

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 072 are listed below

| SIN # | SIN Title | Total Sales in \$ |
|--------|--|-------------------|
| 31 301 | Broadloom carpet | \$612,283 |
| 31 302 | Broadloom carpet | \$0 |
| 31 303 | Carpet tiles | \$1,597,162 |
| 31 304 | Special use broadloom carpet and carpet tiles. | \$896,783 |
| 31 305 | Carpet cushion | \$766 |
| 31 401 | Resilient (hard surface) tile | \$317,074 |
| 31 402 | Resilient (hard surface) sheet flooring | \$14,663 |
| 31 501 | Mats and matting (with and without logos) | \$1,000,111 |
| 31 502 | Mats and matting (with and without logos) | \$25,689 |
| 31 601 | Recycled and/or biobased content (as defined in the Farm Security and Rural Investment Act of 2002, as amended) flooring | \$210,668 |
| 31 602 | Flooring Recycling Programs | \$0 |
| 31 604 | Ancillary Supplies and Services | \$465,695 |
| 31 998 | FLOOR COVERINGS | \$0 |
| 31 999 | FLOOR COVERINGS | \$0 |
| 72 500 | Order-Level Materials (OLMs) | \$0 |
| 722 01 | LAMPS/SHADES | \$0 |
| 722 02 | WINDOW TREATMENTS | \$1,113,387 |
| 722 03 | COORDINATING BEDSPREADS AND COMFORTERS | \$24,844 |
| 722 04 | CUBICLE CURTAINS AND HARDWARE | \$225,129 |
| 722 05 | WALL ART INCLUDING PAINTINGS, PHOTOGRAPHS, AND POSTERS | \$942,601 |
| 722 06 | ARTIFICIAL TREES, PLANTS, DRIED FOLIAGE, AND PLANTERS FOR INDOOR USE. | \$0 |
| 722 08 | Ancillary Supplies and Services (Small Business Set Aside) | \$199,281 |
| 722 97 | OVERSEAS (INTERNATIONAL) PRODUCTS | \$0 |
| 722 98 | OVERSEAS (INTERNATIONAL) FABRIC | \$0 |
| 722 99 | INTRODUCTION OF NEW PRODUCTS | \$0 |