

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 067 are listed below

SIN #	SIN Title	Total Sales in \$
19 1	Film, Paper, Chemical, Processing Equipment for Photographic and Radiographic Applications	\$873,072
19 100	Photographic Services and Solutions	\$473,175
20 130	Photographic Laboratory Systems	\$0
20 316	Cameras and Accessories mm	\$29,442,457
20 320	Photo Digital Technologies	\$924,974
67 99	New Products/Technology	\$38,931
67 100	Photographic analog and digital Cameras and Imaging Systems and Services (Photo Instrumentation)	\$153,774
262 53	Product Support for Photographic Products and Services	\$635,391