B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 07102K are listed below

SIN #	SIN Title	Total Sales in $
712 1	Project Management (Furniture/Furnishings Related)	$8,211,012
712 2	Assets Management (Furniture and Furnishings Related)	$3,728,500
712 3	Office Relocation/Reconfiguration Management Solutions	$8,376,812
712 4	Furniture Design/Layout	$2,227,334
712 6	(Furniture and Furniture Related) - Assets Maintenance	$392,523
712 97	Ancillary Repair and Alterations	$52,907
712 99	Introduction of New Services/Products	$48,048