B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 05801 are listed below		
SIN #	SIN Title	Total Sales in \$
58 1	Recording and Reproducing Video and Audio Equipment,	\$22,878,942
	Including Spare & Repair Parts, and Accessories	
58 2	Monitors and Monitors/Receivers, Including Spare & Repair	r \$1,664,445
	Parts, and Accessories	
58 3	Television Cameras, Color or Monochrome, Including Spar	e \$1,486,584
	& Repair Parts, & Accessories	
58 4	Audio Equipment, Including Spare & Repair Parts, and	\$6,321,756
	Accessories	
58 6	Telecommunications Equipment, Including Spare and	\$51,522,945
	Repair Parts, and Accessories	
58 7	Ancillary Supplies and/or Services -	\$7,399,087
58 8	Professional Audio/Video Assessment, Design, and	\$2,728,616
	Integration	
58 9	Professional Audio/Video Production	\$3,565,142
58 10	Professional Audio/Video Services NEC	\$111,765
58 98	Overseas (International) Products -	\$0
58 99	Introduction of New Products, Including Spare & Repair	\$0
	Parts and Accessories	
219 3	Televisions	\$3,943,410
219 4	Television for Hospital, Hotels and Motel	\$980,223
219 9	VCRs, VCP, DVD, Blu-ray	\$156,796
219 10	Television/VCR/DVD/Blu-ray Combinations	\$0
219 11	Audio Components	\$344,967
219 13	Hand Held Camcorders	\$910,830