

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 075 are listed below

| SIN # | SIN Title | Total Sales in \$ |
|--------------|---|--------------------------|
| 75 85 | Restroom Products | \$13,917,331 |
| 75 99 | NEW PRODUCTS/TECHNOLOGY | \$0 |
| 75 200 | OFFICE PRODUCTS/SUPPLIES | \$126,286,381 |
| 75 210 | OFFICE SERVICES | \$60,266,168 |
| 75 220 | ENHANCED SIN FOR OFFICE PRODUCTS & SERVICES / OFFICE SUPPLIES 4TH GENERATION (OS4). | \$0 |
| 75 280 | ENHANCED SIN FOR OVERSEAS OFFICE PRODUCTS & SERVICES / OFFICE SUPPLIES 4TH GENERATION (OS4) | \$0 |