

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 73810 are listed below

SIN #	SIN Title	Total Sales in \$
595 2	TALENT ACQUISITION:	\$1,409,681
595 3	TALENT DEVELOPMENT -	\$345,063
595 4	EMPLOYEE PERFORMANCE MANAGEMENT -	\$196,889
595 5	COMPENSATION & BENEFITS -	\$1,394,166
595 6	SEPARATION & RETIREMENT -	\$211,498
595 7	EMPLOYEE RELATIONS -	\$182,035
595 8	LABOR RELATIONS -	\$50,000
595 9	WORKFORCE ANALYTICS AND EMPLOYEE RECORDS -	\$153,836
595 10	AGENCY HUMAN CAPITAL EVALUATION -	\$6,109,271
595 11	ANCILLARY SERVICES: ADMINISTRATIVE SUPPORT SERVICES -	\$510,027
595 21	AGENCY HUMAN CAPITAL STRATEGY, POLICY, and OPERATIONAL PLANNING -	\$101,575,806
595 22	Private Shared Service Center for Core HR Services:	\$24,589,278
595 25	EEO Services	\$20,150,746
595 26	Private Shared Service Center for non-Core HR Services (offered by contractors awarded 595-22):	\$19,537,163
595 27	Pre-Employment Background Investigations	\$113,232,369
595 28	Social Services, Professional Counseling and Veterans Readjustment & Behavioral Health Services	\$50,865,362
738X 500	Order-Level Materials (OLMs)	\$1,243,925