

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 036 are listed below

SIN #	SIN Title	Total Sales in \$
20 300	Projectors & Electronic Whiteboards	\$348,429
47 145	Typewriters	\$162,109
47 147	Security Applications for Business Machines	\$26,928
47 355	Dictating and Transcribing Machines and Systems	\$149,772
50 156	Personal & Document Identification Systems	\$1,325,689
50 177	Date and Time Stamps	\$114,477
50 281	Calculators	\$21,107
50 7002	Stencil Cutting Machines	\$108,959
51 001	Office Products for the Impaired	\$80,161
51 002	Business Card Scanner and Solutions	\$0
51 55	Rental Plan for Copiers	\$1,745,744
51 56	Repair of Government-Owned Equipment (all equipment covered under this schedule) for equipment not under Maintenance Service Agreement	\$202,679
51 57	Maintenance Service Agreement For Copiers	\$81,667,817
51 58	Lease to Ownership Plans (LTOP) Copiers	\$3,927,857
51 58A	Operating Lease Plan For Copiers	\$26,404,867
51 58B	Lease to Own Plan (LTOP) and Operating Lease Plan - (All Other Products)-	\$0
51 100	Copiers	\$32,890,494
51 100C	Cost-per-Copy Plan for Copiers (to include Analog, Digital, Multifunctional and Engineer Copiers)	\$1,895,929
51 100F	Flat Rate Monthly Fee Copying Plan For Copiers	\$5,451,176
51 101 2	Consumable Supplies for Copiers, Computers Printers and Fax Machines	\$4,406,027
51 208	Maintenance Service Agreement For all Other Equipment Repair, replacement, and spare parts for equipment other than copiers, including their associated accessories and attachments.	\$2,919,549
51 212	Post Copying/Finishing Equipment and Supplies	\$917,318
51 229	Digital Duplicating Equipment	\$17,308
51 400	3D Printing and Additive Manufacturing Solutions	\$4,192,151
51 402	Multi-Media Readers, Reader-Printers and Systems	\$268,367
51 409	Network, Optical Imaging Systems and Solutions	\$575,181
51 417	Microphotographic Film, Paper, Chemical Preparation and Equipment	\$28,692
51 500	Managed Print Services	\$8,734,230
51 501	Needs Assessment and Analysis Services	\$2,082,829
51 503	Education and Training Support Services	\$682,282
51 504	Physical Records Management Solutions	\$47,567,461
51 505	Document Production On-site and Off-site Services	\$47,581,784
51 506	Document Conversion Services	\$33,144,345
51 507	Destruction Services	\$15,099,246

51 508	Litigation Support Services	\$19,124,324
51 509	Network Connectivity Support Services	\$20,155
51 600	Electronic Records Management Solutions	\$0
51 1000	Ancillary Supplies and/or Services	\$229,495
51 1001	Introduction of New Products/Services (INPS SIN)	\$6,982,750
51 B36 2A	International - All Equipment under this Schedule	\$227,678
165 205	Multimedia Office Cabinets, Displays, and Filing Systems including Pocket Card Frames and Portfolios	\$6,815,833
733 1	Mail Management, Systems, Processing Equipment and Related Solutions	\$4,474,326