## **B-FSS-96 ESTIMATED SALES (NOV 1997)**

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05801 are listed below

SIN#	SIN Title T	otal Sales in \$
58 1	Recording and Reproducing Video and Audio Equipment,	\$7,596,851
	Including Spare & Repair Parts, and Accessories	
58 2	Monitors and Monitors/Receivers, Including Spare & Repair	\$791,961
	Parts, and Accessories	
58 3	Television Cameras, Color or Monochrome, Including Spare	\$35,968
	& Repair Parts, & Accessories	
58 4	Audio Equipment, Including Spare & Repair Parts, and	\$2,212,911
	Accessories	
58 6	Telecommunications Equipment, Including Spare and	\$32,207,533
	Repair Parts, and Accessories	
58 7	Ancillary Supplies and/or Services -	\$2,543,359
58 8	Professional Audio/Video Assessment, Design, and	\$2,904,991
	Integration	
58 9	Professional Audio/Video Production	\$0
58 10	Professional Audio/Video Services NEC	\$0
58 98	Overseas (International) Products -	\$0
58 99	Introduction of New Products, Including Spare & Repair	\$0
	Parts and Accessories	
219 3	Televisions	\$1,331,158
219 4	Television for Hospital, Hotels and Motel	\$269,033
219 9	VCRs, VCP, DVD, Blu-ray	\$4,618
219 10	Television/VCR/DVD/Blu-ray Combinations	\$0
219 11	Audio Components	\$32,956
219 13	Hand Held Camcorders	\$0