

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 07102K are listed below

| SIN # | SIN Title | Total Sales in \$ |
|--------------|--|--------------------------|
| 712 1 | Project Management (Furniture/Furnishings Related) | \$8,211,012 |
| 712 2 | Assets Management (Furniture and Furnishings Related) | \$3,728,500 |
| 712 3 | Office Relocation/Reconfiguration Management Solutions | \$8,376,812 |
| 712 4 | Furniture Design/Layout | \$2,212,881 |
| 712 6 | (Furniture and Furniture Related) - Assets Maintenance | \$392,523 |
| 712 97 | Ancillary Repair and Alterations | \$67,360 |
| 712 99 | Introduction of New Services/Products | \$48,048 |