	Aircraft Components, Maintenance, Repair Services,	\$0
	Extended Warranties, And Maintenance Agreements	
603 1	Ph And Ion-Selective Meters	\$247,245
603 2	Titrators And Titration Systems	\$89,757
603 3	Laboratory Centrifuges	\$5,785,375
603 4	Microtomes And Microtom Cryostats	\$1,812,031
603 5	Laboratory Shakers And Mixers, Accessories And Options	\$1,717,909
603 7	Tissue Embedding Equipment	\$8,708,036
603 8	Microscopes, Conventional Upright Type	\$6,617,839
603 9	Microscopes, Inverted Type	\$4,679,300
603 10	Microscopes: Metallographic, Multipurpose And Electron	\$6,731,094
603 13	Borescopes And Fiberscopes	\$5,711,960
615 1	Biomolecule Analyzers Synthesizers	\$10,099,588
615 2	Elemental Analyzers	\$1,109,768
615 3	Thermal Analysis	\$210,619 \$24,817,622
615 4	Gas Chromatograph (GC) And Chromatograph/Mass	\$34,817,623

	Spectrometer (GC-MS) Systems And Related Chemistries,	
	Supplies And Consumables	
615 9	Liquid Chromatographer (LC) And Liquid Chromatographer/	\$45,291,166
	Mass Spectrometer (LC-MS) Systems And Related	
	Chemistries, Supplies And Consumables	
615 18	Biomedical And Industrial Particle Counting And Sorting	\$7,149,980
	Apparatus And Systems And Related Chemistries, Supplies	
	And Consumables	
615 19	Blood Cell Analyzers For Clinical Hematology And Related	\$1,495,614
	Chemistries, Supplies And Consumables	
615 5000	Product Support Options To Include Equipment	\$22,670,601
	Maintenance; Repair And Service; Calibration and	
	Calibration Traceability Certificate; Extended Warranties;	
	Technical Training, Technical Support And Application	
	Development Support; And Equipment Leasing	
627 1	Oscilloscopes And Video Signal Monitors And Analyzers	\$16,827,909
627 2	Signal Analyzers	\$17,831,788
627 3	RF Communication Monitors, Testers And Analyzers And	\$8,925,186
	Global Positioning System (GPS) Receiver Test Sets	
627 5	Audio/Distortion Signal Analyzers	\$218,653
627 6	Electronic Noise Analyzers/Meters	\$102,795
627 7	Network Analyzers	\$29,856,687
627 8	Voltage, Current And Line Power Recorders And Analyzers	\$316,087
627 9	Digital Logic Generators And Analyzers	\$241,998
627 10	Component Analyzers And Testers	\$349,940
627 11	Circuit (PC Board And IC) Testers	\$737,109
627 12	Telecommunication Line Testers And Analyzers	\$995,850
627 13	Data Communication Equipment Testers And Analyzers	\$5,179,839
627 14	LightWave Test Instruments	\$1,876,210
627 15	Signal Generators	\$21,782,993
627 17	Audio And Video Signal Generators	\$9,247
627 18	Microwave Signal Generators	\$4,480,328
627 22	Electronic Counters And Frequency Meters	\$706,067
627 23	Voltmeters, Ammeters And Multi-Meters	\$4,511,379
627 25	Field Strength/Intensity Meters	\$0
627 27	Line Power And Signal Power Meters And Line Power	\$2,479,020
	Consumption Meters	
627 29	Resistance And/Or Conductivity Meters And Bridges	\$764,626
627 30	Reactance And Impedance Meters And Bridges	\$71,858
627 31	Inductance And Capacitance Meters And Bridges	\$200,982
627 32	AC Wiring Analyzers	\$118,659
627 33	Modular Instruments, Mainframes	\$1,945,820
627 35	Relay And Circuit Breaker Test Sets And Soldering,	\$409,255
007 50	Desoldering, And Repair Equipment	* ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
627 50	Unmanned Vehicle Systems, Operations Support, Data	\$637,766
	Collection, Analysis, Reporting, and Related Services	*
627 1007	Introduction To New Services / Products (INSP)	\$44,859,377
627 2000	Equipment Maintenance And Repair	\$4,725,320
627 2001	Pre-Purchase Calibration Or Calibration Traceability Certificate	\$725,820
627 2002	Post Purchase Calibration Or Calibration Traceability	\$2,455,444

	Certificate	
627 2003	Extended Warranty	\$1,875,955
627 2004	Service Agreement	\$1,918,239
627 2005	Technical Training And Support (TTS)	\$809,933
627 2006	Technical/Application Development Support (TADS)	\$57,466
627 5001	Leasing Of Equipment	\$0
632 2	Liquid Scintillation Systems And Gamma Counters,	\$886,528
	Accessories And Options	
632 5	Infrared Spectrometers	\$3,533,419
632 6	Ultraviolet, Visible, Infrared, And Near Infrared	\$2,743,187
	Spectrophotometers	
632 7	Fluorescence Spectrometers	\$507,085
632 9	X-Ray Spectrometers, Diffractometers, Emission	\$2,471,567
	Spectrometers, Including Flame, Spark, Arc And Laser	
	Types, Mass Spectrometers	
632 10	Atomic Absorption, Atomic Emission, And Atomic	\$6,457,275
	Fluorescence Spectrometers, Including Inductively Coupled	
	Plasma (IPC) And Inductively Coupled Plasma Mass	
	Spectrometers (IPC/MS) Systems And Related Chemistries,	
	Supplies And Consumables	
873 1	Mechanical Testing And Analysis	\$1,612,480
873 2	Chemical Testing And Analysis Services And Related	\$8,596,980
	Chemistries, Supplies And Consumables	
873 3	Electric Testing And Analysis Services	\$0
873 4	Geotechnical And Thermal/FireTesting And Analysis	\$1,845,089