

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05801 are listed below

SIN #	SIN Title	Total Sales in \$
58 1	Recording and Reproducing Video and Audio Equipment, Including Spare & Repair Parts, and Accessories	\$15,795,235
58 2	Monitors and Monitors/Receivers, Including Spare & Repair Parts, and Accessories	\$1,554,922
58 3	Television Cameras, Color or Monochrome, Including Spare & Repair Parts, & Accessories	\$391,461
58 4	Audio Equipment, Including Spare & Repair Parts, and Accessories	\$4,120,628
58 6	Telecommunications Equipment, Including Spare and Repair Parts, and Accessories	\$39,458,527
58 7	Ancillary Supplies and/or Services -	\$5,330,501
58 8	Professional Audio/Video Assessment, Design, and Integration	\$4,735,786
58 9	Professional Audio/Video Production	\$3,449,016
58 10	Professional Audio/Video Services NEC	\$2,591
58 98	Overseas (International) Products -	\$0
58 99	Introduction of New Products, Including Spare & Repair Parts and Accessories	\$0
219 3	Televisions	\$3,402,470
219 4	Television for Hospital, Hotels and Motel	\$1,549,435
219 9	VCRs, VCP, DVD, Blu-ray	\$11,325
219 10	Television/VCR/DVD/Blu-ray Combinations	\$0
219 11	Audio Components	\$3,293
219 13	Hand Held Camcorders	\$85,562