

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 036 are listed below

SIN #	SIN Title	Total Sales in \$
20 300	Projectors & Electronic Whiteboards	\$516,199
36 500	Order-Level Materials (OLMs)	\$0
47 145	Typewriters	\$141,403
47 147	Security Applications for Business Machines	\$7,442
47 355	Dictating and Transcribing Machines and Systems	\$113,415
50 156	Personal & Document Identification Systems	\$2,152,444
50 177	Date and Time Stamps	\$120,002
50 281	Calculators	\$13,175
50 7002	Stencil Cutting Machines	\$179,542
51 001	Office Products for the Impaired	\$75,497
51 002	Business Card Scanner and Solutions	\$0
51 55	Rental Plan for Copiers	\$4,393,970
51 56	Repair of Government-Owned Equipment (all equipment covered under this schedule) for equipment not under Maintenance Service Agreement	\$365,661
51 57	Maintenance Service Agreement For Copiers	\$75,716,581
51 58	Lease to Ownership Plans (LTOP) Copiers	\$1,149,570
51 58A	Operating Lease Plan For Copiers	\$29,252,037
51 58B	Lease to Own Plan (LTOP) and Operating Lease Plan - (All Other Products)-	\$0
51 100	Copiers	\$33,075,606
51 100C	Cost-per-Copy Plan for Copiers (to include Analog, Digital, Multifunctional and Engineer Copiers)	\$3,936,397
51 100F	Flat Rate Monthly Fee Copying Plan For Copiers	\$2,335,726
51 101 2	Consumable Supplies for Copiers, Computers Printers and Fax Machines	\$6,204,928
51 208	Maintenance Service Agreement For all Other Equipment Repair, replacement, and spare parts for equipment other than copiers, including their associated accessories and attachments.	\$4,245,143
51 212	Post Copying/Finishing Equipment and Supplies	\$1,559,787
51 229	Digital Duplicating Equipment	\$261
51 400	3D Printing and Additive Manufacturing Solutions	\$5,666,549
51 402	Multi-Media Readers, Reader-Printers and Systems	\$369,210
51 409	Network, Optical Imaging Systems and Solutions	\$547,451
51 417	Microphotographic Film, Paper, Chemical Preparation and Equipment	\$21,882
51 500	Managed Print Services	\$5,833,849
51 501	Needs Assessment and Analysis Services	\$782,950
51 503	Education and Training Support Services	\$1,112,769
51 504	Physical Records Management Solutions	\$38,310,729
51 505	Document Production On-site and Off-site Services	\$47,282,245
51 506	Document Conversion Services	\$32,185,054

51 507	Destruction Services	\$12,907,732
51 508	Litigation Support Services	\$15,030,478
51 509	Network Connectivity Support Services	\$87,759
51 600	Electronic Records Management Solutions	\$156,230
51 1000	Ancillary Supplies and/or Services	\$260,071
51 1001	Introduction of New Products/Services (INPS SIN)	\$10,625,072
51 B36 2A	International - All Equipment under this Schedule	\$111,473
165 205	Multimedia Office Cabinets, Displays, and Filing Systems including Pocket Card Frames and Portfolios	\$8,121,548
733 1	Mail Management, Systems, Processing Equipment and Related Solutions	\$58,913,998