

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 071 are listed below

SIN #	SIN Title	Total Sales in \$
71 1	Packaged Office Furniture -	\$125,080,035
71 90	Ancillary Supplies and/or Services	\$0
71 98	International Packaged Furniture -	\$0
71 99	Introduction to New Packaged Room Services/Products	\$0
71 100	Packaged Healthcare Furniture -	\$552,475
71 200	Packaged Dormitory and Quarters Furniture -	\$6,676,858
71 201	Cabinets:	\$0
71 202	Wall Units:	\$0
71 203	Loft Group:	\$5,092
71 204	Dormitory, Quarters and Residential Caseloads and Beds:	\$63,910,183
71 205	Chairs--Dining Room, Desk, Side, Period Style and Bar Stools:	\$19,732,541
71 206	Upholstered Seating:	\$17,756,266
71 207	Casual and Outdoor Furniture and Accessories:	\$536,838
71 295	Residential, Dormitory and Quarters Furniture Installation Services	\$3,870,637
71 297	Rental Residential, Dormitory and Quarters Furniture	\$320,640
71 298	International Residential, Dormitory and Quarters Furniture Products	\$1,013,287
71 299	Introduction of New Residential, Dormitory and Quarters Furniture Services/Products (INSP)	\$230,236
71 301	Complete Daycare, Preschool and Classroom Solutions	\$5,313,371
71 302	Training Room, Auditorium and Theater Furniture	\$1,742,521
71 304	Lecterns.	\$486,696
71 305	Library Furniture.	\$1,821,720
71 306	Mail Sorting and Distribution Furniture.	\$280,976
71 307	Mail Lock Boxes.	\$118,042
71 308	Cafeteria and Food Service Furniture.	\$2,367,750
71 309	Clothing Lockers and Locker Benches.	\$1,370,562
71 310	INDUSTRIAL AND INSTITUTIONAL FURNITURE: WORKBENCHES, WORKTABLES, WAREHOUSE STORAGE, AND HIGH DENSITY STORAGE CABINETS, MODULAR CABINETS.	\$1,948,291
71 311	Modular Electronic Equipment Cabinets.	\$0
71 312	Hazardous Materials Storage.	\$3,604,248
71 313	Museum Storage.	\$433,587
71 315	Hospital Patient Room Furniture.	\$2,767,229
71 316	Hospital and Geriatric Chairs.	\$8,141,746
71 317	Chair, Convalescent.	\$25,246
71 318	Patient Service Systems.	\$31,805
71 320	BOOKSTACK.	\$102,075
71 321	Correctional Institution Furniture.	\$230,167
71 393	Special Use Furniture Design Services	\$1,033

71 394	Special Use Furniture Reconfiguration Services	\$0
71 395	Special Use Furniture Installation Services	\$874,970
71 396	Leased Special Use Furniture.	\$0
71 397	Rental Special Use Furniture	\$0
71 398	International Special Use Furniture Products	\$268,778
71 399	Introduction of New Special Use Furniture Services/Products (INSP)	\$134,436
489 98	International Products	\$0
489 99	Introduction of New Products (INP)	\$118,570
489 103	INTERIOR COMPONENTS	\$165,629
489 154	VAULT DOOR ACCESSORIES	\$46,680
489 157	Utility locker	\$798
489 158	Key rack	\$84
489 159	Wall key cabinet	\$29,649
489 160	Wall cabinet	\$1,110
489 161	SPECIAL ACCESS CONTROL CONTAINER	\$2,380
489 166	SAFE, BURGLARY RESISTANT	\$91,447
489 167	Filing cabinet	\$503,582
489 168	Safe, insulated	\$19,189
489 169	Depository	\$8,477
489 171	ADP safe	\$13,591
489 186	MODULAR VAULT SYSTEM, GSA APPROVED	\$0
489 187	VAULT DESIGN SERVICES	\$0
489 188	INSTALLATION SERVICES	\$0
489 189	REPAIR PARTS	\$0
489 190	CABINET, SECURITY, INFORMATION PROCESSING SYSTEM STORAGE, CLASS 5	\$2,222,599
489 192	Room safes	\$21,711
489 193	Lock, Combination	\$0
489 194	Modular Vault System, Commercial	\$0
711 1	Furniture Systems and Workstation Clusters	\$165,696,002
711 2	Worksurfaces, Workstations, Computer Furniture and Accessories	\$52,414,702
711 3	Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories	\$39,909,332
711 4	Blueprint Filing Cabinets	\$151,186
711 5	Card Files (SMALL BUSINESS SET-ASIDE)	\$0
711 6	Form Files (SMALL BUSINESS SET-ASIDE)	\$0
711 7	High Density, Movable Filing Systems and Accessories	\$4,853,716
711 8	Executive Office Furniture	\$41,033,072
711 9	Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories	\$5,415,787
711 10	Executive Furniture Single Item Accent & Speciality Pieces	\$390,706
711 11	Tables and Accessories	\$32,812,673
711 12	System Type Tables and Accessories	\$754,449
711 13	Acoustic Partitions, Demountable Walls, and Accessories (SMALL BUSINESS SET-ASIDE)	\$1,689,125
711 14	Vertical Surface Attachment Panels and Accessories	\$28,708
711 15	Acoustical Wall Treatments	\$0
711 16	Upholstered Seating	\$18,527,085
711 17	Multiple Seating	\$6,186,290

711 18	Multipurpose Seating	\$134,355,120
711 19	Stacking Chairs and Dollies or Trucks Designed to Support Stacking Chairs	\$14,640,263
711 20	Display and Communication Boards, Wall Station, and Accessories (SMALL BUSINESS SET-ASIDE)	\$5,876,521
711 91	Project Management (Furniture Related):	\$1,794,524
711 92	Remanufactured Furniture	\$575,887
711 93	Reconfiguration and Relocation Services	\$1,482,331
711 94	Office Design/Layout Services	\$2,262,302
711 95	Office Furniture Installation Services	\$46,529,098
711 96	Leased Office Furniture Systems	\$62,470
711 97	Rental Office Furniture	\$2,129,111
711 98	International Office Furniture	\$3,235,766
711 99	Introduction of New Office Furniture Services/Products	\$5,626,224