B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 066 are listed below

SIN #	SIN Title	Total Sales in $
66 100	Blood Serum, Urine And Fecal Chemical Analysis, Instruments And Related Chemistries, Supplies And Consumables	$12,938,921
66 102	Blood Gas Analyzers, Electrolyte Analyzers, Blood Coagulation Analyzers And Timers, Single Test Analyzers And Related Chemistries, Supplies And Consumables	$4,562,955
66 107	Electrophoresis, Including Capillary Electrophoresis And Electrophoration Devices And Systems, Nucleic Acid And Amino Acid Sequencing Systems	$8,578,418
66 113	Hand Operated Pipettors, And Pipetting, Diluting And Dispensing Devices	$4,565,489
66 117	Automated Pipetting And Dispensing Systems, And Laboratory Robotic Labware Handling Devices, Systems	$6,277,306
66 118	Microplate Readers And Washers, And Cell Harvesting Apparatus	$6,601,029
66 122	Video Image Analyzers And Analysis Systems	$677,235
66 136	Animal Caging Equipment	$2,728,592
66 137	Laboratory Refrigerators And Freezers	$16,048,192
66 139	Environmental Chambers And Plant Growth Chambers	$1,070,349
66 141	Miscellaneous Laboratory Equipment To Include Laboratory Baths; Freeze Drying Apparatus; Tissue Grinding, Processing, Cell Disruption Apparatus; Waste Recovery Systems; Laboratory Pumps; Ware Washers; Dryers; Laboratory Ovens And Furnaces	$5,274,002
66 147	Laboratory Fume Hoods	$1,444,886
66 148	Laboratory Incubators	$3,213,970
66 200	Laboratory Information Management System (LIMS)	$2,663,285
66 231	Laboratory Scales, Balances	$1,068,741
66 318	Vehicular Scales, Balances	$1,628,531
66 320	Industrial Scales, Balances	$899,555
66 501	Equipment Leasing	$0
66 502	Equipment Maintenance And Repair	$329,516
66 503	Services And Product Support Options To Include Pre-Purchase Calibration, Post-Purchase Calibration, Extended Warranty And Service Agreements	$1,457,740
66 507	Technical Training And Support	$194,003
66 508	Technical Application Development Support	$0
66 601	Water Current Meters, Seawater Sampling And Salinity Measuring Equipment	$1,948
66 602	Seawater Sampling And Salinity Measuring Equipment	$0
66 603	Seismic Measuring and Recording Instruments	$1,155,251
66 604	Underwater Releases, Transponders, Buoys, And Platforms And Oceanographic Analysis And Display Systems	$4,207,824

66 606	Soil Temperature And Moisture Measuring Instruments, Plant Moisture Analysis Instruments	$37,462
66 607	Air Temperature Measuring Instruments, Solar Radiation Measuring Instruments, Barometric Pressure Measuring Instruments	$41,419
66 608	Humidity, Precipitation and Wind Measuring Instruments	$489,493
66 609	Atmospheric And Video Computer Display System, Video Computer Weather Displays	$0
66 610	Atmospheric, Meteorological Platforms, Enclosures And Sondes	$6,828,502
66 611	Multiparameter Environment And Flood Data Acquisition Systems	$4,366,355
66 612	Environmental Data Loggers And Communication Equipment	$5,790,559
66 613	Electronic Distance Measuring Equipment, Theodolites, Engineering and Surveying Level Instruments, Planimeters	$3,336,272
66 614	Global Positioning Systems (GPS)	$18,567,367
66 615	Noise Analyzers	$1,406,099
66 616	Liquid/ Gas Flow Measuring Instruments, Liquid Level Measuring Instruments	$537,806
66 617	Water Monitors	$649,920
66 618	Multi-Parameter Water Quality Instruments, Meters and Analyzers	$1,873,560
66 619	Stack Emission Measuring Equipment, Gas Analyzers, Monitors, Particle Analyzers/Detectors	$3,373,537
66 620	Air Sampling Equipment, Automatic Gas Alarms	$481,386
66 621	Radioactivity Detectors	$6,471,056
66 622	Storage Tank Leak Detectors	$0
66 1000	Professional Scientific Services	$3,205,460
66 1002	Ancillary Supplies And/Or Services And Related Chemistries, Supplies And Consumables	$54,075
540 2	Labware Support Apparatus, Thermometers, Contact Heating Sensing Devices	$1,154,179
540 3	Reusable Laboratory Glassware	$1,486,375
540 7	Disposable Laboratory Glassware	$2,060,715
540 11	Reusable Laboratory Plastic Ware	$1,840,198
540 12	Disposable Laboratory Plastic Ware	$7,580,211
540 16	Non-Plastic And Non-Glass Laboratory Ware	$872,135
540 19	Laboratory Water Purification Devices, Systems	$2,121,308
540 21	Filter Elements	$2,866,035
566 1	Modular Laboratory Furniture Systems	$5,724,727
566 2	Individual Non-Modular Laboratory Tables, Cabinets, Benches, Laboratory Carts	$1,124,328
566 3	Special-Purpose Laboratory Furniture	$823,202
566 5	Workstation Design/Installation	$156,177
581 1	Convertible Vertical Laminar Airflow, Biological Hazard Safety Cabinets	$1,763,112
581 2	Externally Exhausted, Vertical Laminar Airflow, Biological Hazard Safety Cabinets	$387,731
602 1	Microwave/Millimeter Wave Antennas	$449,561
602 2	Microwave/Millimeter Wave Instrumentation	$521,223

	Subcomponents	
602 3	Amplifiers And Filters	$934,268
602 5	Microwave/Millimeter Wave Amplifiers	$1,247,125
602 6	Electrical/Electronic Parameter, Standards And Calibration Instruments	$4,256,106
602 7	Time And Frequency Standards And Calibration Instruments	$5,376,027
602 8	Sound And Vibration Standards And Calibration Instruments	$395,581
602 9	Infrared Radiation And Temperature Standards And Calibration Instruments	$0
602 10	Pressure Standards And Calibration Instruments	$0
602 14	Chart Recorders, Data Acquisition And Data Logging Systems	$4,086,964
602 17	Laboratory Bench And Rack Power Supplies, Mount Type, Programmable	$2,416,920
602 18	Transducer Signal Conditioning Devices	$787,894
602 21	Load Pressure And Vacuum Transducers	$58,961
602 22	Acceleration Transducers (Accelerometers)	$1,004,597
602 23	Vibration, Acoustic, And Ultrasonic Transducers	$228,469
602 24	Panel Meters	$0
602 26	Nuclear Radiation Standards And Calibrators	$32,454
602 30	Vibration, Acoustic And Ultrasonic Testers and Analyzers	$5,188,078
602 31	Spot-Sensing, Non-Contact Temperature-Measuring Instruments	$0
602 32	Temperature/Heat Imaging Instruments; Humidity Standards And Calibrators, Heat Energy Measuring Instruments And Temperature Controlling Instruments	$4,360,974
602 35	Ground Penetrating Radar Equipment (GPR), Electromagnetic Induction Equipment, And Other Conductive Material Locators	$901,327
602 40	Avionics Test Equipment	$19,578,043
602 41	Navigational And Flight Instruments	$2,086,208
602 42	Automatic Pilot Mechanisms And Airborne Gyro Components	$0
602 43	Aviation Engine Instruments	$153
602 4000	Aircraft Components, Maintenance, Repair Services, Extended Warranties, And Maintenance Agreements	$0
603 1	Ph And Ion-Selective Meters	$303,089
603 2	Titrators And Titration Systems	$68,156
603 3	Laboratory Centrifuges	$6,872,007
603 4	Microtomes And Microtom Cryostats	$2,434,599
603 5	Laboratory Shakers And Mixers, Accessories And Options	$1,360,116
603 7	Tissue Embedding Equipment	$5,135,121
603 8	Microscopes, Conventional Upright Type	$7,423,988
603 9	Microscopes, Inverted Type	$3,038,599
603 10	Microscopes: Metallographic, Multipurpose And Electron	$6,843,868
603 13	Borescopes And Fiberscopes	$5,583,781
615 1	Biomolecule Analyzers Synthesizers	$12,243,011
615 2	Elemental Analyzers	$980,040
615 3	Thermal Analysis	$7,252
615 4	Gas Chromatograph (GC) And Chromatograph/Mass	$20,843,803

	Spectrometer (GC-MS) Systems And Related Chemistries, Supplies And Consumables	
615 9	Liquid Chromatographer (LC) And Liquid Chromatographer/ Mass Spectrometer (LC-MS) Systems And Related Chemistries, Supplies And Consumables	$37,643,988
615 18	Biomedical And Industrial Particle Counting And Sorting Apparatus And Systems And Related Chemistries, Supplies And Consumables	$9,727,530
615 19	Blood Cell Analyzers For Clinical Hematology And Related Chemistries, Supplies And Consumables	$812,872
615 5000	Product Support Options To Include Equipment Maintenance; Repair And Service; Calibration and Calibration Traceability Certificate; Extended Warranties; Technical Training, Technical Support And Application Development Support; And Equipment Leasing	$23,473,779
627 1	Oscilloscopes And Video Signal Monitors And Analyzers	$13,648,992
627 2	Signal Analyzers	$24,165,978
627 3	RF Communication Monitors, Testers And Analyzers And Global Positioning System (GPS) Receiver Test Sets	$13,412,803
627 5	Audio/Distortion Signal Analyzers	$83,844
627 6	Electronic Noise Analyzers/Meters	$202,491
627 7	Network Analyzers	$12,567,393
627 8	Voltage, Current And Line Power Recorders And Analyzers	$267,160
627 9	Digital Logic Generators And Analyzers	$640,906
627 10	Component Analyzers And Testers	$242,444
627 11	Circuit (PC Board And IC) Testers	$1,127,342
627 12	Telecommunication Line Testers And Analyzers	$807,770
627 13	Data Communication Equipment Testers And Analyzers	$4,802,132
627 14	LightWave Test Instruments	$677,998
627 15	Signal Generators	$15,359,498
627 17	Audio And Video Signal Generators	$33,784
627 18	Microwave Signal Generators	$4,893,358
627 22	Electronic Counters And Frequency Meters	$707,386
627 23	Voltmeters, Ammeters And Multi-Meters	$3,891,480
627 25	Field Strength/Intensity Meters	$0
627 27	Line Power And Signal Power Meters And Line Power Consumption Meters	$2,611,458
627 29	Resistance And/Or Conductivity Meters And Bridges	$489,442
627 30	Reactance And Impedance Meters And Bridges	$251,736
627 31	Inductance And Capacitance Meters And Bridges	$132,440
627 32	AC Wiring Analyzers	$96,987
627 33	Modular Instruments, Mainframes	$2,414,148
627 35	Relay And Circuit Breaker Test Sets And Soldering, Desoldering, And Repair Equipment	$309,168
627 50	Unmanned Vehicle Systems, Operations Support, Data Collection, Analysis, Reporting, and Related Services	$549,170
627 1007	Introduction To New Services / Products (INSP)	$119,675,394
627 2000	Equipment Maintenance And Repair	$4,090,943
627 2001	Pre-Purchase Calibration Or Calibration Traceability Certificate	$485,127
627 2002	Post Purchase Calibration Or Calibration Traceability	$2,218,933

	Certificate	
627 2003	Extended Warranty	$1,516,183
627 2004	Service Agreement	$3,096,654
627 2005	Technical Training And Support (TTS)	$1,141,151
627 2006	Technical/Application Development Support (TADS)	$36,926
627 5001	Leasing Of Equipment	$0
632 2	Liquid Scintillation Systems And Gamma Counters, Accessories And Options	$613,251
632 5	Infrared Spectrometers	$5,491,659
632 6	Ultraviolet, Visible, Infrared, And Near Infrared Spectrophotometers	$1,910,589
632 7	Fluorescence Spectrometers	$1,497,277
632 9	X-Ray Spectrometers, Diffractometers, Emission Spectrometers, Including Flame, Spark, Arc And Laser Types, Mass Spectrometers	$1,706,014
632 10	Atomic Absorption, Atomic Emission, And Atomic Fluorescence Spectrometers, Including Inductively Coupled Plasma (IPC) And Inductively Coupled Plasma Mass Spectrometers (IPC/MS) Systems And Related Chemistries, Supplies And Consumables	$6,078,738
873 1	Mechanical Testing And Analysis	$1,878,176
873 2	Chemical Testing And Analysis Services And Related Chemistries, Supplies And Consumables	$10,670,862
873 3	Electric Testing And Analysis Services	$16,555
873 4	Geotechnical And Thermal/FireTesting And Analysis	$1,805,770