

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 071 are listed below

SIN #	SIN Title	Total Sales in \$
71 1	Packaged Office Furniture -	\$132,152,368
71 90	Ancillary Supplies and/or Services	\$0
71 98	International Packaged Furniture -	\$0
71 99	Introduction to New Packaged Room Services/Products	\$0
71 100	Packaged Healthcare Furniture -	\$1,240,749
71 200	Packaged Dormitory and Quarters Furniture -	\$8,686,035
71 201	Cabinets:	\$14,570
71 202	Wall Units:	\$0
71 203	Loft Group:	\$0
71 204	Dormitory, Quarters and Residential Casegoods and Beds:	\$64,713,251
71 205	Chairs--Dining Room, Desk, Side, Period Style and Bar Stools:	\$3,902,630
71 206	Upholstered Seating:	\$50,900,647
71 207	Casual and Outdoor Furniture and Accessories:	\$846,052
71 295	Residential, Dormitory and Quarters Furniture Installation Services	\$4,632,566
71 297	Rental Residential, Dormitory and Quarters Furniture	\$254,839
71 298	International Residential, Dormitory and Quarters Furniture Products	\$2,431,062
71 299	Introduction of New Residential, Dormitory and Quarters Furniture Services/Products (INSP)	\$26,184
71 301	Complete Daycare, Preschool and Classroom Solutions	\$4,168,393
71 302	Training Room, Auditorium and Theater Furniture	\$4,236,590
71 304	Lecterns.	\$539,610
71 305	Library Furniture.	\$1,141,991
71 306	Mail Sorting and Distribution Furniture.	\$151,268
71 307	Mail Lock Boxes.	\$128,618
71 308	Cafeteria and Food Service Furniture.	\$1,784,629
71 309	Clothing Lockers and Locker Benches.	\$2,187,481
71 310	INDUSTRIAL AND INSTITUTIONAL FURNITURE: WORKBENCHES, WORKTABLES, WAREHOUSE STORAGE, AND HIGH DENSITY STORAGE CABINETS, MODULAR CABINETS.	\$4,220,307
71 311	Modular Electronic Equipment Cabinets.	\$0
71 312	Hazardous Materials Storage.	\$2,594,076
71 313	Museum Storage.	\$523,311
71 315	Hospital Patient Room Furniture.	\$2,747,552
71 316	Hospital and Geriatric Chairs.	\$6,030,602
71 317	Chair, Convalescent.	\$102,218
71 318	Patient Service Systems.	\$63,947
71 320	BOOKSTACK.	\$4,290
71 321	Correctional Institution Furniture.	\$104,861
71 393	Special Use Furniture Design Services	\$0

71 394	Special Use Furniture Reconfiguration Services	\$0
71 395	Special Use Furniture Installation Services	\$546,812
71 396	Leased Special Use Furniture.	\$0
71 397	Rental Special Use Furniture	\$0
71 398	International Special Use Furniture Products	\$243,107
71 399	Introduction of New Special Use Furniture Services/Products (INSP)	\$16,171
71 500	Order-Level Materials (OLMs)	\$0
489 98	International Products	\$0
489 99	Introduction of New Products (INP)	\$6,334
489 103	INTERIOR COMPONENTS	\$170,100
489 154	VAULT DOOR ACCESSORIES	\$67,822
489 157	Utility locker	\$399
489 158	Key rack	\$0
489 159	Wall key cabinet	\$995
489 160	Wall cabinet	\$1,150
489 161	SPECIAL ACCESS CONTROL CONTAINER	\$1,190
489 166	SAFE, BURGLARY RESISTANT	\$81,415
489 167	Filing cabinet	\$603,480
489 168	Safe, insulated	\$56,770
489 169	Depository	\$24,524
489 171	ADP safe	\$96,462
489 186	MODULAR VAULT SYSTEM, GSA APPROVED	\$0
489 187	VAULT DESIGN SERVICES	\$0
489 188	INSTALLATION SERVICES	\$0
489 189	REPAIR PARTS	\$0
489 190	CABINET, SECURITY, INFORMATION PROCESSING SYSTEM STORAGE, CLASS 5	\$1,596,310
489 192	Room safes	\$14,993
489 193	Lock, Combination	\$0
489 194	Modular Vault System, Commercial	\$0
711 1	Furniture Systems and Workstation Clusters	\$153,469,892
711 2	Worksurfaces, Workstations, Computer Furniture and Accessories	\$60,482,840
711 3	Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories	\$37,668,097
711 4	Blueprint Filing Cabinets	\$149,885
711 5	Card Files (SMALL BUSINESS SET-ASIDE)	\$0
711 6	Form Files (SMALL BUSINESS SET-ASIDE)	\$0
711 7	High Density, Movable Filing Systems and Accessories	\$2,972,065
711 8	Executive Office Furniture	\$43,941,049
711 9	Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories	\$6,386,127
711 10	Executive Furniture Single Item Accent & Speciality Pieces	\$369,357
711 11	Tables and Accessories	\$30,263,093
711 12	System Type Tables and Accessories	\$293,543
711 13	Acoustic Partitions, Demountable Walls, and Accessories (SMALL BUSINESS SET-ASIDE)	\$1,282,936
711 14	Vertical Surface Attachment Panels and Accessories	\$91,424
711 15	Acoustical Wall Treatments	\$1,504
711 16	Upholstered Seating	\$21,777,434

711 17	Multiple Seating	\$5,147,360
711 18	Multipurpose Seating	\$129,080,913
711 19	Stacking Chairs and Dollies or Trucks Designed to Support Stacking Chairs	\$14,785,459
711 20	Display and Communication Boards, Wall Station, and Accessories (SMALL BUSINESS SET-ASIDE)	\$5,573,286
711 91	Project Management (Furniture Related):	\$1,869,042
711 92	Remanufactured Furniture	\$57,039
711 93	Reconfiguration and Relocation Services	\$1,327,024
711 94	Office Design/Layout Services	\$2,881,861
711 95	Office Furniture Installation Services	\$48,027,705
711 96	Leased Office Furniture Systems	\$0
711 97	Rental Office Furniture	\$2,271,051
711 98	International Office Furniture	\$1,711,462
711 99	Introduction of New Office Furniture Services/Products	\$3,821,350