

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05801 are listed below

| SIN # | SIN Title | Total Sales in \$ |
|--------|---|-------------------|
| 58 1 | Recording and Reproducing Video and Audio Equipment, Including Spare & Repair Parts, and Accessories | \$11,261,280 |
| 58 2 | Monitors and Monitors/Receivers, Including Spare & Repair Parts, and Accessories | \$1,152,167 |
| 58 3 | Television Cameras, Color or Monochrome, Including Spare & Repair Parts, & Accessories | \$222,064 |
| 58 4 | Audio Equipment, Including Spare & Repair Parts, and Accessories | \$2,919,473 |
| 58 6 | Telecommunications Equipment, Including Spare and Repair Parts, and Accessories | \$38,635,107 |
| 58 7 | Ancillary Supplies and/or Services - | \$4,394,992 |
| 58 8 | Professional Audio/Video Assessment, Design, and Integration | \$4,734,165 |
| 58 9 | Professional Audio/Video Production | \$1,888,488 |
| 58 10 | Professional Audio/Video Services NEC | \$0 |
| 58 98 | Overseas (International) Products - | \$0 |
| 58 99 | Introduction of New Products, Including Spare & Repair Parts and Accessories | \$3,574 |
| 219 3 | Televisions | \$1,661,158 |
| 219 4 | Television for Hospital, Hotels and Motel | \$763,631 |
| 219 9 | VCRs, VCP, DVD, Blu-ray | \$6,399 |
| 219 10 | Television/VCR/DVD/Blu-ray Combinations | \$0 |
| 219 11 | Audio Components | \$32,956 |
| 219 13 | Hand Held Camcorders | \$800 |