B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05801 are listed below

SIN#	SIN Title To	otal Sales in \$
58 1	Recording and Reproducing Video and Audio Equipment,	\$8,110,236
	Including Spare & Repair Parts, and Accessories	
58 2	Monitors and Monitors/Receivers, Including Spare & Repair	\$707,820
	Parts, and Accessories	
58 3	Television Cameras, Color or Monochrome, Including Spare	\$1,012
	& Repair Parts, & Accessories	
58 4	Audio Equipment, Including Spare & Repair Parts, and	\$1,728,541
	Accessories	
58 6	Telecommunications Equipment, Including Spare and	\$95,503,281
	Repair Parts, and Accessories	
58 7	Ancillary Supplies and/or Services -	\$1,300,096
58 8	Professional Audio/Video Assessment, Design, and	\$3,376,317
	Integration	
58 9	Professional Audio/Video Production	\$0
58 10	Professional Audio/Video Services NEC	\$3,080
58 98	Overseas (International) Products -	\$0
58 99	Introduction of New Products, Including Spare & Repair	\$0
	Parts and Accessories	
58 500	Order-Level Materials (OLMs)	\$0
219 3	Televisions	\$1,157,875
219 4	Television for Hospital, Hotels and Motel	\$161,710
219 9	VCRs, VCP, DVD, Blu-ray	\$15,025
219 10	Television/VCR/DVD/Blu-ray Combinations	\$0
219 11	Audio Components	\$2,080
219 13	Hand Held Camcorders	\$55,123