

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 73810 are listed below

SIN #	SIN Title	Total Sales in \$
595 2	TALENT ACQUISITION:	\$479,959
595 3	TALENT DEVELOPMENT -	\$1,780
595 4	EMPLOYEE PERFORMANCE MANAGEMENT -	\$197,517
595 5	COMPENSATION & BENEFITS -	\$590,887
595 6	SEPARATION & RETIREMENT -	\$98,415
595 7	EMPLOYEE RELATIONS -	\$0
595 8	LABOR RELATIONS -	\$0
595 9	WORKFORCE ANALYTICS AND EMPLOYEE RECORDS -	\$5,563
595 10	AGENCY HUMAN CAPITAL EVALUATION -	\$878,002
595 11	ANCILLARY SERVICES: ADMINISTRATIVE SUPPORT SERVICES -	\$0
595 21	AGENCY HUMAN CAPITAL STRATEGY, POLICY, and OPERATIONAL PLANNING -	\$133,171,885
595 22	Private Shared Service Center for Core HR Services:	\$7,000,811
595 25	EEO Services	\$24,087,178
595 26	Private Shared Service Center for non-Core HR Services (offered by contractors awarded 595-22):	\$16,505,264
595 27	Pre-Employment Background Investigations	\$96,740,239
595 28	Social Services, Professional Counseling and Veterans Readjustment & Behavioral Health Services	\$50,139,175