

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 071 are listed below

SIN #	SIN Title	Total Sales in \$
71 1	Packaged Office Furniture -	\$159,246,206
71 90	Ancillary Supplies and/or Services	\$0
71 98	International Packaged Furniture -	\$0
71 99	Introduction to New Packaged Room Services/Products	\$0
71 100	Packaged Healthcare Furniture -	\$1,888,484
71 200	Packaged Dormitory and Quarters Furniture -	\$29,244,898
71 201	Cabinets:	\$0
71 202	Wall Units:	\$0
71 203	Loft Group:	\$290
71 204	Dormitory, Quarters and Residential Caseloads and Beds:	\$65,599,796
71 205	Chairs--Dining Room, Desk, Side, Period Style and Bar Stools:	\$8,640,375
71 206	Upholstered Seating:	\$3,549,748
71 207	Casual and Outdoor Furniture and Accessories:	\$751,283
71 295	Residential, Dormitory and Quarters Furniture Installation Services	\$5,052,909
71 297	Rental Residential, Dormitory and Quarters Furniture	\$361,333
71 298	International Residential, Dormitory and Quarters Furniture Products	\$7,907,082
71 299	Introduction of New Residential, Dormitory and Quarters Furniture Services/Products (INSP)	\$10,606
71 301	Complete Daycare, Preschool and Classroom Solutions	\$4,338,071
71 302	Training Room, Auditorium and Theater Furniture	\$1,967,855
71 304	Lecterns.	\$528,527
71 305	Library Furniture.	\$914,129
71 306	Mail Sorting and Distribution Furniture.	\$263,881
71 307	Mail Lock Boxes.	\$93,749
71 308	Cafeteria and Food Service Furniture.	\$2,558,554
71 309	Clothing Lockers and Locker Benches.	\$2,740,524
71 310	INDUSTRIAL AND INSTITUTIONAL FURNITURE: WORKBENCHES, WORKTABLES, WAREHOUSE STORAGE, AND HIGH DENSITY STORAGE CABINETS, MODULAR CABINETS.	\$8,061,148
71 311	Modular Electronic Equipment Cabinets.	\$29,911
71 312	Hazardous Materials Storage.	\$1,548,935
71 313	Museum Storage.	\$142,957
71 315	Hospital Patient Room Furniture.	\$1,702,932
71 316	Hospital and Geriatric Chairs.	\$4,848,757
71 317	Chair, Convalescent.	\$1,680
71 318	Patient Service Systems.	\$16,993
71 320	BOOKSTACK.	\$1,150
71 321	Correctional Institution Furniture.	\$47,146
71 393	Special Use Furniture Design Services	\$263

71 394	Special Use Furniture Reconfiguration Services	\$0
71 395	Special Use Furniture Installation Services	\$405,141
71 396	Leased Special Use Furniture.	\$0
71 397	Rental Special Use Furniture	\$0
71 398	International Special Use Furniture Products	\$142,719
71 399	Introduction of New Special Use Furniture Services/Products (INSP)	\$56,248
71 500	Order-Level Materials (OLMs)	\$413,450
489 98	International Products	\$0
489 99	Introduction of New Products (INP)	\$11,235
489 103	INTERIOR COMPONENTS	\$95,100
489 154	VAULT DOOR ACCESSORIES	\$61,651
489 157	Utility locker	\$1,596
489 158	Key rack	\$0
489 159	Wall key cabinet	\$1,990
489 160	Wall cabinet	\$0
489 161	SPECIAL ACCESS CONTROL CONTAINER	\$5,253
489 166	SAFE, BURGLARY RESISTANT	\$38,588
489 167	Filing cabinet	\$625,053
489 168	Safe, insulated	\$88,887
489 169	Depository	\$11,476
489 171	ADP safe	\$22,638
489 186	MODULAR VAULT SYSTEM, GSA APPROVED	\$0
489 187	VAULT DESIGN SERVICES	\$0
489 188	INSTALLATION SERVICES	\$0
489 189	REPAIR PARTS	\$0
489 190	CABINET, SECURITY, INFORMATION PROCESSING SYSTEM STORAGE, CLASS 5	\$2,301,711
489 192	Room safes	\$2,256
489 193	Lock, Combination	\$0
489 194	Modular Vault System, Commercial	\$0
711 1	Furniture Systems and Workstation Clusters	\$117,121,771
711 2	Worksurfaces, Workstations, Computer Furniture and Accessories	\$61,380,958
711 3	Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories	\$32,022,810
711 4	Blueprint Filing Cabinets	\$68,824
711 5	Card Files (SMALL BUSINESS SET-ASIDE)	\$0
711 6	Form Files (SMALL BUSINESS SET-ASIDE)	\$268
711 7	High Density, Movable Filing Systems and Accessories	\$3,538,690
711 8	Executive Office Furniture	\$41,879,536
711 9	Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories	\$5,006,446
711 10	Executive Furniture Single Item Accent & Speciality Pieces	\$119,191
711 11	Tables and Accessories	\$29,373,523
711 12	System Type Tables and Accessories	\$504,788
711 13	Acoustic Partitions, Demountable Walls, and Accessories (SMALL BUSINESS SET-ASIDE)	\$2,649,320
711 14	Vertical Surface Attachment Panels and Accessories	\$5,364
711 15	Acoustical Wall Treatments	\$27,426
711 16	Upholstered Seating	\$16,389,008

711 17	Multiple Seating	\$6,470,284
711 18	Multipurpose Seating	\$121,501,923
711 19	Stacking Chairs and Dollies or Trucks Designed to Support Stacking Chairs	\$12,767,484
711 20	Display and Communication Boards, Wall Station, and Accessories (SMALL BUSINESS SET-ASIDE)	\$6,497,517
711 91	Project Management (Furniture Related):	\$2,138,464
711 92	Remanufactured Furniture	\$2,865
711 93	Reconfiguration and Relocation Services	\$1,447,031
711 94	Office Design/Layout Services	\$2,636,552
711 95	Office Furniture Installation Services	\$41,558,082
711 96	Leased Office Furniture Systems	\$21,224
711 97	Rental Office Furniture	\$1,713,579
711 98	International Office Furniture	\$2,325,329
711 99	Introduction of New Office Furniture Services/Products	\$4,111,545