

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 036 are listed below

SIN #	SIN Title	Total Sales in \$
20 220	Projection Screen, Stand, Printer (Enlarger), Systems	\$0
20 300	Projectors & Electronic Whiteboards	\$420,368
47 145	Typewriters	\$144,290
47 147	Security Applications for Business Machines	\$9,691
47 355	Dictating and Transcribing Machines and Systems	\$96,034
50 156	Personal & Document Identification Systems	\$1,352,129
50 163	Mail Processing Machines, Systems and Related Software	\$10,224,792
50 177	Date and Time Stamps	\$105,165
50 180	Time and Attendance Program Systems	\$0
50 205	Rental Plan for Postage Meters and Related Mailing Equipment	\$3,239,484
50 281	Calculators	\$2,264
50 287	Money Handling & Processing Machines	\$329,552
50 7002	Stencil Cutting Machines	\$125,835
51 001	Office Products for the Impaired	\$88,751
51 002	Business Card Scanner and Solutions	\$0
51 55	Rental Plan for Copiers	\$4,558,355
51 56	Repair of Government-Owned Equipment (all equipment covered under this schedule) for equipment not under Maintenance Service Agreement	\$278,149
51 57	Maintenance Service Agreement For Copiers	\$100,815,693
51 58	Lease to Ownership Plans (LTOP) Copiers	\$3,421,813
51 58A	Operating Lease Plan For Copiers	\$40,893,170
51 58B	Operating Lease Plan - (All Other Products)	\$0
51 100	Copiers	\$23,232,099
51 100C	Cost-per-Copy Plan for Copiers (to include Analog, Digital, Multifunctional and Engineer Copiers)	\$1,285,937
51 100F	Flat Rate Monthly Fee Copying Plan For Copiers	\$9,535,225
51 101 2	Consumable Supplies for Copiers, Computers Printers and Fax Machines	\$3,868,967
51 101 7	Transparency Film	\$0
51 208	Maintenance Service Agreement For all Other Equipment Repair, replacement, and spare parts for equipment other than copiers, including their associated accessories and attachments.	\$470,958
51 212	Post Copying/Finishing Equipment and Supplies	\$2,106,754
51 229	Digital Duplicating Equipment	\$6,556
51 400	3D Printing Solutions	\$936,868
51 402	Multi-Media Readers, Reader-Printers and Systems	\$488,055
51 409	Network, Optical Imaging Systems and Solutions	\$2,282,808
51 417	Microphotographic Film, Paper, Chemical Preparation and Equipment	\$112,642
51 500	Managed Print Services	\$9,972,123

51 501	Needs Assessment and Analysis Services	\$6,464,751
51 503	Education and Training Support Services	\$97,382
51 504	Physical Records Management Solutions	\$55,181,444
51 505	Document Production On-site and Off-site Services	\$34,700,340
51 506	Document Conversion Services	\$38,348,183
51 507	Destruction Services	\$15,276,918
51 508	Litigation Support Services	\$22,601,216
51 509	Network Connectivity Support Services	\$28,311
51 600	Electronic Records Management Solutions	\$0
51 1000	Ancillary Supplies and/or Services	\$12,752
51 1001	Introduction of New Products/Services (INPS SIN)	\$1,753,511
51 B36 2A	International - All Equipment under this Schedule	\$1,446,542
165 205	Multimedia Office Cabinets, Displays, and Filing Systems including Pocket Card Frames and Portfolios	\$9,267,625
733 1	Mail Room Management Services	\$5,452,051
733 2	Presort Mail	\$613,098
733 3	Miscellaneous Mail Services	\$178,010,455
733 4	List Management Services	\$4,178,746
733 5	Mailroom Ergonomic Analysis Services	\$35,311
733 6	Mail Screening and Inspection Services	\$3,651,595